## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE
ACT OF 1934
For the quarterly period ended September 27, 2009
OR

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number: 1-10542

## UNIFI, INC.

(Exact name of registrant as specified in its charter)
New York
(State or other jurisdiction of
incorporation or organization) incorporation or organization)

11-2165495
(I.R.S. Employer

Identification No.)
27419
(Zip Code)

Registrant's telephone number, including area code: (336) 294-4410
Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days Yes $\checkmark$ No o
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for shorter period that the registrant was required to submit and post such files). Yes o No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer o Accelerated filer $\square$ Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No $\checkmark$
The number of shares outstanding of the issuer's common stock, par value $\$ .10$ per share, as of October 28, 2009 was 62,057,300.
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UNIFI, INC.

## Condensed Consolidated Balance Sheets <br> (Amounts in thousands)

$\left.\begin{array}{lrr} & \begin{array}{c}\text { September 27, } \\ 2009\end{array} & \begin{array}{c}\text { June 28, } \\ \hline\end{array} \\ \hline \text { 2009 }\end{array}\right]$

See accompanying notes to condensed consolidated financial statements.

## UNIFI, INC.

Condensed Consolidated Statements of Operations (Unaudited) (Amounts in thousands, except per share data)

|  | For the Quarters Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { September 27, } \\ & 2009 \\ & \hline \end{aligned}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2008 \\ \hline \end{gathered}$ |  |
| Summary of Operations: |  |  |  |  |
| Net sales | \$ | 142,851 | \$ | 169,009 |
| Cost of sales |  | 123,445 |  | 155,584 |
| Write down of long-lived assets |  | 100 |  | - |
| Selling, general \& administrative expenses |  | 11,164 |  | 10,545 |
| Provision for bad debts |  | 576 |  | 558 |
| Other operating (income) expense, net |  | (87) |  | (561) |
| Non-operating (income) expense: |  |  |  |  |
| Interest income |  | (746) |  | (913) |
| Interest expense |  | 5,492 |  | 5,965 |
| Gain on extinguishment of debt |  | (54) |  | - |
| Equity in earnings of unconsolidated affiliates |  | $(2,063)$ |  | $(3,482)$ |
| Income from continuing operations before income taxes |  | 5,024 |  | 1,313 |
| Provision for income taxes |  | 2,535 |  | 1,885 |
| Income (loss) from continuing operations |  | 2,489 |  | (572) |
| Loss from discontinued operations - net of tax |  | - |  | (104) |
| Net income (loss) | \$ | 2,489 | \$ | (676) |
| Income (loss) per common share (basic and diluted): |  |  |  |  |
| Income (loss) - continuing operations | \$ | . 04 | \$ | (.01) |
| Loss - discontinued operations |  | - |  | - |
| Net income (loss) - basic and diluted | \$ | . 04 | \$ | (.01) |

## Weighted average outstanding shares of common stock (basic and diluted)

62,057
61,134
The weighted average number of options to purchase shares of common stock which were not included in the calculation of diluted per share amounts because they were anti-dilutive were 1,130,989 at September 27, 2009.

See accompanying notes to condensed consolidated financial statements.

UNIFI, INC.
Condensed Consolidated Statements of Cash Flows (Unaudited) (Amounts in thousands)

|  | For the Quarters Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 27, } \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \hline \text { September 28, } \\ & \quad 2008 \\ & \hline \end{aligned}$ |  |
| Cash and cash equivalents at beginning of year | \$ | 42,659 | \$ | 20,248 |
| Operating activities: |  |  |  |  |
| Net income (loss) |  | 2,489 |  | (676) |
| Adjustments to reconcile net income (loss) to net cash provided by continuing operating activities: |  |  |  |  |
| Loss from discontinued operations |  | - |  | 104 |
| Earnings of unconsolidated affiliates, net of distributions |  | (452) |  | $(1,417)$ |
| Depreciation |  | 5,805 |  | 8,980 |
| Amortization |  | 1,168 |  | 1,069 |
| Stock-based compensation expense |  | 593 |  | 282 |
| Deferred compensation expense (recovery), net |  | 177 |  | (81) |
| Net gain on asset sales |  | (94) |  | (316) |
| Gain on extinguishment of debt |  | (54) |  | - |
| Write down of long-lived assets |  | 100 |  | - |
| Deferred income tax |  | 63 |  | (115) |
| Provision for bad debts |  | 576 |  | 558 |
| Other |  | 40 |  | 296 |
| Change in assets and liabilities, excluding effects of foreign currency adjustments |  | 2,811 |  | $(6,082)$ |
| Net cash provided by continuing operating activities |  | 13,222 |  | 2,602 |
| Investing activities: |  |  |  |  |
| Capital expenditures |  | $(2,106)$ |  | $(3,569)$ |
| Change in restricted cash |  | 1,763 |  | 5,183 |
| Proceeds from sale of capital assets |  | 107 |  | 101 |
| Other |  | - |  | (94) |
| Net cash (used in) provided by investing activities |  | (236) |  | 1,621 |
| Financing activities: |  |  |  |  |
| Payments of long-term debt |  | $(2,198)$ |  | $(9,080)$ |
| Borrowings of long-term debt |  | - |  | 4,600 |
| Proceeds from stock option exercises |  | - |  | 3,551 |
| Other |  | - |  | 37 |
| Net cash used in financing activities |  | $(2,198)$ |  | (892) |
| Cash flows of discontinued operations: |  |  |  |  |
| Operating cash flows |  | - |  | (114) |
| Effect of exchange rate changes on cash and cash equivalents |  | 2,253 |  | $(3,069)$ |
| Net increase in cash and cash equivalents |  | 13,041 |  | 148 |
| Cash and cash equivalents at end of period | \$ | 55,700 | \$ | 20,396 |

See accompanying notes to condensed consolidated financial statements.

UNIFI, INC.
Notes to Condensed Consolidated Financial Statements

## 1. Basis of Presentation

The Condensed Consolidated Balance Sheet of Unifi, Inc. (the "Company") at June 28, 2009 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by United States ("U.S.") generally accepted accounting principles ("GAAP") for complete financial statements. Except as noted with respect to the balance sheet at June 28, 2009, this information is unaudited and reflects all adjustments which are, in the opinion of management, necessary to present fairly the financial position at September 27, 2009, and the results of operations and cash flows for the periods ended September 27, 2009 and September 28, 2008. Such adjustments consisted of normal recurring items necessary for fair presentation in conformity with U.S. GAAP. Preparing financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from these estimates. Interim results are not necessarily indicative of results for a full year. The information included in this Form 10-Q should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and the financial statements and notes thereto included in the Company’s Form 10-K for the fiscal year ended June 28, 2009. Certain prior period amounts have been reclassified to conform to current year presentation.

The significant accounting policies followed by the Company are presented on pages 74 to 80 of the Company’s Annual Report on Form 10-K for the fiscal year ended June 28, 2009.

## 2. Inventories

Inventories are comprised of the following (amounts in thousands):

|  | $\begin{gathered} \text { September 27, } \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 28, } \\ 2009 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Raw materials and supplies | \$ | 43,331 | \$42,351 |
| Work in process |  | 6,462 | 5,936 |
| Finished goods |  | 49,621 | 41,378 |
|  | \$ | 99,414 | \$89,665 |

## 3. Accrued Expenses

Accrued expenses are comprised of the following (amounts in thousands):

|  | $\begin{gathered} \text { September 27, } \\ \quad 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 28, \\ 2009 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Payroll and fringe benefits | \$ | 6,494 | \$ 6,957 |
| Severance |  | 1,292 | 1,385 |
| Interest |  | 7,588 | 2,496 |
| Utilities |  | 2,339 | 2,085 |
| Retiree reserve |  | 130 | 190 |
| Property taxes |  | - | 1,094 |
| Other |  | 1,033 | 1,062 |
|  | \$ | 18,876 | \$15,269 |

## 4. Other Operating (Income) Expense, Net

The following table summarizes the Company's other operating (income) expense, net (amounts in thousands):

|  | For the Quarters Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 27, |  | September 28,2008 |  |
| Gain on sale of fixed assets | \$ | (94) | \$ | (316) |
| Currency (gains) losses, net |  | 13 |  | (304) |
| Other, net |  | (6) |  | 59 |
| Other operating (income) expense, net | \$ | (87) | \$ | (561) |

5. Intangible Assets, Net

Other intangible assets subject to amortization consisted of customer relationships of $\$ 22.0$ million and non-compete agreements of $\$ 4.0$ million which were entered in connection with an asset acquisition consummated in fiscal year 2007. The customer list is being amortized in a manner which reflects the expected economic benefit that will be received over its thirteen year life and the non-compete agreement is being amortized using the straight-line method over seven years. There are no residual values related to these intangible assets. Accumulated amortization at September 27, 2009 and June 28, 2009 for these intangible assets was $\$ 9.5$ million and $\$ 8.7$ million, respectively. These intangible assets relate to the polyester segment.

In addition, the Company allocated $\$ 0.5$ million to customer relationships arising from a transaction that closed in the second quarter of fiscal year 2009. This customer list is being amortized using the straight-line method over a period of one and a half years. Accumulated amortization at September 27, 2009 and June 28, 2009 was $\$ 0.3$ million and $\$ 0.2$ million, respectively. These intangible assets relate to the polyester segment.

The following table represents the expected intangible asset amortization for the next five fiscal years (amounts in thousands):

|  | Aggregate Amortization Expenses |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2012 |  | 2013 |  | 2014 |  | 2015 |  |
| Customer lists | \$ | 2,173 | \$ | 2,022 | \$ | 1,837 | \$ | 1,481 | \$ | 1,215 |
| Non-compete contract |  | 571 |  | 571 |  | 571 |  | 286 |  | - |
|  | \$ | 2,744 | \$ | 2,593 | \$ | 2,408 | \$ | 1,767 | \$ | 1,215 |

6. Recent Accounting Pronouncements

In June 2009, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 168 "The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles", a replacement of SFAS 162, "The Hierarchy of Generally Accepted Accounting Principles". The statement was effective for all financial statements issued for interim and annual periods ending after September 15, 2009. On June 30, 2009 the FASB issued its first Accounting Standard Update ("ASU") No. 2009-01 "Topic 105 — Generally Accepted Accounting Principles amendments based on No. 168 the FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles". Accounting Standards Codification ("ASC") 105-10 establishes a single source of GAAP which is to be applied by nongovernmental entities. All guidance contained in the ASC carries an equal level of authority; however there are standards that will remain authoritative until such time that each is integrated into the ASC. The Securities and Exchange Commission ("SEC") also issues rules and interpretive releases that are also sources of authoritative GAAP
for publicly traded registrants. The ASC superseded all existing non-SEC accounting and reporting standards. All non-grandfathered accounting literature not included in the ASC will be considered non-authoritative.

Effective June 29, 2009, the Company adopted ASC 805-20, Business Combinations - Identifiable Assets, Liabilities and Any Non-Controlling Interest ("ASC 805-20"). ASC 805-20 amends and clarifies ASC 805 which requires that the acquisition method of accounting, instead of the purchase method, be applied to all business combinations and that an "acquirer" is identified in the process. The guidance requires that fair market value be used to recognize assets and assumed liabilities instead of the cost allocation method where the costs of an acquisition are allocated to individual assets based on their estimated fair values. Goodwill would be calculated as the excess purchase price over the fair value of the assets acquired; however, negative goodwill will be recognized immediately as a gain instead of being allocated to individual assets acquired. Costs of the acquisition will be recognized separately from the business combination. The end result is that the statement improves the comparability, relevance and completeness of assets acquired and liabilities assumed in a business combination. The adoption of this guidance had no material effect on the Company's financial statements.

In October 2009, the FASB issued ASU No. 2009-13, "Multiple-Deliverable Revenue Arrangements", ("ASU 2009-13") and ASU No. 2009-14, "Certain Arrangements That Include Software Elements", ("ASU 2009-14"). ASU 2009-13 requires entities to allocate revenues in the absence of vendor-specific objective evidence or third party evidence of selling price for deliverables using a selling price hierarchy associated with the relative selling price method. ASU 2009-14 removes tangible products from the scope of software revenue guidance and provides guidance on determining whether software deliverables in an arrangement that includes a tangible product are covered by the scope of the software revenue guidance. ASU 2009-13 and ASU 2009-14 should be applied on a prospective basis for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. The Company does not expect adoption of ASU 2009-13 or ASU 2009-14 to have a material impact on the Company's consolidated results of operations or financial condition.

## 7. Comprehensive Income (Loss)

Comprehensive income amounted to $\$ 10.9$ million for the first quarter of fiscal year 2010 compared to comprehensive loss of $\$ 16.5$ million for the first quarter of fiscal year 2009. Comprehensive income was comprised of net income of $\$ 2.5$ million and positive cumulative translation adjustments of $\$ 8.4$ million for the first quarter of fiscal year 2010. Comparatively, comprehensive losses for the corresponding period in the prior fiscal year were derived from net loss of $\$ 0.7$ million and negative cumulative translation adjustments of $\$ 15.8$ million. The Company does not provide income taxes on the impact of currency translations as earnings from foreign subsidiaries are deemed to be permanently invested.
8. Investments in Unconsolidated Affiliates

The following table represents the Company's investments in unconsolidated affiliates:

| Affiliate Name | Date <br> Acquired | Aug-05 |
| :--- | :--- | :--- | | Yercent |
| :--- |
| Ownership |

(1) The Company completed the sale of YUFI during the fourth quarter of fiscal year 2009.

