# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549
FORM 10-Q
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 27, 2015
OR

## [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number: 1-10542
UNIFI, INC.
(Exact name of registrant as specified in its charter)

## New York

(State or other jurisdiction of incorporation or organization)

11-2165495
(I.R.S. Employer

Identification No.)

7201 West Friendly Avenue
Greensboro, NC
27419-9109
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (336) 294-4410

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [ X ] No [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [ ] Accelerated filer [X]

> Non-accelerated filer [ ]
> (Do not check if a smaller reporting company)

Smaller reporting company [

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [ ] No [X]
The number of shares outstanding of the issuer's common stock, par value $\$ .10$ per share, as of November 4, 2015 was 17,806,722.

## UNIFI, INC.

## FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 27, 2015

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## Part I. FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

## CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (amounts in thousands, except share and per share amounts)

|  | $\begin{gathered} \text { September 27, } \\ 2015 \\ \hline \end{gathered}$ |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and cash equivalents | \$ | 9,954 | \$ | 10,013 |
| Receivables, net |  | 84,960 |  | 83,863 |
| Inventories |  | 112,778 |  | 111,615 |
| Income taxes receivable |  | 201 |  | 1,451 |
| Deferred income taxes |  | 2,153 |  | 2,383 |
| Other current assets |  | 3,597 |  | 6,022 |
| Total current assets |  | 213,643 |  | 215,347 |
|  |  |  |  |  |
| Property, plant and equipment, net |  | 149,275 |  | 136,222 |
| Deferred income taxes |  | 914 |  | 1,539 |
| Intangible assets, net |  | 4,963 |  | 5,388 |
| Investments in unconsolidated affiliates |  | 114,448 |  | 113,901 |
| Other non-current assets |  | 4,054 |  | 3,975 |
| Total assets | \$ | 487,297 | \$ | 476,372 |
|  |  |  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Accounts payable | \$ | 42,398 | \$ | 45,023 |
| Accrued expenses |  | 13,648 |  | 16,640 |
| Income taxes payable |  | 1,437 |  | 676 |
| Current portion of long-term debt |  | 14,515 |  | 12,385 |
| Total current liabilities |  | 71,998 |  | 74,724 |
| Long-term debt |  | 113,710 |  | 91,725 |
| Other long-term liabilities |  | 10,443 |  | 10,740 |
| Deferred income taxes |  | 89 |  | 90 |
| Total liabilities |  | 196,240 |  | 177,279 |
| Commitments and contingencies |  |  |  |  |
|  |  |  |  |  |
| Common stock, $\$ 0.10$ par value ( $500,000,000$ shares authorized, $17,833,722$ and $18,007,749$ shares outstanding) |  | 1,783 |  | 1,801 |
| Capital in excess of par value |  | 44,373 |  | 44,261 |
| Retained earnings |  | 281,378 |  | 278,331 |
| Accumulated other comprehensive loss |  | $(38,317)$ |  | $(26,899)$ |
| Total Unifi, Inc. shareholders’ equity |  | 289,217 |  | 297,494 |
| Non-controlling interest |  | 1,840 |  | 1,599 |
| Total shareholders' equity |  | 291,057 |  | 299,093 |
| Total liabilities and shareholders' equity | \$ | 487,297 | \$ | 476,372 |

See accompanying Notes to Condensed Consolidated Financial Statements.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited) (amounts in thousands, except per share amounts)

|  | For The Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Net sales | \$ | 162,165 | \$ | 175,561 |
| Cost of sales |  | 141,181 |  | 155,111 |
| Gross profit |  | 20,984 |  | 20,450 |
| Selling, general and administrative expenses |  | 10,830 |  | 11,649 |
| Provision for bad debts |  | 613 |  | 584 |
| Other operating (income) expense, net |  | (146) |  | 600 |
| Operating income |  | 9,687 |  | 7,617 |
|  |  |  |  |  |
| Interest income |  | (163) |  | (317) |
| Interest expense |  | 984 |  | 819 |
| Equity in earnings of unconsolidated affiliates |  | $(2,860)$ |  | $(3,721)$ |
| Income before income taxes |  | 11,726 |  | 10,836 |
| Provision for income taxes |  | 3,940 |  | 4,161 |
| Net income including non-controlling interest |  | 7,786 |  | 6,675 |
| Less: net (loss) attributable to non-controlling interest |  | (239) |  | (402) |
| Net income attributable to Unifi, Inc. | \$ | 8,025 | \$ | 7,077 |
|  |  |  |  |  |
| Net income attributable to Unifi, Inc. per common share: |  |  |  |  |
| Basic | \$ | 0.45 | \$ | 0.39 |
| Diluted | \$ | 0.43 | \$ | 0.37 |