Condensed income statement information for the quarters ended September 27, 2009 and September 28, 2008, of the combined unconsolidated equity affiliates are as follows (amounts in thousands):

|  | For the Quarter Ended September 27, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | YUFI (1) | PAL | UNF | Total |
| Net sales |  | \$ 94,870 | \$ 4,576 | \$ 99,446 |
| Gross profit |  | 7,683 | 726 | 8,409 |
| Depreciation and amortization |  | 4,552 | 474 | 5,026 |
| Income from operations |  | 4,771 | 394 | 5,165 |
| Net income |  | 6,917 | 355 | 7,272 |
|  | For the Quarter Ended September 28, 2008 |  |  |  |
|  | YUFI | PAL | UNF | Total |
| Net sales | \$39,881 | \$122,083 | \$ 5,892 | \$167,856 |
| Gross profit (loss) | $(2,048)$ | 6,246 | (789) | 3,409 |
| Depreciation and amortization | 1,395 | 4,457 | 474 | 6,326 |
| Income (loss) from operations | $(4,156)$ | 3,478 | $(1,270)$ | $(1,948)$ |
| Net income (loss) | $(4,617)$ | 10,146 | $(1,143)$ | 4,386 |

PAL receives benefits under the Food, Conservation, and Energy Act of 2008 ("2008 U.S. Farm Bill") which extended the existing upland cotton and extra long staple cotton programs, including economic adjustment assistance provisions for ten years. Beginning August 1, 2008, the program provides textile mills a subsidy of four cents per pound on eligible upland cotton consumed during the first four years and three cents per pound for the last six years. The economic assistance received under this program must be used to acquire, construct, install, modernize, develop, convert or expand land, plant, buildings, equipment, or machinery. Capital expenditures must be directly attributable to the purpose of manufacturing upland cotton into eligible cotton products in the U.S. The recipients have the marketing year from August 1 to July 31, plus eighteen months to make the capital expenditures. In the period when both criteria have been met; eligible upland cotton has been consumed, and qualifying capital expenditures under the program have been made, the economic assistance is recognized as reductions to cost of sales. PAL received economic assistance under the program of $\$ 14.0$ million and $\$ 4.0$ million during the eleven months ended June 28, 2009 and the quarter ended September 27, 2009, respectively. Based on the previously discussed accounting treatment, PAL recognized reductions to cost of sales of $\$ 9.7$ million and $\$ 0.4$ million for the same respective periods. Accordingly as of September 27, 2009, $\$ 7.9$ million of the received economic assistance remains as deferred revenue to be recognized as future qualifying capital expenditures are made.
On October 19, 2009 PAL notified the Company that $\$ 8.2$ million of the $\$ 9.7$ million in capital expenditures recognized for fiscal 2009 had been disqualified by the U.S. Department of Agriculture. PAL has appealed the decision with the U.S. Department of Agriculture, but it is unknown to the Company as to when a final ruling will be made. In the event that PAL's appeal is unsuccessful, PAL may be required to adjust prior period earnings, but PAL expects there will be sufficient future qualifying capital expenditures to recapture any benefit that may remain disqualified after the appeal process has been completed.
In August 2005, the Company formed YUFI, a 50/50 joint venture with Sinopec Yizheng Chemical Fiber Co., Ltd, ("YCFC"), to manufacture process and market polyester filament yarn in YCFC's facilities in Yizheng, Jiangsu Province, People’s Republic of China ("China"). During fiscal year 2008, the Company's management explored strategic options with its joint venture partner in China with the ultimate goal of determining if there was a viable path to profitability for YUFI. The Company's management concluded that although YUFI had successfully grown its position in high value and premier value-added ("PVA") products, commodity sales would continue to be a large and unprofitable portion of the joint venture's business. In addition, the Company believed YUFI had focused too much attention and energy on non-value added issues, distracting management from its primary PVA objectives. Based on these conclusions, the Company decided to exit the joint venture and on July 30, 2008, the Company announced that it had reached a proposed agreement to sell its $50 \%$ interest in YUFI to its partner for $\$ 10.0$ million.

As a result of the agreement with YCFC, the Company initiated a review of the carrying value of its investment in YUFI and determined that the carrying value of its investment in YUFI exceeded its fair value. Accordingly, the Company recorded a non-cash impairment charge of $\$ 6.4$ million in the fourth quarter of fiscal year 2008.

The Company expected to close the transaction in the second quarter of fiscal year 2009 pending negotiation and execution of definitive agreements and Chinese regulatory approvals. The agreement provided for YCFC to immediately take over operating control of YUFI, regardless of the timing of the final approvals and closure of the equity sale transaction. During the first quarter of fiscal year 2009, the Company gave up one of its senior staff appointees and YCFC appointed its own designee as General Manager of YUFI, who assumed full responsibility for the operating activities of YUFI at that time. As a result, the Company lost its ability to influence the operations of YUFI and therefore the Company ceased recording its share of losses commencing in the same quarter.

In December 2008, the Company renegotiated the proposed agreement to sell its interest in YUFI to YCFC for $\$ 9.0$ million and recorded an additional impairment charge of $\$ 1.5$ million, which included approximately $\$ 0.5$ million related to certain disputed accounts receivable and $\$ 1.0$ million related to the fair value of its investment, as determined by the re-negotiated equity interest sales price, which was lower than carrying value.

On March 30, 2009, the Company closed on the sale and received $\$ 9.0$ million in proceeds related to its investment in YUFI. The Company continues to service customers in Asia through Unifi Textiles Suzhou Co., Ltd. ("UTSC"), a wholly-owned subsidiary based in Suzhou, China, that is focused on the development, sales and service of PVA yarns.

On September 30, 2009, the Company completed an agreement with the Company's partner, Nilit Ltd. ("Nilit"), to shift one-third of the spinning assets of UNF, to a newly formed joint venture, UNF America, LLC, for the purpose of producing nylon POY in Nilit's Martinsville, Virginia plant. This new configuration will allow UNF America, LLC to produce Berry Amendment and North American Free Trade Agreement ("NAFTA") compliant yarns. The new agreement will shorten the Company's supply chain resulting in improvements in the working capital, flexibility and the financial results of its nylon joint ventures.

## 9. Income Taxes

The Company's income tax provision for the quarter ended September 27, 2009 resulted in tax expense at an effective rate of $50.5 \%$ compared to the quarter ended September 28, 2008 which resulted in a tax expense at an effective rate of $143.5 \%$. The difference between the Company's income tax expense and the U.S. statutory rate for the quarter ended September 27, 2009 was primarily due to losses in the U.S. and other jurisdictions for which no tax benefit could be recognized while operating profit was generated in other taxable jurisdictions. The difference between the Company's income tax benefit and the U.S. statutory rate for the quarter ended September 28, 2008 was also due to losses in the U.S. and other jurisdictions for which no tax benefit could be recognized.

Deferred income taxes have been provided for the temporary differences between financial statement carrying amounts and the tax basis of existing assets and liabilities. The valuation allowance on the Company's net domestic deferred tax assets is reviewed quarterly and will be maintained until sufficient positive evidence exists to support the reversal of the valuation allowance. In addition, until such time that the Company determines it is more likely than not that it will generate sufficient taxable income to realize its deferred tax assets, income tax benefits associated with future period losses will be fully reserved. The valuation allowance increased $\$ 2.2$ million in the quarter ended September 27, 2009 compared to a $\$ 0.6$ million increase in the quarter ended September 28, 2008.

The Company believes it is reasonably possible unrecognized tax benefits will decrease by approximately $\$ 1.2$ million by the end of fiscal year 2010 as a result of expiring tax credit carry forwards.
The Company has elected to classify interest and penalties recognized as income tax expense. The Company did not accrue interest or penalties related to uncertain tax positions during fiscal year 2009 or during the quarter ended September 27, 2009.
The Company is subject to income tax examinations for U.S. federal income taxes for fiscal years 2004 through 2009, for non-U.S. income taxes for tax years 2001 through 2009, and for state and local income taxes for fiscal years 2001 through 2009.

## 10. Stock-Based Compensation

On October 29, 2008, the shareholders of the Company approved the 2008 Unifi, Inc. Long-Term Incentive Plan ("2008 Long-Term Incentive Plan"). The 2008 Long-Term Incentive Plan authorized the issuance of up to $6,000,000$ shares of Common Stock pursuant to the grant or exercise of stock options, including Incentive Stock Options ("ISO"), Non-Qualified Stock Options ("NQSO") and restricted stock, but not more than 3,000,000 shares may be issued as restricted stock. Option awards are granted with an exercise price not less than the market price of the Company's stock at the date of grant.
During the second quarter of fiscal year 2009, the Compensation Committee ("Committee") of the Board of Directors ("Board") authorized the issuance of 280,000 stock options from the 2008 Long-Term Incentive Plan to certain key employees. The stock options are subject to a market condition which vests the options on the date that the closing price of the Company's common stock shall have been at least $\$ 6.00$ per share for thirty consecutive trading days. The exercise price is $\$ 4.16$ per share which is equal to the market price of the Company's stock on the grant date. The Company used a Monte Carlo stock option model to estimate the fair value of $\$ 2.49$ per share and the derived vesting period of 1.2 years.

During the first quarter of fiscal year 2010, the Committee authorized the issuance of 1,700,000 stock options from the 2008 Long-Term Incentive Plan to certain key employees and certain members of the Board. The stock options vest ratably over a three year period and have 10 -year contractual terms. The Company used the Black-Scholes model to estimate the fair values of the options granted. The following table provides detail of the number of options granted during the first quarter of fiscal year 2010 and the related assumptions used in the valuation of these awards:

|  | Expected |  |  | Dividend | Fair |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Options <br> granted | Ierm <br> (years) | Exercise | Interest | price | rate | Volatility |
| $1,660,000$ | 5.5 | $\$ 1.91$ | $2.8 \%$ | $63.6 \%$ | yield | value |
| 40,000 | 5.5 | $\$ 2.86$ | $2.5 \%$ | $63.9 \%$ | - | $\$ 1.10$ |

The Company incurred $\$ 0.6$ million and $\$ 0.3$ million in the first quarter of fiscal years 2010 and 2009 respectively, in stock-based compensation expense which was recorded as selling, general and administrative ("SG\&A") expenses with the offset to capital in excess of par value.

During the first quarter of fiscal year 2009, the Company issued $1,268,300$ shares of common stock as a result of the exercise of stock options. There were no options exercised during the first quarter of fiscal year 2010.

## 11. Assets Held for Sale

The Company has assets held for sale related to the consolidation of its polyester manufacturing capacity that are comprised of the remaining assets and structures in Kinston, North Carolina ("Kinston").

During the first quarter of fiscal year 2010, the Company entered into a contract to sell certain of the assets held for sale which is scheduled to close during the second quarter of fiscal year 2010. Based on the contract price, the Company recorded $\$ 0.1$ million in non-cash impairment charges in the first quarter of fiscal year 2010.

The following table summarizes by category assets held for sale (amounts in thousands):

Machinery and equipment

| September 27, |
| :---: |
| $\$ 009$ | | June 28, <br> 2009 |
| :---: |
| $\$ 1,250$ |$\quad \underline{ }$

## 12. Severance and Restructuring Charges

Severance
The Company recorded severance expense of $\$ 2.4$ million for its former President and Chief Executive Officer ("CEO") during the first quarter of fiscal year 2008 and $\$ 1.7$ million of severance expense related to its former Chief Financial Officer ("CFO") during the second quarter of fiscal year 2008.

In the third quarter of fiscal year 2009, the Company reorganized, reducing its workforce due to the economic downturn. Approximately 200 salaried and wage employees were affected by this reorganization related to the Company's efforts to reduce costs. As a result, the Company recorded $\$ 0.3$ million in severance charges related to certain allocated salaried corporate and manufacturing support staff.

The table below summarizes changes to the accrued severance and accrued restructuring accounts for the quarter ended September 27, 2009 (amounts in thousands):

|  | Balance at <br> June 28, 2009 | Charges | Adjustments | Amounts Used | Balance at <br> September 27, 2009 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Accrued severance | $\$ 1,687(1)$ | 20 | - | $(415)$ | $\$ 1,292$ |

[^0]
## 13. Discontinued Operations

The manufacturing facilities in Ireland ceased operations on October 31, 2004. On March 31, 2009, the Company completed the final accounting for the closure of the subsidiary and is in the process of filing the appropriate dissolution papers with the Irish government. For the quarter ended September 28, 2008, the Company recorded losses of $\$ 0.1$ million related to the closure.

## 14. Derivatives and Fair Value Measurements

The Company accounts for derivative contracts and hedging activities at fair value. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of derivatives are either offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or are recorded in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value is immediately recognized in earnings. The Company does not enter into derivative financial instruments for trading purposes nor is it a party to any leveraged financial instruments.

The Company conducts its business in various foreign currencies. As a result, it is subject to the transaction exposure that arises from foreign exchange rate movements between the dates that foreign currency transactions are recorded and the dates they are consummated. The Company utilizes some natural hedging to mitigate these transaction exposures. The Company primarily enters into foreign currency forward contracts for the purchase and sale of European, North American and Brazilian currencies to use as economic hedges against balance sheet and income statement currency exposures. These contracts are principally entered into for the purchase of inventory and equipment and the sale of Company products into export markets. Counter-parties for these instruments are major financial institutions.

Currency forward contracts are used to hedge exposure for sales in foreign currencies based on specific sales made to customers. Generally, $60-75 \%$ of the sales value of these orders is covered by forward contracts. Maturity dates of the forward contracts are intended to match anticipated receivable collections. The Company marks the forward contracts to market at month end and any realized and unrealized gains or losses are recorded as other operating (income) expense. The Company also enters currency forward contracts for committed inventory purchases made by its Brazilian subsidiary. Generally $5 \%$ of these inventory purchases are covered by forward contracts although $100 \%$ of the cost may be covered by individual contracts in certain instances. The latest maturity for all outstanding purchase and sales foreign currency forward contracts is November 2009.

Under the ASC there is now a common definition of fair value to be used and a hierarchy for fair value measurements based on the type of inputs that are used to value the assets or liabilities at fair value.

The levels of the fair value hierarchy are:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date,
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, or
- Level 3 inputs are unobservable inputs for the asset or liability. Unobservable inputs shall be used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date.

The dollar equivalent of these forward currency contracts and their related fair values are detailed below (amounts in thousands):

|  | September 27,2009 |  | $\begin{gathered} \text { June 28, } \\ 2009 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Foreign currency purchase contracts: |  |  |  |  |
| Notional amount | \$ | 134 | \$ | 110 |
| Fair value |  | 141 |  | 130 |
| Net gain | \$ | (7) | \$ | (20) |
| Foreign currency sales contracts: |  |  |  |  |
| Notional amount | \$ | 628 |  |  |
| Fair value |  | 622 |  | 1,167 |
| Net gain (loss) | \$ | 6 | \$ | (46) |

The fair values of the foreign exchange forward contracts at the respective quarter-end dates are based on discounted quarter-end forward currency rates. The total impact of foreign currency related items that are reported on the line item other operating (income) expense, net in the Consolidated Statements of Operations, including transactions that were hedged and those that were not hedged, was a pre-tax loss of $\$ 13$ thousand for the quarter ended September 27, 2009 and a pre-tax gain of $\$ 0.3$ million for the quarter ended September 28, 2008.
The Company calculates the fair values of its 2014 notes based on the traded price of the notes on the latest trade date prior to its period end. These are considered Level 1 inputs in the fair value hierarchy. The following table shows the fair values at September 27, 2009 and June 28, 2009 which were calculated based on the latest trade price on September 15, 2009 and June 19, 2009, respectively (amounts in thousands):

## 2014 Notes Payable

| September 27, 2009 |  | June 28, 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $\frac{\text { Fair Value }}{\text { Carrying Value }}$ | $\$ 164,424$ |  | Carrying Value | $\$ 179,222$ |

## 15. Contingencies

On September 30, 2004, the Company completed its acquisition of the polyester filament manufacturing assets located at Kinston from INVISTA S.a.r.l. ("INVISTA"). The land for the Kinston site was leased pursuant to a 99 year ground lease ("Ground Lease") with E.I. DuPont de Nemours ("DuPont"). Since 1993, DuPont has been investigating and cleaning up the Kinston site under the supervision of the U.S. Environmental Protection Agency ("EPA") and the North Carolina Department of Environment and Natural Resources ("DENR") pursuant to the Resource Conservation and Recovery Act Corrective Action program. The Corrective Action program requires DuPont to identify all potential areas of environmental concern ("AOCs"), assess the extent of containment at the identified AOCs and clean it up to comply with applicable regulatory standards. Effective March 20, 2008, the Company entered into a Lease Termination Agreement associated with conveyance of certain assets at Kinston to DuPont. This agreement terminated the Ground Lease and relieved the Company of any future responsibility for environmental remediation, other than participation with DuPont, if so called upon, with regard to the Company's period of operation of the Kinston site. However, the Company continues to own a satellite service facility acquired in the INVISTA transaction that has contamination from DuPont's operations and is monitored by DENR. This site has been remediated by DuPont and DuPont has received authority from DENR to discontinue remediation, other than natural attenuation. DuPont's duty to monitor and report to DENR will be transferred to the Company in the future, at which time DuPont must pay the Company for seven years of monitoring and reporting costs and the Company will assume responsibility for any future remediation and
monitoring of the site. At this time, the Company has no basis to determine if and when it will have any responsibility or obligation with respect to the AOCs or the extent of any potential liability for the same.

## 16. Related Party Transaction

In fiscal 2007, the Company purchased the polyester and nylon texturing operations of Dillon Yarn Company ("Dillon") (the "Transaction"). In connection with the Transaction the Company and Dillon entered into a Sales and Services Agreement for a term of two years from January 1, 2007, pursuant to which the Company agreed to pay Dillon for certain sales and transitional services to be provided by Dillon's sales staff and executive management. On December 1, 2008, the Company entered into an agreement to extend the polyester services portion of the Sales and Service Agreement for a term of one year effective January 1, 2009 pursuant to which the Company will pay Dillon an aggregate amount of $\$ 1.7$ million. The Company recorded $\$ 0.4$ million and $\$ 0.3$ million of SG\&A expense for the first quarter of fiscal years 2010 and 2009, respectively, related to this contract and the related amendment. Mr. Stephen Wener is the President and CEO of Dillon. Mr. Wener has been a member of the Company's Board since May 24, 2007. The terms of the Company's Sales and Service Agreement with Dillon are, in management's opinion, no less favorable than the Company would have been able to negotiate with an independent third party for similar services.

## 17. Segment Disclosures

The following is the Company's segment information for the quarters ended September 27, 2009 and September 28, 2008 (amounts in thousands):

|  | Polyester | Nylon | Total |
| :---: | :---: | :---: | :---: |
| Quarter ended September 27, 2009: |  |  |  |
| Net sales to external customers | \$104,460 | \$38,391 | \$142,851 |
| Inter-segment net sales | - - | - | - - |
| Depreciation and amortization | 5,768 | 893 | 6,661 |
| Segment operating profit | 4,871 | 3,271 | 8,142 |
| Total assets | 325,162 | 78,761 | 403,923 |
| Quarter ended September 28, 2008 : |  |  |  |
| Net sales to external customers | \$122,979 | \$46,030 | \$169,009 |
| Inter-segment net sales | - | 71 | 71 |
| Depreciation and amortization | 7,289 | 2,434 | 9,723 |
| Segment operating profit (loss) | (161) | 3,041 | 2,880 |
| Total assets | 366,181 | 93,933 | 460,114 |

The following table provides reconciliations from segment data to consolidated reporting data (amounts in thousands):

|  | For the Quarters Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 28, } \\ \quad 2008 \\ \hline \end{gathered}$ |  |
| Depreciation and amortization: |  |  |  |  |
| Depreciation and amortization of specific reportable segment assets | \$ | 6,661 | \$ | 9,723 |
| Depreciation included in other operating (income) expense, net |  | 36 |  | 36 |
| Amortization included in interest expense, net |  | 276 |  | 290 |
| Consolidated depreciation and amortization | \$ | 6,973 | \$ | 10,049 |
|  |  |  |  |  |
| Reconciliation of segment operating income to income from continuing operations before income taxes: |  |  |  |  |
| Reportable segments operating income | \$ | 8,142 | \$ | 2,880 |
| Provision for bad debts |  | 576 |  | 558 |
| Other operating (income) expense, net |  | (87) |  | (561) |
| Interest expense, net |  | 4,746 |  | 5,052 |
| Gain on extinguishment of debt |  | (54) |  | - |
| Equity in earnings of unconsolidated affiliates |  | $(2,063)$ |  | $(3,482)$ |
| Income from continuing operations before income taxes | \$ | 5,024 | \$ | 1,313 |

For purposes of internal management reporting, segment operating profit (loss) represents segment net sales less cost of sales, segment restructuring charges, segment impairments of long-lived assets, goodwill impairments, and allocated SG\&A expenses. Certain non-segment manufacturing and unallocated SG\&A costs are allocated to the operating segments based on activity drivers relevant to the respective costs. This allocation methodology is updated as part of the annual budgeting process.

The primary differences between the segmented financial information of the operating segments, as reported to management and the Company's consolidated reporting relate to the provision for bad debts, other operating (income) expense, net and equity in earnings of unconsolidated affiliates and related impairments.
Segment operating profit (loss) excluded the provision for bad debts of $\$ 0.6$ million for both first quarter periods, respectively.
The total assets for the polyester segment increased from $\$ 314.6$ million at June 28, 2009 to $\$ 325.2$ million at September 27, 2009 primarily due to increases in cash, inventory, and accounts receivable of $\$ 7.0$ million, $\$ 6.3$ million, and $\$ 0.5$ million, respectively. These increases were offset by decreases in other non-current assets, other current assets, property, plant, and equipment, short-term restricted cash, and long-term restricted cash, of $\$ 0.7$ million, $\$ 0.7$ million, $\$ 0.7$ million, $\$ 0.6$ million, and $\$ 0.5$ million, respectively. The total assets for the nylon segment increased from $\$ 75.0$ million at June 28, 2009 to $\$ 78.8$ million at September 27, 2009 due primarily to increases in inventory and accounts receivable of $\$ 3.7$ million and $\$ 0.7$ million, respectively. These increases were offset by decreases in property, plant, and equipment of $\$ 0.6$ million.

## 18. Subsequent Events

The Company evaluated all events and material transactions for potential recognition or disclosure through such time as these statements were filed with the SEC on October 30, 2009 and has determined there were no items deemed reportable.
19. Condensed Consolidated Guarantor and Non-Guarantor Financial Statements

The guarantor subsidiaries presented below represent the Company's subsidiaries that are subject to the terms and conditions outlined in the indenture governing the Company's issuance of the notes due in 2014 (the "2014 notes") and the guarantees, jointly and severally, on a senior secured basis. The non-guarantor subsidiaries presented below represent the foreign subsidiaries which do not guarantee the notes. Each subsidiary guarantor is $100 \%$ owned, directly or indirectly, by Unifi, Inc. and all guarantees are full and unconditional.

Supplemental financial information for the Company and its guarantor subsidiaries and non-guarantor subsidiaries of the 2014 notes is presented below.

UNIFI, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Balance Sheet Information as of September 27, 2009 (amounts in thousands):


## UNIFI, INC

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)

Balance Sheet Information as of June 28, 2009 (amounts in thousands):


LIABILITIES AND SHAREHOLDERS' EQUITY


## UNIFI, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)

Statement of Operations Information for the Fiscal Quarter Ended September 27, 2009 (amounts in thousands):


## UNIFI, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)

Statement of Operations Information for the Fiscal Quarter Ended September 28, 2008 (amounts in thousands):

|  | Parent |  | Guarantor Subsidiaries |  | Non-Guarantor Subsidiaries |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Summary of Operations: |  |  |  |  |  |  |  |  |  |  |
| Net sales | \$ | - |  | 29,691 | \$ | 39,667 | \$ | (349) | \$ | 169,009 |
| Cost of sales |  | - |  | 22,480 |  | 33,435 |  | (331) |  | 155,584 |
| Equity in subsidiaries |  | $(3,891)$ |  | - |  | - |  | 3,891 |  | - |
| Selling, general and administrative expenses |  | - |  | 8,571 |  | 2,035 |  | (61) |  | 10,545 |
| Provision for bad debts |  | - |  | 454 |  | 104 |  | - |  | 558 |
| Other operating (income) expense, net |  | (2) |  | 21 |  | (361) |  | (219) |  | (561) |
| Non-operating (income) expenses: |  |  |  |  |  |  |  |  |  |  |
| Interest income |  | (19) |  | (47) |  | (847) |  | - |  | (913) |
| Interest expense |  | 5,929 |  | 31 |  | 5 |  | - |  | 5,965 |
| Equity in (earnings) losses of unconsolidated affiliates |  | - |  | $(3,450)$ |  | 572 |  | (604) |  | $(3,482)$ |
| Income (loss) from continuing operations before income taxes |  | $(2,017)$ |  | 1,631 |  | 4,724 |  | $(3,025)$ |  | 1,313 |
| Provision (benefit) for income taxes |  | $(1,341)$ |  | 1,374 |  | 1,852 |  | - |  | 1,885 |
| Income (loss) from continuing operations |  | (676) |  | 257 |  | 2,872 |  | $(3,025)$ |  | (572) |
| Loss from discontinued operations, net of tax |  | - |  | - |  | (104) |  | - |  | (104) |
| Net income (loss) |  | (676) | \$ | 257 | \$ | 2,768 | \$ | $(3,025)$ | \$ | (676) |

## UNIFI, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)

Statements of Cash Flows Information for the Three-Months Ended September 27, 2009 (amounts in thousands):

|  | Parent |  | Guarantor Subsidiaries |  | Non-Guarantor Subsidiaries |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating activities: |  |  |  |  |  |  |  |  |  |  |
| Net cash provided by (used in) continuing operating activities | \$ | 5,758 | \$ | 2,460 | \$ | 5,050 | \$ | (46) | \$ | 13,222 |
| Investing activities: |  |  |  |  |  |  |  |  |  |  |
| Capital expenditures |  | (12) |  | $(1,734)$ |  | (360) |  | - |  | $(2,106)$ |
| Change in restricted cash |  | - |  | - |  | 1,763 |  | - |  | 1,763 |
| Proceeds from sale of capital assets |  | - |  | 1 |  | 106 |  | - |  | 107 |
| Net cash provided by (used in) investing activities |  | (12) |  | $(1,733)$ |  | 1,509 |  | - |  | (236) |
| Financing activities: |  |  |  |  |  |  |  |  |  |  |
| Payments of long-term debt |  | (435) |  | - |  | $(1,763)$ |  | - |  | $(2,198)$ |
| Net cash provided by (used in) financing activities |  | (435) |  | - |  | $(1,763)$ |  | - |  | $(2,198)$ |
| Effect of exchange rate changes on cash and cash equivalents |  | - |  | - |  | 2,207 |  | 46 |  | 2,253 |
| Net increase in cash and cash equivalents |  | 5,311 |  | 727 |  | 7,003 |  | - |  | 13,041 |
| Cash and cash equivalents at beginning of period |  | 11,509 |  | (812) |  | 31,962 |  | - |  | 42,659 |
| Cash and cash equivalents at end of period | \$ | 16,820 | \$ | (85) | \$ | 38,965 | \$ | - | \$ | 55,700 |