See accompanying Notes to Condensed Consolidated Financial Statements.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME (Unaudited) <br> (amounts in thousands)

|  | For The Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Net income including non-controlling interest | \$ | 7,786 | \$ | 6,675 |
| Other comprehensive (loss) income: |  |  |  |  |
| Foreign currency translation adjustments |  | $(11,038)$ |  | $(7,041)$ |
| Foreign currency translation adjustments for an unconsolidated affiliate |  | (399) |  |  |
| Reclassification adjustments on interest rate swap |  | 19 |  | 104 |
| Other comprehensive loss, net |  | $(11,418)$ |  | $(6,937)$ |
|  |  |  |  |  |
| Comprehensive loss including non-controlling interest |  | $(3,632)$ |  | (262) |
| Less: comprehensive (loss) attributable to non-controlling interest |  | (239) |  | (402) |
| Comprehensive (loss) income attributable to Unifi, Inc. | \$ | $(3,393)$ | \$ | 140 |

See accompanying Notes to Condensed Consolidated Financial Statements.

# CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS’ EQUITY (Unaudited) <br> For the Three Months Ended September 27, 2015 <br> (amounts in thousands) 

|  | Shares | Common Stock |  | Capital in Excess of Par Value |  | Retained Earnings |  | Accumulated <br> Other <br> Comprehensive <br> Loss |  | Total <br> Unifi, Inc. <br> Shareholders’ <br> Equity |  | Noncontrolling Interest |  | Total Shareholders' Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at June 28, 2015 | 18,007 | \$ | 1,801 | \$ | 44,261 | \$ | 278,331 | \$ | $(26,899)$ | \$ | 297,494 | \$ | 1,599 | \$ | 299,093 |
| Options exercised | 5 |  | - |  | 60 |  | - |  | - |  | 60 |  | - |  | 60 |
| Stock-based compensation | - |  | - |  | 495 |  | - |  | - |  | 495 |  | - |  | 495 |
| Common stock repurchased and retired under publicly announced programs | (179) |  | (18) |  | (443) |  | $(4,978)$ |  | - |  | $(5,439)$ |  | - |  | $(5,439)$ |
| Other comprehensive loss, net | - |  | - |  | - |  | - |  | $(11,418)$ |  | $(11,418)$ |  | - |  | $(11,418)$ |
| Contributions from noncontrolling interest | - |  | - |  | - |  | - |  | - |  | - |  | 480 |  | 480 |
| Net income (loss) | - |  | - |  | - |  | 8,025 |  | - |  | 8,025 |  | (239) |  | 7,786 |
| Balance at September 27, 2015 | 17,833 | \$ | 1,783 | \$ | 44,373 | \$ | 281,378 | \$ | $(38,317)$ | \$ | 289,217 | \$ | $\underline{1,840}$ | \$ | 291,057 |

See accompanying Notes to Condensed Consolidated Financial Statements.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (amounts in thousands)