## UNIFI, INC

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)

Statements of Cash Flows Information for the Three-Months Ended September 28, 2008 (amounts in thousands):

|  | Parent |  | Guarantor Subsidiaries |  | Non-GuarantorSubsidiaries |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating activities: |  |  |  |  |  |  |  |  |  |  |
| Net cash provided by (used in) continuing operating activities | \$ | 3,491 | \$ | $(4,031)$ | \$ | 3,252 | \$ | (110) | \$ | 2,602 |
| Investing activities: |  |  |  |  |  |  |  |  |  |  |
| Capital expenditures |  | (68) |  | $(2,978)$ |  | (523) |  | - |  | $(3,569)$ |
| Change in restricted cash |  | - |  | 3,703 |  | 1,480 |  | - |  | 5,183 |
| Proceeds from sale of capital assets |  | - |  | 70 |  | 31 |  | - |  | 101 |
| Other |  | (94) |  | - |  | - |  | - |  | (94) |
| Net cash provided by (used in) investing activities |  | (162) |  | 795 |  | 988 |  | - |  | 1,621 |
| Financing activities: |  |  |  |  |  |  |  |  |  |  |
| Payments of long-term debt |  | $(7,600)$ |  | - |  | $(1,480)$ |  | - |  | $(9,080)$ |
| Borrowings of long-term debt |  | 4,600 |  | - |  | - |  | - |  | 4,600 |
| Proceeds from stock exercises |  | 3,551 |  | - |  | - |  | - |  | 3,551 |
| Other |  | - |  | 37 |  | - |  | - |  | 37 |
| Net cash provided by (used in) financing activities |  | 551 |  | 37 |  | $(1,480)$ |  | - |  | (892) |
| Cash flows of discontinued operations: |  |  |  |  |  |  |  |  |  |  |
| Operating cash flow |  | - |  | - |  | (114) |  | - |  | (114) |
| Net cash used in discontinued operations |  | - |  | - |  | (114) |  | - |  | (114) |
| Effect of exchange rate changes on cash and cash equivalents |  | - |  | - |  | $(3,179)$ |  | 110 |  | $(3,069)$ |
| Net increase (decrease) in cash and cash equivalents |  | 3,880 |  | $(3,199)$ |  | (533) |  | - |  | 148 |
| Cash and cash equivalents at beginning of period |  | 689 |  | 3,378 |  | 16,181 |  | - |  | 20,248 |
| Cash and cash equivalents at end of period | \$ | 4,569 | \$ | 179 | \$ | 15,648 | \$ | - | \$ | 20,396 |

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is Management's discussion and analysis of certain significant factors that have affected Unifi, Inc.'s (the "Company's") operations and material changes in financial condition during the periods included in the accompanying Condensed Consolidated Financial Statements.

## Business Overview

The Company is a diversified producer and processor of multi-filament polyester and nylon yarns, including specialty yarns with enhanced performance characteristics. The Company adds value to the supply chain and enhances consumer demand for its products through the development and introduction of branded yarns that provide unique performance, comfort and aesthetic advantages. The Company manufactures partially oriented, textured, dyed, twisted and beamed polyester yarns as well as textured nylon and nylon covered spandex products. The Company sells its products to other yarn manufacturers, knitters and weavers that produce fabric for the apparel, hosiery, furnishings, automotive, industrial and other end-use markets. The Company maintains one of the industry's most comprehensive product offerings and emphasizes quality, style and performance in all of its products.

Polyester Segment. The polyester segment manufactures partially oriented, textured, dyed, twisted and beamed yarns with sales to other yarn manufacturers, knitters and weavers that produce fabrics for the apparel, automotive, hosiery, furnishings, industrial and other end-use markets. The polyester segment primarily manufactures its products in Brazil and the United States ("U.S.") which has the Company's largest operations. The polyester segment also includes a newly formed subsidiary in China focused on the sale and promotion of the Company's specialty and premier value-added ("PVA") products in the Asian textile market, primarily within China.

Nylon Segment. The nylon segment manufactures textured nylon and covered spandex products with sales to other yarn manufacturers, knitters and weavers that produce fabrics for the apparel, hosiery, sock and other end-use markets. The nylon segment consists of operations in Colombia and the U.S. which has the Company's largest operations.

## Recent Developments and Outlook

Although there have been modest month-over-month improvements in retail sales of apparel, year-over-year U.S. apparel retail sales are down $6 \%$ and home furnishing retail sales are down $12 \%$. Brand name manufacturers and retailers are reluctant to anticipate 2009 consumer holiday spending and as a result, retailers are delaying new product development and are managing apparel inventories at lower levels by ordering conservatively. During the first quarter of fiscal year 2010, the Company's revenues declined $15 \%$ compared to the first quarter of fiscal year 2009, however the rate of decline was much slower than the rate the Company experienced in each of its previous three quarters. The Company's revenues declined by $31 \%, 30 \%$ and $26 \%$ for the second, third and fourth quarters of the prior fiscal year as compared to the same fiscal 2008 quarters as a result of the global economic downturn. However, as the third fiscal 2009 quarter progressed into the fourth fiscal 2009 quarter, the Company experienced sales volume improvements in certain segments as retail sales improved slightly and the effects of the apparel inventory de-stocking began to subside. During the first quarter of fiscal year 2010, the Company's consolidated sales volumes improved $2.9 \%$ over the trailing fourth fiscal 2009 quarter while sales into the apparel market trended at $7 \%$ to $10 \%$ below pre-recession levels. Ongoing sales in both the automotive and home furnishings segments remain well below historic levels, though both are showing recent signs of improvement. The Company's sales into the automotive segment were positively impacted by the U.S. government's "Cash for Clunkers" stimulus program. Nylon sales volumes declined $7.6 \%$ as compared to the fourth fiscal 2009 quarter due to reduced textured nylon demand in the socks and hosiery segments. The Company expects its overall North American sales to continue a slow recovery through the next several quarters as the U.S. economy gradually improves.

Retailers have reacted to the global economic downturn by focusing more on basic, lower value offerings, slowing the adoption cycle of some of the Company's PVA products. This has resulted in decreases in the Company's PVA sales volume, though at a slightly lower rate than the Company's overall volumes. The Company remains committed to its PVA growth strategy and will continue to invest in the development and marketing of PVA products. The Company believes in the principles of sustainability and environmental responsibility, and its portfolio of Repreve ${ }^{\circledR} 100 \%$ recycled products, will provide it with a distinct competitive advantage in this important and growing area.
In the first quarter of fiscal year 2010, the Company's Brazilian operation's volumes were flat as compared to the same quarter in the prior year however it is reporting improved results due to improved conversion margins and decreased manufacturing costs. The Brazilian subsidiary's operations have recovered after two slow quarters, driven by significant gain in market share and a more timely economic recovery as compared to the U.S. Accordingly, the Company expects continued growth in revenues from its Brazilian operations over the next several quarters.

Despite the decline in revenues, the Company is reporting improved results as compared to the same quarter in the prior year. Consolidated gross profit increased $\$ 6.0$ million or $45 \%$ as compared to the prior year quarter. The Company's gross profit was positively impacted by fundamental improvements made in the Company's operating costs combined with lower raw material costs that were well below the historic high costs the Company experienced in the same quarter in the prior year.

The Company's newly formed China subsidiary, UTSC, is operating on plan and is expected to grow with several new programs nearing adoption. UTSC recently introduced Repreve ${ }^{\circledR}$ polyester staple fiber in China, adding to the most extensive array of recycled fibers in the Asian markets.
On September 30, 2009 the Company completed an agreement with the Company's partner, Nilit to shift one-third of the spinning assets of UNF, to its newly formed joint venture, UNF America, LLC, for the purpose of producing nylon partially oriented yarn ("POY") in Nilit's Martinsville, Virginia plant. This new configuration will allow UNF America, LLC to produce Berry Amendment and North American Free Trade Agreement ("NAFTA") compliant yarns. The new agreement will shorten the Company's supply chain resulting in improvements in the working capital, flexibility and the financial results of its nylon joint ventures.

Parkdale America, LLC ("PAL") entered into an agreement for PAL to buy most of the spun cotton yarn manufacturing operations from Hanesbrands, Inc ("HBI"). In addition, PAL will supply a substantial amount of HBI's yarn demand in the western hemisphere. Under the agreement, PAL will take over the operations of three HBI manufacturing plants, and will supply HBI from those facilities and other existing U.S. production plants. While the funding required to finance this purchase and the required working capital will likely limit the Company's ability to receive large dividends from PAL, the Company does expect this agreement will substantially improve the financial performance of the joint venture and ultimately the fair value of its investment.
The fundamental advantages of the U.S.-Dominican Republic-Central American Free Trade Agreement ("CAFTA"), which are its competitive costs and shorter, more flexible supply chain, remain attractive to apparel manufacturers. The Company believes in the long-term growth of the region in spite of the recent decline in the region's market share of man-made fiber apparel. This decline was not unexpected, considering the recession driven trend to lower cost apparel. Currently, approximately $8 \%$ of the Company's U.S. production is shipped directly to fabric customers in the CAFTA region. After assessing several options, the Company has decided to establish a wholly-owned base of operations in Central America. These operations will provide the Company's Central American fabric customers order flexibility due to a more just-in-time product delivery. During the first quarter of fiscal 2010, the Company established its presence in the region by entering into an agreement with a warehouse in El Salvador
to house and ship U.S. product to the Company's regional customers and it expects its wholly-owned operations to be running within the next six to nine months.

## Key Performance Indicators

The Company continuously reviews performance indicators to measure its success. The following are the indicators management uses to assess performance of the Company's business:

- sales volume, which is an indicator of demand;
- margins, which are indicators of product mix and profitability;
- adjusted Earnings Before Interest, Taxes, Depreciation, and Amortization ("adjusted EBITDA"), which the Company defines as pre-tax income before interest expense, depreciation and amortization expense and loss or income from discontinued operations, adjusted to exclude equity in earnings and losses of unconsolidated affiliates, write down of long-lived assets and unconsolidated affiliate, non-cash compensation expense net of distributions, gains and losses on sales of property, plant and equipment, currency and hedging gains and losses, asset consolidation and optimization expense, goodwill impairment, gain and loss on extinguishment of debt, restructuring charges and recoveries, and Kinston shutdown costs, as revised from time to time, which the Company believes is a supplemental measure of its performance and ability to service debt; and
- adjusted working capital (accounts receivable plus inventory less accounts payable and accruals) as a percentage of sales, which is an indicator of the Company's production efficiency and ability to manage its inventory and receivables.


## Corporate Restructuring

## Severance

The Company recorded severance expense of $\$ 2.4$ million for its former President and Chief Executive Officer ("CEO") during the first quarter of fiscal year 2008 and $\$ 1.7$ million of severance expense related to its former Chief Financial Officer ("CFO") during the second quarter of fiscal year 2008.

In the third quarter of fiscal year 2009, the Company reorganized, reducing its workforce due to the economic downturn. Approximately 200 salaried and wage employees were affected by this reorganization related to the Company's efforts to reduce costs. As a result, the Company recorded $\$ 0.3$ million in severance charges related to certain allocated salaried corporate and manufacturing support staff.

The table below summarizes changes to the accrued severance and accrued restructuring accounts for the quarter ended September 27, 2009 (amounts in thousands):

|  | Balance at <br> June 28, 2009 | Charges | Adjustments | Amounts Used | Balance at <br> September 27, 2009 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Accrued severance | $\$ 1,687(1)$ | 20 | - | $(415)$ | $\$ 1,292$ |

[^1]
## Joint Ventures and Other Equity Investments

The following table represents the Company's investments in unconsolidated affiliates:

|  | Date <br> Acquired | Location | Percent <br> Ownership |
| :--- | :--- | :--- | :--- |
| Yihua Unifi Fibre Company Limited ("YUFI") (1) | Aug-05 | Yizheng, Jiangsu Province, <br> People's Republic of China | $50 \%$ |

(1) The Company completed the sale of YUFI during the fourth quarter of fiscal year 2009.

Condensed income statement information for the quarters ended September 27, 2009 and September 28, 2008, of the combined unconsolidated equity affiliates are as follows (amounts in thousands):

|  | For the Quarter Ended September 27, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | YUFI (1) | PAL | UNF | Total |
| Net sales |  | \$ 94,870 | \$ 4,576 | \$ 99,446 |
| Gross profit |  | 7,683 | 726 | 8,409 |
| Depreciation and amortization |  | 4,552 | 474 | 5,026 |
| Income from operations |  | 4,771 | 394 | 5,165 |
| Net income |  | 6,917 | 355 | 7,272 |
|  | For the Quarter Ended September 28, 2008 |  |  |  |
|  | YUFI | PAL | UNF | Total |
| Net sales | \$39,881 | \$122,083 | \$ 5,892 | \$167,856 |
| Gross profit (loss) | $(2,048)$ | 6,246 | (789) | 3,409 |
| Depreciation and amortization | 1,395 | 4,457 | 474 | 6,326 |
| Income (loss) from operations | $(4,156)$ | 3,478 | $(1,270)$ | $(1,948)$ |
| Net income (loss) | $(4,617)$ | 10,146 | $(1,143)$ | 4,386 |

In June 1997, the Company and Parkdale Mills, Inc. entered into a contribution agreement whereby both companies contributed all of the assets of their spun cotton yarn operations utilizing open-end and air jet spinning technologies to create PAL. In exchange for its contributions, the Company received a $34 \%$ ownership interest in the joint venture. PAL is a producer of cotton and synthetic yarns for sale to the textile and apparel industries primarily within North America. PAL has 10 manufacturing facilities primarily located in central and western North Carolina and in South Carolina. For the quarters ended September 27, 2009 and September 28, 2008 the Company recognized net equity earnings of $\$ 2.4$ million and $\$ 3.5$ million, respectively. The Company received distributions from PAL of $\$ 1.6$ million and $\$ 2.1$ million for the first quarters of fiscal years 2010 and 2009, respectively.

PAL receives benefits under the Food, Conservation, and Energy Act of 2008 ("2008 U.S. Farm Bill") which extended the existing upland cotton and extra long staple cotton programs, including economic adjustment assistance provisions for ten years. Beginning August 1, 2008, the program provides textile mills a subsidy of four cents per pound on eligible upland cotton consumed during the first four years and three cents per pound for the last six years. The economic assistance received under this program must be used to acquire, construct, install, modernize, develop, convert or expand land, plant, buildings, equipment, or machinery. Capital expenditures must be directly attributable to the purpose of manufacturing upland cotton into eligible cotton products in the U.S. The recipients have the marketing year from August 1 to July 31, plus eighteen months to make the capital expenditures. In the period when both criteria have been met; eligible upland cotton has been consumed, and qualifying capital expenditures under the program have been made, the economic assistance is recognized as reductions to cost of sales. PAL received economic assistance under the program of $\$ 14.0$ million and $\$ 4.0$ million during the eleven months ended June 28, 2009 and the quarter ended September 27, 2009, respectively. Based on the previously discussed accounting treatment, PAL recognized reductions to cost of sales of $\$ 9.7$ million and $\$ 0.4$ million for the same respective periods. Accordingly as of September 27, 2009, $\$ 7.9$ million of the received economic assistance remains as deferred revenue to be recognized as future qualifying capital expenditures are made.

On October 19, 2009 PAL notified the Company that $\$ 8.2$ million of the $\$ 9.7$ million in capital expenditures recognized for fiscal 2009 had been disqualified by the U.S. Department of Agriculture. PAL has appealed the decision with the U.S. Department of Agriculture, but it is unknown to the Company as to when a final ruling will be made. In the event that PAL's appeal is unsuccessful, PAL may be required to adjust prior period earnings, but PAL expects there will be sufficient future qualifying capital expenditures to recapture any benefit that may remain disqualified after the appeal process has been completed.
In August 2005, the Company formed YUFI, a $50 / 50$ joint venture with Sinopec Yizheng Chemical Fiber Co., Ltd, ("YCFC"), to manufacture process and market polyester filament yarn in YCFC's facilities in Yizheng, Jiangsu Province, People's Republic of China ("China"). During fiscal year 2008, the Company's management explored strategic options with its joint venture partner in China with the ultimate goal of determining if there was a viable path to profitability for YUFI. On July 30, 2008, the Company announced that it had reached a proposed agreement to sell its $50 \%$ interest in YUFI to its partner for $\$ 10.0$ million.

In December 2008, the Company renegotiated the proposed agreement to sell its interest in YUFI to YCFC for $\$ 9.0$ million and in March 2009 the sale closed. The Company continues to service customers in Asia through Unifi Textiles Suzhou Co., Ltd. ("UTSC"), a wholly-owned subsidiary based in Suzhou, China, that is focused on the development, sales and service of PVA yarns.
In September 2000, the Company and Nilit Ltd ("Nilit") formed UNF, a $50 / 50$ joint venture to produce nylon POY at Nilit's manufacturing facility in Migdal Ha-Emek, Israel which is the Company's primary source of nylon POY for its texturing operations. For the quarters ended September 27, 2009 and September 28, 2008, the Company recognized net equity losses of $\$ 0.3$ million and net income of $\$ 32$ thousand, respectively.
On September 30, 2009, the Company completed an agreement with the Company's partner, Nilit, to shift one-third of the spinning assets of UNF, to its newly formed joint venture, UNF America, LLC, for the purpose of producing nylon POY in Nilit's Martinsville, Virginia plant. This new configuration will allow UNF America, LLC to produce Berry Amendment and North American Free Trade Agreement ("NAFTA") compliant yarns. The new agreement will shorten the Company's supply chain resulting in improvements in the working capital, flexibility and the financial results of its nylon joint ventures.

## Review of First Quarter Fiscal Year 2010 compared to First Quarter Fiscal Year 2009

The following table sets forth the income (loss) from continuing operations components for each of the Company's business segments for the fiscal quarters ended September 27, 2009 and September 28, 2008. The table also sets forth each of the segments' net sales as a percent to total net sales, the net income (loss) components as a percent to total net sales and the percentage increase or decrease of such components over the comparable prior year period (amounts in thousands, except percentages):

|  | For the Quarters Ended |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 27, 2009 |  | September 28, 2008 |  |  |
|  |  | \% to Total |  | \% to Total |  |
| Net sales |  |  |  |  |  |
| Polyester | \$ 104,460 | 73.1 | \$ 122,979 | 72.8 | (15.1) |
| Nylon | 38,391 | 26.9 | 46,030 | 27.2 | (16.6) |
| Total | \$ 142,851 | 100.0 | \$169,009 | 100.0 | (15.5) |
|  |  | \% to Sales |  | \% to Sales |  |
| Gross profit |  |  |  |  |  |
| Polyester | \$ 13,803 | 9.7 | \$ 8,200 | 4.8 | 68.3 |
| Nylon | 5,603 | 3.9 | 5,225 | 3.1 | 7.2 |
| Total | 19,406 | 13.6 | 13,425 | 7.9 | 44.6 |
| Write down of long-lived assets |  |  |  |  |  |
| Polyester | 100 | - | - | - | - |
| Nylon | - | - | - | - | - |
| Total | 100 | - | - | - | - |
| Selling, general and administrative expenses |  |  |  |  |  |
| Polyester | 8,832 | 6.2 | 8,361 | 4.9 | 5.6 |
| Nylon | 2,332 | 1.6 | 2,184 | 1.3 | 6.8 |
| Total | 11,164 | 7.8 | 10,545 | 6.2 | 5.9 |
| Provision for bad debts | 576 | 0.4 | 558 | - | 3.2 |
| Other operating (income) expense, net | (87) | - | (561) | - | (84.5) |
| Non-operating (income) expense, net | 2,629 | 1.9 | 1,570 | 0.9 | 67.5 |
| Income from continuing operations before income taxes | 5,024 | 3.5 | 1,313 | 0.8 | 282.6 |
| Provision for income taxes | 2,535 | 1.8 | 1,885 | 1.1 | 34.5 |
| Income (loss) from continuing operations | 2,489 | 1.7 | (572) | (0.3) | (535.0) |
| Loss from discontinued operations, net of tax | - | - | (104) | (0.1) | (100.0) |
| Net income (loss) | \$ 2,489 | 1.7 | \$ (676) | $\stackrel{(0.4)}{ }$ | (468.2) |

As reflected in the tables above, the Company recognized a $\$ 5.0$ million profit from continuing operations before income taxes which was a $\$ 3.7$ million increase over the prior year. The increase in income from continuing operations was primarily attributable to increased conversion margins in the domestic nylon operations, decreased converting costs in the domestic polyester operations and decreased converting costs in the Brazilian operations.

Consolidated net sales from continuing operations decreased $\$ 26.2$ million, or $15.5 \%$ for the first quarter of fiscal year 2010 compared to the prior year first quarter. Consolidated unit sales volumes decreased by $5.1 \%$ for the first quarter of fiscal year 2010 primarily due to the global downturn that began the second quarter of the prior fiscal year and impacted all supply chains and markets. Compared to the prior year quarter, polyester and nylon segment volumes decreased $2.5 \%$ and $22.4 \%$, respectively. The weighted-average selling price on a consolidated basis decreased by $10.4 \%$ for the same period. Refer to the segment operations under the captions "Polyester Operations" and "Nylon Operations" for a further discussion of each segment's operating results.
Consolidated gross profit from continuing operations increased by $\$ 6.0$ million to $\$ 19.4$ million for the first quarter of fiscal year 2010 as compared to the prior year first quarter. This increase in gross profit was primarily attributable to improved per unit manufacturing costs for the polyester segment. Manufacturing costs on a per unit basis decreased $17.8 \%$ for the polyester segment as the Company aligned operational costs with lower sales volumes and benefited from increased Brazilian incentives. The nylon segment also experienced an improvement in gross profit due to higher conversion margins of $13.4 \%$ on a per unit basis attributable to mix enrichment and the resulting higher average selling prices. Refer to the segment operations under the captions "Polyester Operations" and "Nylon Operations" for a further discussion of each segment's operating results.

## Selling, General, and Administrative Expenses

Consolidated selling, general and administrative ("SG\&A") expenses increased by $\$ 0.6$ million, or $5.9 \%$, during the first quarter of fiscal year 2010 as compared to the same prior year quarter. The increase in SG\&A in the first quarter was primarily a result of increases of $\$ 0.5$ million in non-cash deferred compensation costs, $\$ 0.2$ million in sales and service fees, and $\$ 0.2$ million in equipment maintenance expenses offset by decreases of $\$ 0.2$ million in salary and fringe expenses and $\$ 0.1$ million in depreciation expenses.

## Other Operating (Income) Expense, Net

Other operating (income) expense, net decreased from $\$ 0.6$ million of income in the first quarter of fiscal year 2009 to $\$ 0.1$ million of income in the first quarter of fiscal year 2010. The following table shows the components of other operating (income) expense, net (amounts in thousands):

|  | For the Quarters Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2008 \\ \hline \end{gathered}$ |  |
| Gain on sale of fixed assets | \$ | (94) | \$ | (316) |
| Currency (gains) losses |  | 13 |  | (304) |
| Other, net |  | (6) |  | 59 |
| Other operating (income) expense, net | \$ | (87) | \$ | (561) |

## Income Taxes

The Company's income tax provision for the quarter ended September 27, 2009 resulted in tax expense at an effective rate of $50.5 \%$ compared to the quarter ended September 28, 2008 which resulted in a tax expense at an effective rate of $143.5 \%$. The difference between the Company's income tax expense and the U.S. statutory rate for the quarter ended September 27, 2009 is primarily due to losses in the U.S. and other jurisdictions for which no tax benefit can be recognized while operating profit is generated in other taxable jurisdictions. The difference between the Company's income tax benefit and the U.S. statutory rate for the quarter ended September 28, 2008 was also due to losses in the U.S. and other jurisdictions for which no tax benefit could be recognized.

Deferred income taxes have been provided for the temporary differences between financial statement carrying amounts and the tax basis of existing assets and liabilities. The valuation allowance on the Company's net domestic deferred tax assets is reviewed quarterly and will be maintained until sufficient positive evidence exists to support the reversal of the valuation allowance. In addition, until such time that the Company determines it is more likely than not that it will generate sufficient taxable income to realize its deferred tax assets, income tax benefits associated with future period losses will be fully reserved. The valuation allowance increased $\$ 2.2$ million in the quarter ended September 27, 2009 compared to a $\$ 0.6$ million increase in the quarter ended September 28, 2008.

The Company believes it is reasonably possible unrecognized tax benefits will decrease approximately $\$ 1.2$ million by the end of fiscal year 2010 as a result of expiring tax credit carry forwards.

The Company has elected to classify interest and penalties recognized as income tax expense. The Company did not accrue interest or penalties related to uncertain tax positions during fiscal years 2008, 2009 or during the quarter ended September 27, 2009.

## Polyester Operations

Consolidated polyester unit volumes decreased $2.5 \%$ for the quarter ended September 27, 2009, while average net selling prices decreased $12.6 \%$ compared to the quarter ended September 28, 2008. Net sales for the polyester segment for the first quarter of fiscal year 2010 decreased by $\$ 18.5$ million or $15.1 \%$ as compared to the same quarter in the prior year primarily due to year-over-year reductions in raw material costs and the on-going impact of the global recession.

Domestically, polyester net sales decreased $\$ 17.1$ million, or $20.1 \%$ as compared to the first quarter of fiscal year 2009. Domestic sales volume decreased $9.4 \%$ while average unit prices decreased $11.8 \%$. The decrease in domestic weighted-average selling prices reflects a decline in sales prices driven by lower raw material costs compared to the same prior year quarter.
Gross profit for the consolidated polyester segment increased $\$ 5.6$ million, or $68 \%$ over the first quarter of fiscal year 2009. On a per unit basis, gross profit increased $73 \%$. Per unit manufacturing costs decreased $17.8 \%$ which consisted of decreased per unit variable manufacturing costs of $14.7 \%$ and decreased per unit fixed manufacturing costs of $24.3 \%$ as discussed further below. Additionally, during the first quarter of fiscal year 2010, conversion margins improved on a per unit basis of $1.3 \%$ compared to the same quarter of the prior year and $5.3 \%$ compared to the fiscal 2009 fourth quarter.