|  | For The Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Cash and cash equivalents at beginning of year | \$ | 10,013 | \$ | 15,907 |
| Operating activities: |  |  |  |  |
| Net income including non-controlling interest |  | 7,786 |  | 6,675 |
| Adjustments to reconcile net income including non-controlling interest to net cash provided by operating activities: |  |  |  |  |
| Equity in earnings of unconsolidated affiliates |  | $(2,860)$ |  | $(3,721)$ |
| Distributions received from unconsolidated affiliates |  | 1,947 |  | - |
| Depreciation and amortization expense |  | 4,383 |  | 4,492 |
| Non-cash compensation expense |  | 284 |  | 625 |
| Deferred income taxes |  | 498 |  | (912) |
| Other, net |  | 170 |  | 134 |
| Changes in assets and liabilities: |  |  |  |  |
| Receivables, net |  | $(4,276)$ |  | (667) |
| Inventories |  | $(6,298)$ |  | $(3,209)$ |
| Other current assets and income taxes receivable |  | 1,788 |  | 508 |
| Accounts payable and accrued expenses |  | $(3,474)$ |  | $(5,346)$ |
| Income taxes payable |  | 839 |  | 1,523 |
| Net cash provided by operating activities |  | 787 |  | 102 |
|  |  |  |  |  |
| Investing activities: |  |  |  |  |
| Capital expenditures |  | $(15,875)$ |  | $(7,383)$ |
| Proceeds from sale of assets |  | 2,088 |  | 22 |
| Other, net |  | (347) |  | (16) |
| Net cash used in investing activities |  | $(14,134)$ |  | $(7,377)$ |
|  |  |  |  |  |
| Financing activities: |  |  |  |  |
| Proceeds from revolving credit facilities |  | 53,200 |  | 45,600 |
| Payments on revolving credit facilities |  | $(30,200)$ |  | $(55,300)$ |
| Proceeds from term loan |  | - |  | 22,000 |
| Payment on term loan |  | $(2,250)$ |  | - |
| Payments on capital lease obligations |  | (924) |  | (208) |
| Common stock repurchased and retired under publicly announced programs |  | $(5,439)$ |  | $(4,160)$ |
| Proceeds from stock option exercises |  | 60 |  | - |
| Contributions from non-controlling interest |  | 480 |  | 720 |
| Other |  | (471) |  | (461) |
| Net cash provided by financing activities |  | 14,456 |  | 8,191 |
|  |  |  |  |  |
| Effect of exchange rate changes on cash and cash equivalents |  | $(1,168)$ |  | $(1,031)$ |
| Net decrease in cash and cash equivalents |  | (59) |  | (115) |
| Cash and cash equivalents at end of period | \$ | 9,954 | \$ | 15,792 |

See accompanying Notes to Condensed Consolidated Financial Statements.

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements

## 1. Background

Unifi, Inc., a New York corporation formed in 1969 (together with its subsidiaries, "we", the "Company" or "Unifi"), is a multi-national manufacturing company that processes and sells high-volume commodity yarns, specialized yarns designed to meet certain customer specifications, and premier value-added ("PVA") yarns with enhanced performance characteristics. The Company sells yarns made from polyester and nylon to other yarn manufacturers and knitters and weavers that produce fabric for the apparel, hosiery, home furnishings, automotive upholstery, industrial and other end-use markets. The Company's polyester products include polyester polymer beads ("Chip"), partially oriented yarn ("POY"), textured, solution and package dyed, twisted, beamed and draw wound yarns; each is available in virgin or recycled varieties (the latter made from both pre-consumer yarn waste and post-consumer waste, including plastic bottles). The Company's nylon products include textured, solution dyed and spandex covered products.

The Company maintains one of the textile industry's most comprehensive yarn product offerings, and has ten manufacturing operations in four countries and participates in joint ventures in Israel and the United States ("U.S."). The Company's principal geographic markets for its products are located in the U.S., Canada, Mexico, Central America and South America. In addition, the Company has a wholly-owned subsidiary in the People’s Republic of China ("China") focused on the sale and promotion of the Company's PVA and other specialty products in the Asian textile market, primarily in China, as well as in the European market.

## 2. Basis of Presentation; Condensed Notes

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information. As contemplated by the instructions of the Securities and Exchange Commission to Form 10-Q, the following notes have been condensed and, therefore, do not contain all disclosures required in connection with annual financial statements. Reference should be made to the Company's year-end audited consolidated financial statements and notes thereto contained in its Annual Report on Form 10K for the fiscal year ended June 28, 2015 (the "2015 Form 10-K").

The financial information included in this report has been prepared by the Company, without audit. In the opinion of management, all adjustments considered necessary for a fair statement of the results for interim periods have been included. Nevertheless, the results shown for interim periods are not necessarily indicative of results to be expected for the full year. The preparation of financial statements in conformity with GAAP requires management to make use of estimates and assumptions that affect the amounts reported and certain financial statement disclosures. Actual results may vary from these estimates.

All dollar and other currency amounts and share amounts, except per share amounts, are presented in thousands ( 000 s ), except as otherwise noted.

## Fiscal Year

The Company's current fiscal quarter ended on September 27, 2015, the last Sunday in September. The Company's Brazilian and Colombian subsidiaries' fiscal quarter ended on September 30, 2015. There were no significant transactions or events that occurred between the Company's fiscal quarter end and its subsidiaries’ fiscal quarter end. The three months ended September 27, 2015 and September 28, 2014 each consisted of thirteen fiscal weeks.