Domestic gross profit increased $\$ 3.3$ million, or $154 \%$ over the first quarter of fiscal year 2009 primarily as a result of lower raw material and manufacturing costs. The Company experienced a decline in its domestic polyester conversion margin of $\$ 0.7$ million; however on a per unit basis conversion margins increased $7.8 \%$ over the prior year quarter due to lower raw material cost. Variable manufacturing costs decreased $\$ 2.4$ million or $3.4 \%$ on a per unit basis as a result of lower packaging, utility costs, and wage expenses. Fixed manufacturing costs also declined $\$ 1.6$ million or $19.4 \%$ on a per unit basis as compared to first quarter of fiscal year 2009 primarily as a result of lower depreciation expense and reduced costs related to asset consolidations.

On a local currency basis, per unit net sales from the Company's Brazilian texturing operation declined $0.8 \%$ while raw material costs decreased $8.9 \%$, resulting in improved per unit conversion margins of $16.3 \%$. Variable manufacturing costs increased on a per unit basis by $2.7 \%$ while fixed manufacturing costs decreased on a per unit basis by $23.7 \%$, which when coupled with the improvement in conversion margins resulted in a per unit increase in gross profit of $47.7 \%$. Per unit variable manufacturing costs increased primarily due to an increase in utilities expenses. Per unit fixed manufacturing costs decreased due to lower depreciation and other fixed manufacturing costs coupled with higher manufactured volumes. On a U.S. dollar basis, per unit net sales, conversion margin, and gross profit were further reduced by $11 \%, 13 \%$ and $16 \%$, respectively, due to unfavorable changes in the currency exchange rate. The U.S. dollar value of the
change in currency on net sales, conversion margin and gross profit was a decline of $\$ 4.4$ million, $\$ 1.7$ million and $\$ 0.6$ million, respectively.
SG\&A expenses for the first quarter of fiscal year 2010 were $\$ 8.8$ million compared to $\$ 8.4$ million in the same quarter in the prior year. The polyester segment's SG\&A expenses consist of domestic SG\&A costs which are allocated to each segment on a basis that is determined at the beginning of every fiscal year using budgeted cost drivers plus the SG\&A expenses of the polyester foreign subsidiaries.

## Nylon Operations

Consolidated nylon unit volumes decreased $22.4 \%$ in the first quarter of fiscal year 2010 compared to the prior year quarter while average selling prices increased $5.9 \%$. Net sales for the nylon segment in the first quarter of fiscal year 2010 decreased $\$ 7.6$ million, or $16.6 \%$ as compared to the first quarter of fiscal year 2009. The decrease in nylon net sales was primarily due to the previously discussed market decline, especially in the shape-wear segment, while the increase in sales price was due to a shift in product mix.

Gross profit for the nylon segment increased $\$ 0.4$ million, or $7.2 \%$ in the first quarter of fiscal year 2010 compared to the prior year quarter. The nylon segment experienced a decrease in conversion margins of $\$ 2.1$ million offset by decreased manufacturing costs of $\$ 2.5$ million primarily as a result of lower wage and fringe expenses and lower depreciation expense. On a per unit basis conversion margins increased $13.4 \%$ offset by an increase in per unit manufacturing costs of $3.1 \%$ due to reduced sales volumes and a richer product mix. Variable manufacturing costs decreased $\$ 1.4$ million, however, on a per unit basis variable costs increased $10.8 \%$ while fixed manufacturing costs decreased $\$ 1.1$ million, and on a per unit basis fixed costs decreased $22.6 \%$.

SG\&A expenses for the first quarter of fiscal year 2009 were $\$ 2.3$ million compared to $\$ 2.2$ million in the same quarter in the prior year. The nylon segment's SG\&A expenses consist of domestic SG\&A costs which are allocated to each segment on a basis that is determined at the beginning of every fiscal year using budgeted cost drivers plus the SG\&A expenses of the nylon foreign subsidiaries.

## Corporate

On October 29, 2008, the shareholders of the Company approved the 2008 Unifi, Inc. Long-Term Incentive Plan ("2008 Long-Term Incentive Plan"). The 2008 Long-Term Incentive Plan authorized the issuance of up to $6,000,000$ shares of Common Stock pursuant to the grant or exercise of stock options, including Incentive Stock Options ("ISO"), Non-Qualified Stock Options ("NQSO") and restricted stock, but not more than 3,000,000 shares may be issued as restricted stock. Option awards are granted with an exercise price not less than the market price of the Company's stock at the date of grant.

During the second quarter of fiscal year 2009, the Compensation Committee ("Committee") of the Board of Directors ("Board") authorized the issuance of 280,000 stock options from the 2008 Long-Term Incentive Plan to certain key employees. The stock options are subject to a market condition which vests the options on the date that the closing price of the Company's common stock shall have been at least $\$ 6.00$ per share for thirty consecutive trading days. The exercise price is $\$ 4.16$ per share which is equal to the market price of the Company's stock on the grant date. The Company used a Monte Carlo stock option model to estimate the fair value of $\$ 2.49$ per share and the derived vesting period of 1.2 years.

During the first quarter of fiscal year 2010, the Committee authorized the issuance of $1,700,000$ stock options from the 2008 Long-Term Incentive Plan to certain key employees and certain members of the Board. The stock options vest ratably over a three year period and have 10 -year contractual terms. The Company used the Black-Scholes model to estimate the fair values of the options granted.

The following table provides detail of the number of options granted during the first quarter of fiscal year 2010 and the related assumptions used in the valuation of these awards:

| Options granted | Expected term (years) | Exercise price | Interest rate | Volatility | $\begin{aligned} & \text { Dividend } \\ & \text { yield } \end{aligned}$ | Fair value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,660,000 | 5.5 | \$1.91 | 2.8\% | 63.6\% | - | \$1.10 |
| 40,000 | 5.5 | \$2.86 | 2.5\% | 63.9\% | - | \$1.65 |

The Company incurred $\$ 0.6$ million and $\$ 0.3$ million in the first quarter of fiscal years 2010 and 2009 respectively, in stock-based compensation expense which was recorded as selling, general and administrative ("SG\&A") expenses with the offset to capital in excess of par value.

During the first quarter of fiscal year 2009, the Company issued $1,268,300$ shares of common stock as a result of the exercise of stock options. There were no options exercised during the first quarter of fiscal year 2010.

## Liquidity and Capital Resources

## Liquidity Assessment

The Company's primary capital requirements are for working capital, capital expenditures and service of indebtedness. Historically, the Company has met its working capital and capital maintenance requirements from its operations. Asset acquisitions and joint venture investments have been financed by asset sales proceeds, cash reserves and borrowing under its financing agreements discussed below.

In addition to its normal operating cash and working capital requirements and service of its indebtedness, the Company will also require cash to fund capital expenditure projects as follows:

- Capital Expenditures. During the first quarter of fiscal 2010, the Company spent $\$ 2.1$ million on capital expenditures compared to $\$ 3.6$ million in the first quarter fiscal year 2009. The Company estimates its fiscal year 2010 capital expenditures will be within a range of $\$ 8.0$ million to $\$ 9.0$ million. From time to time, the Company may have restricted cash from the sale of certain nonproductive assets reserved for domestic capital expenditures in accordance with its long-term borrowing agreements. As of September 27, 2009, the Company had no restricted cash funds that were required to be used for domestic capital expenditures. The Company's capital expenditures primarily relate to maintenance of existing assets and equipment and technology upgrades. Management continuously evaluates opportunities to further reduce production costs, and the Company may incur additional capital expenditures from time to time as it pursues new opportunities for further cost reductions.
- Joint Venture Investments. During the first quarter of fiscal year 2010, the Company received $\$ 1.6$ million in dividend distributions from its joint ventures. Although historically over the past five years the Company has received distributions from certain of its joint ventures, there is no guarantee that it will continue to receive distributions in the future. The Company may from time to time increase its interest in its joint ventures, sell its interest in its joint ventures, invest in new joint ventures or transfer idle equipment to its joint ventures.

In December 2008, the Company renegotiated the proposed agreement to sell its interest in YUFI to YCFC for $\$ 9.0$ million and recorded an additional impairment charge of $\$ 1.5$ million, which included a $\$ 0.5$ million adjustment related to certain disputed accounts receivable and a $\$ 1.0$ million adjustment related to the fair value of its investment, as determined by the re-negotiated equity interest sales price. On March 30, 2009, the Company closed on the sale and received $\$ 9.0$ million in proceeds.

Investment. The Company's management decided that a fundamental change in its approach was required to maximize its earnings and growth opportunities in the Chinese market. Accordingly, the Company formed UTSC, a wholly-owned subsidiary based in Suzhou, China, that is dedicated to the development, sales and service of PVA yarns. UTSC obtained its business license in the second quarter of fiscal year 2009, was capitalized during the third quarter of fiscal year 2009 with $\$ 3.3$ million of registered capital and became operational at the end of the third quarter of fiscal year 2009.

The Company is executing its plans to establish a wholly-owned base of operations in Central America. The total investment in the initial stages is expected to be $\$ 10.0$ million or less. The Company expects to be operational over the next six to nine months.

PAL entered into an agreement for PAL to buy most of the spun cotton yarn manufacturing operations from HBI. In addition, PAL will supply a substantial amount of HBI's yarn demand in the western hemisphere. Under the agreement, PAL will take over the operations of three HBI manufacturing plants, and will supply HBI from those facilities and other existing U.S. production plants. While the funding required to finance this purchase and the required working capital will likely limit the Company's ability to receive large dividends from PAL, the Company does expect this agreement will substantially improve the financial performance of the joint venture and ultimately the fair value of its investment.

As discussed below in "Long-Term Debt", the Company’s Amended Credit Agreement contains customary covenants for asset based loans which restrict future borrowings and capital spending. It includes a trailing twelve month fixed charge coverage ratio that restricts the Company’s ability to invest in certain assets if the ratio becomes less than 1.0 to 1.0 , after giving effect to such investment on a pro forma basis. As of September 27 , 2009, the Company had a fixed charge coverage ratio of less than 1.0 to 1.0 and was therefore subjected to these restrictions. These restrictions will likely apply in future quarters until such time as the Company's financial performance improves.

## Cash Provided by Continuing Operations

The following table summarizes the net cash provided by continuing operations:

|  | For the Quarters Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2008 \\ \hline \end{gathered}$ |  |
|  | (Amounts in millions) |  |  |  |
| Cash provided by continuing operations |  |  |  |  |
| Cash Receipts: |  |  |  |  |
| Receipts from customers | \$ | 142.7 | \$ | 173.1 |
| Dividends from unconsolidated affiliates |  | 1.6 |  | 2.1 |
| Other receipts |  | 0.3 |  | 0.5 |
| Cash Payments: |  |  |  |  |
| Payments to suppliers and other operating cost |  | 101.8 |  | 142.3 |
| Payments for salaries, wages, and benefits |  | 26.8 |  | 28.5 |
| Payments for restructuring and severance |  | 0.4 |  | 0.9 |
| Payments for taxes |  | 2.4 |  | 1.4 |
| Cash provided by continuing operations | \$ | 13.2 | \$ | 2.6 |

The discussion below compares cash provided by continuing operations for the first quarter of fiscal 2009 to the first quarter of fiscal year 2010 . Cash received from customers decreased from $\$ 173.1$ million to $\$ 142.7$ million due to lower net sales related to the economic downturn which began in the second quarter of fiscal year 2009. Payments to suppliers and for other operating costs decreased from $\$ 142.3$ million to $\$ 101.8$ million primarily as a result of the reduction in production related to the decline in product demand. Salary, wage and benefit payments decreased from $\$ 28.5$ million to $\$ 26.8$ million, also as a result of reduced production and reduced workforce associated with asset consolidation efficiencies. Taxes paid by the Company increased from $\$ 1.4$ million to $\$ 2.4$ million as a result of an increase in tax liabilities related to the

Company's Brazilian subsidiary. The Company received cash dividends of $\$ 2.1$ million and $\$ 1.6$ million from PAL while cash received from other miscellaneous sources including interest decreased from $\$ 0.5$ million to $\$ 0.3$ million.
On a U.S. dollar basis, working capital increased from $\$ 175.8$ million at June 28, 2009 to $\$ 188.7$ million at September 27, 2009 due to increases in cash of $\$ 13.0$ million, increases in accounts receivable of $\$ 1.5$ million, increases in inventories of $\$ 9.8$ million, decreases in current maturities of long-term debt and other current liabilities of $\$ 0.6$ million, offset by increases in accounts payable of $\$ 7.5$ million, and increases in accrued expenses of $\$ 3.6$ million, decreases in assets held for sale of $\$ 0.1$ million, decreases in restricted cash of $\$ 0.6$ million, and decreases in other current assets of $\$ 0.2$ million. The working capital current ratio was 4.2 at September 27, 2009 and 4.6 at June 28, 2009.

## Cash Used In Investing Activities and Financing Activities

The Company utilized $\$ 0.2$ million from net investing activities and utilized $\$ 2.2$ million in net financing activities during the quarter ended September 27, 2009. The primary cash expenditures for investing and financing activities during the current period included $\$ 2.2$ million for payments of debt and $\$ 2.1$ million in capital expenditures, offset by $\$ 1.8$ million decrease in restricted cash and $\$ 0.1$ million in proceeds from the sale of capital assets.
The Company's ability to meet its debt service obligations and reduce its total debt will depend upon its ability to generate cash in the future which, in turn, will be subject to general economic, financial, business, competitive, legislative, regulatory and other conditions, many of which are beyond its control. The Company may not be able to generate sufficient cash flow from operations, and future borrowings may not be available to the Company under its amended revolving credit facility ("Amended Credit Agreement") in an amount sufficient to enable it to repay its debt or to fund its other liquidity needs. If its future cash flow from operations and other capital resources are insufficient to pay its obligations as they mature or to fund its liquidity needs, the Company may be forced to reduce or delay its business activities and capital expenditures, sell assets, obtain additional debt or equity capital or restructure or refinance all or a portion of its debt on or before maturity. The Company may not be able to accomplish any of these alternatives on a timely basis or on satisfactory terms, if at all. In addition, the terms of its existing and future indebtedness, including its $11.5 \%$ senior secured notes (the "2014 notes") which mature on May 15, 2014 and its Amended Credit Agreement, may limit its ability to pursue any of these alternatives. See "Item 1A—Risk Factors—The Company will require a significant amount of cash to service its indebtedness, and its ability to generate cash depends on many factors beyond its control" included in the Company's Form 10-K for the fiscal year ended June 28, 2009. Some risks that could adversely affect its ability to meet its debt service obligations include, but are not limited to, intense domestic and foreign competition in its industry, general domestic and international economic conditions, changes in currency exchange rates, interest and inflation rates, the financial condition of its customers and the operating performance of joint ventures, alliances and other equity investments.

## Other Factors Affecting Liquidity

Asset Sales. Under the terms of the Company's debt agreements, the sale or other disposition of any assets or rights as well as the issuance or sale of equity interests in the Company's subsidiaries is considered an asset sale ("Asset Sale") subject to various exceptions. The Company has granted liens to its lenders on substantially all of its domestic operating assets ("Collateral") and its foreign investments. Further, the debt agreements place restrictions on the Company's ability to dispose of certain assets which do not qualify as Collateral ("Non-Collateral"). Pursuant to the debt agreements, the Company is restricted from selling or otherwise disposing of either its Collateral or its Non-Collateral, subject to certain exceptions, such as ordinary course of business inventory sales and sales of assets having a fair market value of less than $\$ 2.0$ million.

Note Repurchases from Sources Other than Sales of Collateral and Non-Collateral. In addition to the offers to repurchase notes set forth above, the Company may also, from time to time, seek to retire or purchase its outstanding debt, in open market purchases, in privately negotiated transactions or otherwise. Such retirement or purchase of debt may come from the operating cash flows of the business or other sources and will depend upon prevailing market conditions, liquidity requirements, contractual restrictions and other factors, and the amounts involved may be material. See "Long-term Debt" below for further discussion.

The preceding description is qualified in its entirety by reference to the Indenture and the 2014 notes which are listed on the Exhibit Index of the Company's Annual Report on Form 10-K for the fiscal year ended June 28, 2009.
Stock Repurchase Program. Effective July 26, 2000, the Board increased the remaining authorization to repurchase up to 10.0 million shares of its common stock. During fiscal years 2004 and 2003, the Company repurchased approximately 1.3 million and 0.5 million shares, respectively. The repurchase program was suspended in November 2003 and the Company has no immediate plans to reinstitute the program. There is remaining authority for the Company to repurchase approximately 6.8 million shares of its common stock under the repurchase plan. The repurchase plan has no stated expiration or termination date.

Environmental Liabilities. The land for the Kinston site was leased pursuant to a 99 year ground lease ("Ground Lease") with E.I. DuPont de Nemours ("DuPont"). Since 1993, DuPont has been investigating and cleaning up the Kinston site under the supervision of the U.S. Environmental Protection Agency ("EPA") and the North Carolina Department of Environment and Natural Resources ("DENR") pursuant to the Resource Conservation and Recovery Act Corrective Action program. The Corrective Action program requires DuPont to identify all potential areas of environmental concern ("AOCs"), assess the extent of containment at the identified AOCs and clean it up to comply with applicable regulatory standards. Effective March 20, 2008, the Company entered into a Lease Termination Agreement associated with conveyance of certain assets at Kinston to DuPont. This agreement terminated the Ground Lease and relieved the Company of any future responsibility for environmental remediation, other than participation with DuPont, if so called upon, with regard to the Company's period of operation of the Kinston site. However, the Company continues to own a satellite service facility acquired in the INVISTA transaction that has contamination from DuPont's operations and is monitored by DENR. This site has been remediated by DuPont and DuPont has received authority from DENR to discontinue remediation, other than natural attenuation. DuPont's duty to monitor and report to DENR will be transferred to the Company in the future, at which time DuPont must pay the Company for seven years of monitoring and reporting costs and the Company will assume responsibility for any future remediation and monitoring of the site. At this time, the Company has no basis to determine if and when it will have any responsibility or obligation with respect to the AOCs or the extent of any potential liability for the same.

Market Conditions. Further deterioration of the current global economic conditions could reduce demand for the Company's product faster than management's ability to react through further consolidation of its manufacturing capacity, since the Company is a high volume, high fixed cost business. These conditions could also materially affect the Company's customers causing reductions or cancellations of existing sales orders and inhibit the collectibility of receivables. In addition, the Company's suppliers may be unable to fulfill the Company's outstanding orders or could change credit terms that would negatively affect the Company's liquidity. All of these factors could adversely impact the Company's results of operations, financial condition and cash flows.

## Long-Term Debt

On May 26, 2006, the Company issued $\$ 190$ million of $11.5 \%$ senior secured notes ("2014 notes") due May 15, 2014. In connection with the issuance, the Company incurred $\$ 7.3$ million in professional fees and other expenses which are being amortized to expense over the life of the 2014 notes. Interest is payable on the 2014 notes on May 15 and November 15 of each year. The 2014 notes are unconditionally guaranteed on a senior, secured basis by each of the Company's existing and future restricted domestic subsidiaries. The 2014 notes and guarantees are secured by first-priority liens, subject to permitted liens, on substantially all of the Company's and the Company's subsidiary guarantors' assets other than the assets securing the Company's obligations under its Amended Credit Agreement as discussed below. The assets include but are not limited to, property, plant and equipment, domestic capital stock and some foreign capital stock. Domestic capital stock includes the capital stock of the Company's domestic subsidiaries and certain of its joint ventures. Foreign capital stock includes up to $65 \%$ of the voting stock of the Company's first-tier foreign subsidiaries, whether now owned or hereafter acquired, except for certain excluded assets. The 2014 notes and guarantees are secured by second-priority liens, subject to permitted liens, on the Company and its subsidiary guarantors' assets that will secure the 2014 notes and guarantees on a first-priority basis. The estimated fair value of the 2014 notes, based on quoted market prices, at September 27, 2009 was approximately $\$ 164.4$ million.

Through September 27, 2009, the Company sold property, plant and equipment secured by first-priority liens in an aggregate amount of $\$ 25.0$ million. In accordance with the 2014 notes collateral documents and the indenture, the proceeds from the sale of the property, plant and equipment (First Priority Collateral) were deposited into the First Priority Collateral Account whereby the Company may use the restricted funds to purchase additional qualifying assets. Through September 27, 2009, the Company had utilized all $\$ 25.0$ million to purchase qualifying assets, leaving no funds remaining in the First Priority Collateral Account.

Prior to May 15, 2009, the Company could elect to redeem up to $35 \%$ of the principal amount of the 2014 notes with the proceeds of certain equity offerings at a redemption price equal to $111.5 \%$ of par value, otherwise the Company cannot redeem the 2014 notes prior to May 15, 2010. After May 15, 2010, the Company can elect to redeem some or all of the 2014 notes at redemption prices equal to or in excess of par depending on the year the optional redemption occurs. As of September 27, 2009 no such optional redemptions had occurred. The Company may purchase its 2014 notes, in open market purchases or in privately negotiated transactions and then retire them. Such purchases of the 2014 notes will depend on prevailing market conditions, liquidity requirements, contractual restrictions and other factors. On September 15, 2009, the Company repurchased and retired notes having a face value of $\$ 0.5$ million in open market purchases. The net effect of the gain on this repurchase and the write-off of the respective unamortized issuance cost of the 2014 notes resulted in a net gain of $\$ 0.1$ million.

Concurrently with the issuance of the 2014 notes, the Company amended its senior secured asset-based revolving credit facility to provide for a $\$ 100$ million revolving borrowing base to extend its maturity to 2011, and revise some of its other terms and covenants. The Amended Credit Agreement is secured by first-priority liens on the Company's and its subsidiary guarantors' inventory, accounts receivable, general intangibles (other than uncertificated capital stock of subsidiaries and other persons), investment property (other than capital stock of subsidiaries and other persons), chattel paper, documents, instruments, supporting obligations, letter of credit rights, deposit accounts and other related personal property and all proceeds relating to any of the above, and by second-priority liens, subject to permitted liens, on the Company's and its subsidiary guarantors' assets securing the 2014 notes and guarantees on a firstpriority basis, in each case other than certain excluded assets. The Company's ability to borrow under the Company's Amended Credit Agreement is limited to a borrowing base equal to specified percentages of eligible accounts receivable and inventory and is subject to other conditions and limitations.

Borrowings under the Amended Credit Agreement bear interest at rates of LIBOR plus $1.50 \%$ to $2.25 \%$ and/or prime plus $0.00 \%$ to $0.50 \%$. The interest rate matrix is based on the Company’s excess availability under the Amended Credit Agreement. The Amended Credit Agreement also includes a 0.25\% LIBOR margin pricing reduction if the Company's fixed charge coverage ratio is greater than 1.5 to 1.0. The unused line fee under the Amended Credit Agreement is $0.25 \%$ to $0.35 \%$ of the borrowing base. In connection with the refinancing, the Company incurred fees and expenses aggregating $\$ 1.2$ million, which are being amortized over the term of the Amended Credit Agreement.
As of September 27, 2009, under the terms of the Amended Credit Agreement, the Company had no outstanding borrowings and borrowing availability of $\$ 65.5$ million.

The Amended Credit Agreement contains affirmative and negative customary covenants for asset-based loans that restrict future borrowings and capital spending. The covenants under the Amended Credit Agreement are more restrictive than those in the indenture. Such covenants include, without limitation, restrictions and limitations on (i) sales of assets, consolidation, merger, dissolution and the issuance of the Company's capital stock, each subsidiary guarantor and any domestic subsidiary thereof, (ii) permitted encumbrances on the Company's property, each subsidiary guarantor and any domestic subsidiary thereof, (iii) the incurrence of indebtedness by the Company, any subsidiary guarantor or any domestic subsidiary thereof, (iv) the making of loans or investments by the Company, any subsidiary guarantor or any domestic subsidiary thereof, (v) the declaration of dividends and redemptions by the Company or any subsidiary guarantor and (vi) transactions with affiliates by the Company or any subsidiary guarantor.

The Amended Credit Agreement contains customary covenants for asset based loans which restrict future borrowings and capital spending. It includes a trailing twelve month fixed charge coverage ratio that restricts the Company's ability to invest in certain assets if the ratio becomes less than 1.0 to 1.0 , after giving effect to such investment on a pro forma basis. As of September 27, 2009 the Company had a fixed charge coverage ratio of less than 1.0 to 1.0 and was therefore subjected to these restrictions. These restrictions will likely apply in future quarters until such time as the Company's financial performance improves.

Under the Amended Credit Agreement, the maximum capital expenditures are limited to $\$ 30$ million per fiscal year with a $75 \%$ one-year unused carry forward. The Amended Credit Agreement permits the Company to make distributions, subject to standard criteria, as long as pro forma excess availability is greater than $\$ 25$ million both before and after giving effect to such distributions, subject to certain exceptions. Under the Amended Credit Agreement, acquisitions by the Company are subject to pro forma covenant compliance. If borrowing capacity is less than $\$ 25$ million at any time, covenants will include a required minimum fixed charge coverage ratio of 1.1 to 1.0 , receivables are subject to cash dominion, and annual capital expenditures are limited to $\$ 5.0$ million per year of maintenance capital expenditures.
Unifi do Brazil, received loans from the government of the State of Minas Gerais to finance $70 \%$ of the value added taxes due by Unifi do Brazil to the State of Minas Gerais. These twenty-four month loans were granted as part of a tax incentive program for producers in the State of Minas Gerais. The loans had a $2.5 \%$ origination fee and bear an effective interest rate equal to $50 \%$ of the Brazilian inflation rate, which was (0.8)\% on September 27, 2009. The loans were collateralized by a performance bond letter issued by a Brazilian bank, which secures the performance by Unifi do Brazil of its obligations under the loans. In return for this performance bond letter, Unifi do Brazil made certain restricted cash deposits with the Brazilian bank in amounts equal to $100 \%$ of the loan amounts. The deposits made by Unifi do Brazil earn interest at a rate equal to approximately $100 \%$ of the Brazilian prime interest rate which was $8.8 \%$ as of September 27, 2009. The ability to make new borrowings under the tax incentive program ended in May 2008. As of September 27, 2009 Unifi do Brazil had $\$ 5.8$ million of outstanding deposits and loans recorded on its balance sheet.

The Company believes that, based on current levels of operations and anticipated growth, cash flow from operations, together with other available sources of funds, including borrowings under its Amended Credit Agreement, will be adequate to fund anticipated capital and other expenditures and to satisfy its working capital requirements for at least the next twelve months.

## Recent Accounting Pronouncements

In June 2009, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 168 "The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles" ("SFAS No. 168"), a replacement of SFAS No. 162, "The Hierarchy of Generally Accepted Accounting Principles". The statement was effective for all financial statements issued for interim and annual periods ending after September 15, 2009. On June 30, 2009 the FASB issued its first Accounting Standard Update ("ASU") No. 2009-01 "Topic 105 - Generally Accepted Accounting Principles amendments based on No. 168 the FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles". Accounting Standards Codification ("ASC") 105-10 establishes a single source of generally accepted accounting principles ("GAAP") which is to be applied by nongovernmental entities. All guidance contained in the ASC carries an equal level of authority; however there are standards that will remain authoritative until such time that each is integrated into the ASC. The SEC also issues rules and interpretive releases that are also sources of authoritative GAAP for publicly traded registrants. The ASC superseded all existing non-SEC accounting and reporting standards. All non-grandfathered accounting literature not included in the ASC will be considered non-authoritative.

Effective June 29, 2009, the Company adopted ASC 805-20, Business Combinations - Identifiable Assets, Liabilities and Any Non-Controlling Interest ("ASC 805-20"). ASC 805-20 amends and clarifies ASC 805 requires that the acquisition method of accounting, instead of the purchase method, be applied to all business combinations and that an "acquirer" is identified in the process. The guidance requires that fair market value be used to recognize assets and assumed liabilities instead of the cost allocation method where the costs of an acquisition are allocated to individual assets based on their estimated fair values. Goodwill would be calculated as the excess purchase price over the fair value of the assets acquired; however, negative goodwill will be recognized immediately as a gain instead of being allocated to individual assets acquired. Costs of the acquisition will be recognized separately from the business combination. The end result is that the statement improves the comparability, relevance and completeness of assets acquired and liabilities assumed in a business combination. The adoption of this guidance had no material effect on the Company's financial statements.

In October 2009, the FASB issued ASU No. 2009-13, "Multiple-Deliverable Revenue Arrangements", ("ASU 2009-13") and ASU No. 2009-14, "Certain Arrangements That Include Software Elements", ("ASU 2009-14"). ASU 2009-13 requires entities to allocate revenue in an arrangement using a selling price hierarchy using the relative selling price method. ASU 2009-14 removes tangible products from the scope of software revenue guidance and provides guidance on determining whether software deliverables in an arrangement that includes a tangible product are covered by the scope of the software revenue guidance. ASU 2009-13 and ASU 2009-14 should be applied on a prospective basis for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. The Company does not expect adoption of ASU 2009-13 or ASU 2009-14 to have a material impact on the Company's consolidated results of operations or financial condition.

## Off Balance Sheet Arrangements

The Company is not a party to any off-balance sheet arrangements that have, or are reasonably likely to have, a current or future material effect on the Company's financial condition, revenues, expenses, results of operations, liquidity, capital expenditures or capital resources.

## Forward-Looking Statements

Forward-looking statements are those that do not relate solely to historical fact. These forward-looking statements reflect the Company's current views with respect to future events and are based on assumptions and subject to risks and uncertainties that may cause actual results to differ materially from trends, plans or expectations set forth in the forward-looking statements. They include, but are not limited to, any statement that may predict, forecast, indicate or imply future results, performance, achievements or events. They may contain words such as "believe", "anticipate", "expect", "estimate", "intend," "project," "plan",", will", or words or phrases of similar meaning. Readers of this report should not rely solely on the forward-looking statements and should consider all risks and uncertainties through-out this report as well as those discussed under Item 1A. "Risk Factors" of the Company's Annual Report on form 10K for the fiscal year ended June 28, 2009. Factors that may cause actual results to differ from expectations include:

- the competitive nature of the textile industry and the impact of worldwide competition;
- changes in the trade regulatory environment and governmental policies and legislation;
- the availability, sourcing and pricing of raw materials;
- general domestic and international economic and industry conditions in markets where the Company competes, such as recession and other economic and political factors over which the Company has no control;
- changes in consumer spending, customer preferences, fashion trends and end-uses;
- its ability to reduce production costs;
- changes in currency exchange rates, interest and inflation rates;
- the financial condition of its customers;
- its ability to sell excess assets;
- technological advancements and the continued availability of financial resources to fund capital expenditures;
- the operating performance of joint ventures, alliances and other equity investments;
- the impact of environmental, health and safety regulations;
- the loss of a material customer;
- employee relations;
- volatility of financial and credit markets;
- the continuity of the Company's leadership;
- availability of and access to credit on reasonable terms; and
- the success of the Company's consolidation initiatives.

New risks can emerge from time to time. It is not possible for the Company to predict all of these risks, nor can it assess the extent to which any factor, or combination of factors, may cause actual results to differ from those contained in forward-looking statements. The Company will not update these forwardlooking statements, even if its situation changes in the future, except as required by federal securities laws.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company is exposed to market risks associated with changes in interest rates and currency fluctuation rates, which may adversely affect its financial position, results of operations and Condensed Consolidated Statements of Cash Flows. In addition, the Company is also exposed to other risks in the operation of its business.
Interest Rate Risk: The Company is exposed to interest rate risk through its various borrowing activities. The majority of the Company's borrowings are in long-term fixed rate bonds. Therefore, the market rate risk associated with a 100 basis point change in interest rates would not be material to the Company at the present time.

Currency Exchange Rate Risk: The Company accounts for derivative contracts and hedging activities at fair value. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of derivatives are either offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or are recorded in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value is immediately recognized in earnings. The Company does not enter into derivative financial instruments for trading purposes nor is it a party to any leveraged financial instruments.
The Company conducts its business in various foreign currencies. As a result, it is subject to the transaction exposure that arises from foreign exchange rate movements between the dates that foreign currency transactions are recorded and the dates they are consummated. The Company utilizes some natural hedging to mitigate these transaction exposures. The Company primarily enters into foreign currency forward contracts for the purchase and sale of European, North American and Brazilian currencies to use as economic hedges against balance sheet and income statement currency exposures. These contracts are principally entered into for the purchase of inventory and equipment and the sale of Company products into export markets. Counter-parties for these instruments are major financial institutions.

Currency forward contracts are used to hedge exposure for sales in foreign currencies based on specific sales made to customers. Generally, 60-75\% of the sales value of these orders is covered by forward contracts. Maturity dates of the forward contracts are intended to match anticipated receivable collections. The Company marks the forward contracts to market at month end and any realized and unrealized gains or losses are recorded as other operating (income) expense. The Company also enters currency forward contracts for committed inventory purchases made by its Brazilian subsidiary. Generally 5\% of these inventory purchases are covered by forward contracts although $100 \%$ of the cost may be covered by individual contracts in certain instances. The latest maturity for all outstanding purchase and sales foreign currency forward contracts is November 2009.

Under the ASC there is now a common definition of fair value to be used and a hierarchy for fair value measurements based on the type of inputs that are used to value the assets or liabilities at fair value.

The levels of the fair value hierarchy are:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date,
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, or
- Level 3 inputs are unobservable inputs for the asset or liability. Unobservable inputs shall be used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date.

The dollar equivalent of these forward currency contracts and their related fair values are detailed below (amounts in thousands):

|  | $\begin{gathered} \begin{array}{c} \text { September } 27, \\ 2009 \end{array} \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 28, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Level |  |  | vel 2 |
| Foreign currency purchase contracts: |  |  |  |  |
| Notional amount | \$ | 134 | \$ |  |
| Fair value |  | 141 |  | 130 |
| Net gain | \$ | (7) | \$ | (20) |
| Foreign currency sales contracts: |  |  |  |  |
| Notional amount | \$ | 628 |  | 1,121 |
| Fair value |  | 622 |  | 1,167 |
| Net gain (loss) | \$ | 6 | \$ | (46) |

The fair values of the foreign exchange forward contracts at the respective quarter-end dates are based on discounted quarter-end forward currency rates. The total impact of foreign currency related items that are reported on the line item other operating (income) expense, net in the Consolidated Statements of Operations, including transactions that were hedged and those that were not hedged, was a pre-tax loss of $\$ 13$ thousand for the quarter ended September 27, 2009 and a pre-tax gain of $\$ 0.3$ million for the quarter ended September 28, 2008.

The Company calculates the fair values of its 2014 notes based on the traded price of the notes on the latest trade date prior to its period end. These are considered Level 1 inputs in the fair value hierarchy. The fair values of $\$ 164.4$ million and $\$ 112.9$ million of the 2014 notes at September 27, 2009 and June 28, 2009 were calculated based on the latest trade price on September 15, 2009 and June 19, 2009, respectively.

Inflation and Other Risks: The inflation rate in most countries the Company conducts business has been low in recent years and the impact on the Company's cost structure has not been significant. The Company is also exposed to political risk, including changing laws and regulations governing international trade such as quotas and tariffs and tax laws. The degree of impact and the frequency of these events cannot be predicted.

## Item 4. Controls and Procedures

As of September 27, 2009, an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) was performed under the supervision and with the participation of the Company's management, including the CEO and CFO. Based on that evaluation, the Company's CEO and CFO have concluded that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in its reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission rules and forms, and that information required to be disclosed by the Company in the reports the Company files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.
There has been no change in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) of the Exchange Act) during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting.

## Part II. Other Information

## Item 1. Legal Proceedings

There are no pending legal proceedings, other than ordinary routine litigation incidental to the Company's business, to which the Company is a party or of which any of its property is the subject.

## Item 1A. Risk Factors

There have been no material changes in the Company's risk factors set forth under Part 1A. "Risk Factors" in its Annual Report on Form 10-K for the fiscal year ended June 28, 2009.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
Items 2(a) and (b) are not applicable.
(c) The following table summarizes the Company's repurchases of its common stock during the quarter ended September 27, 2009:

| Period | Total Number of Shares Purchase | $\begin{gathered} \text { Average Price } \\ \text { paid } \\ \text { per } \\ \text { Share } \end{gathered}$ | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs |
| :---: | :---: | :---: | :---: | :---: |
| 6/29/09-7/28/09 | - | - | - | 6,807,241 |
| 7/29/09-8/28/09 | - | - | - | 6,807,241 |
| 8/29/09-9/27/09 | - | - | - | 6,807,241 |
| Total | - | - | - |  |

On April 25, 2003, the Company announced that its Board had reinstituted the Company's previously authorized stock repurchase plan at its meeting on April 24, 2003. The plan was originally announced by the Company on July 26, 2000 and authorized the Company to repurchase of up to 10.0 million shares of its common stock. During fiscal years 2004 and 2003, the Company repurchased approximately 1.3 million and 0.5 million shares, respectively. The repurchase program was suspended in November 2003 and the Company has no immediate plans to reinstitute the program. There is remaining authority for the Company to repurchase approximately 6.8 million shares of its common stock under the repurchase plan. The repurchase plan has no stated expiration or termination date.

## Item 3. Defaults Upon Senior Securities

Not applicable.

## Item 4. Submission of Matters to a Vote of Security Holders

Not applicable.

## Item 5. Other Information

Not applicable.

## Item 6. Exhibits

10.1 Change of Control Agreement between Unifi, Inc. and Thomas H. Caudle, Jr., effective August 14, 2009 (incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K (Reg. No. 001-10542) dated August 14, 2009).
10.2 Change of Control Agreement between Unifi, Inc. and Charles F, McCoy, effective August 14, 2009 (incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K (Reg. No. 001-10542) dated August 14, 2009).
10.3 Change of Control Agreement between Unifi, Inc. and Ronald L. Smith, effective August 14, 2009 (incorporated by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K (Reg. No. 001-10542) dated August 14, 2009).
10.4 Change of Control Agreement between Unifi, Inc. and R. Roger Berrier, Jr., effective August 14, 2009 (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K (Reg. No. 001-10542) dated August 14, 2009).
10.5 Change of Control Agreement between Unifi, Inc. and William L. Jasper, effective August 14, 2009 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K (Reg. No. 001-10542) dated August 14, 2009).
31.1 Chief Executive Officer’s certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 Chief Financial Officer's certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 Chief Executive Officer's certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Chief Financial Officer's certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

## UNIFI, INC.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UNIFI, INC.
/s/ RONALD L. SMITH
Ronald L. Smith
Vice President and Chief Financial Officer (Principal
Financial Officer and Principal Accounting Officer)

## Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, William L. Jasper, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Unifi, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## EXHIBIT 31.2

## Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

## I, Ronald L. Smith, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Unifi, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Unifi, Inc. (the "Company") Quarterly Report on Form 10-Q for the period ended September 27, 2009 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, William L. Jasper, President and Chief Executive Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

President and Chief Executive Officer

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Unifi, Inc. (the "Company") Quarterly Report on Form 10-Q for the period ended September 27, 2009 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Ronald L. Smith, Vice President and Chief Financial Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By: /s/ RONALD L. SMITH
Ronald L. Smith
Vice President and Chief Financial Officer
(Principal Financial Officer and Principal Accounting Officer)


[^0]:    (1) As of June 28, 2009, the Company classified $\$ 0.3$ million of executive severance as long-term.

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