## Reclassifications

Certain reclassifications of prior years' data have been made to conform to the current year presentation.
Net sales, cost of sales and other operating (income) expense, net for the three months ended September 28, 2014 have been revised herein, where applicable, to correspond to the presentation for the three months ended September 27, 2015, consistent with note 27 in the 2015 Form 10-K.

## 3. Recent Accounting Pronouncements

There have been no newly issued or newly applicable accounting pronouncements that have, or are expected to have, a significant impact on the Company's financial statements.

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

## 4. Receivables, Net

Receivables, net consists of the following:

|  | $\begin{gathered} \text { September 27, } \\ 2015 \\ \hline \end{gathered}$ |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Customer receivables | \$ | 87,285 | \$ | 85,731 |
| Allowance for uncollectible accounts |  | $(1,932)$ |  | $(1,596)$ |
| Reserves for yarn quality claims |  | (732) |  | (581) |
| Net customer receivables |  | 84,621 |  | 83,554 |
| Related party receivables |  | 41 |  | 75 |
| Other receivables |  | 298 |  | 234 |
| Total receivables, net | \$ | 84,960 | \$ | 83,863 |

Other receivables consist primarily of receivables for duty drawback and refunds from vendors.
The changes in the Company's allowance for uncollectible accounts and reserves for yarn quality claims were as follows:

|  | Allowance for Uncollectible Accounts |  | Reserves for Yarn Quality Claims |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at June 28, 2015 | \$ | $(1,596)$ | \$ | (581) |
| Charged to costs and expenses |  | (613) |  | (503) |
| Charged to other accounts |  | 175 |  | 30 |
| Deductions |  | 102 |  | 322 |
| Balance at September 27, 2015 | \$ | $(1,932)$ | \$ | $\stackrel{\text { (732) }}{ }$ |

Amounts charged to costs and expenses for the allowance for uncollectible accounts are reflected in provision for bad debts and deductions represent amounts written off which were deemed to not be collectible, net of any recoveries. Amounts charged to costs and expenses for the reserves for yarn quality claims are primarily reflected as a reduction of net sales and deductions represent adjustments to either increase or decrease claims based on negotiated amounts or actual versus estimated claim differences. Amounts charged to other accounts primarily include the impact of translating the activity of the Company's foreign affiliates from their respective local currencies to the U.S. Dollar.

## 5. Inventories

Inventories consists of the following:

|  | $\begin{gathered} \text { September 27, } \\ 2015 \end{gathered}$ |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Raw materials | \$ | 42,345 | S | 42,526 |
| Supplies |  | 4,850 |  | 5,404 |
| Work in process |  | 8,118 |  | 7,546 |
| Finished goods |  | 58,126 |  | 56,844 |
| Gross inventories |  | 113,439 |  | 112,320 |
| Inventory reserves |  | (661) |  | (705) |
| Total inventories | \$ | 112,778 | \$ | $\underline{\text { 111,615 }}$ |

The cost for the majority of the Company's inventories is determined using the first-in, first-out method. Certain foreign inventories and limited categories of supplies of $\$ 24,037$ and $\$ 28,548$ as of September 27, 2015 and June 28, 2015, respectively, were valued under the average cost method.

## 6. Other Current Assets

Other current assets consists of the following:

|  | $\begin{gathered} \text { September 27, } \\ 2015 \\ \hline \end{gathered}$ |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Prepaid expenses | \$ | 1,931 | \$ | 1,647 |
| Vendor deposits |  | 1,040 |  | 1,743 |
| Funds held by qualified intermediary |  | - |  | 1,390 |
| Value added taxes receivable |  | 613 |  | 1,220 |
| Other |  | 13 |  | 22 |
| Total other current assets | \$ | 3,597 | \$ | 6,022 |

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

Vendor deposits primarily relate to down payments made toward the purchase of raw materials by the Company's U.S., Brazilian and Chinese operations. Value added taxes receivable are recoverable taxes associated with sales and purchase activities of the Company's foreign operations. Prepaid expenses consist of advance payments for insurance, professional fees, membership dues, subscriptions, non-income related tax payments, marketing and information technology services.

During June 2015, the Company sold certain land and building assets historically utilized for warehousing in the Polyester Segment to an unrelated third party. Net proceeds from the sale of $\$ 1,390$ were remitted directly to a qualified intermediary in anticipation of an exchange under section 1031 of the Internal Revenue Code of 1986, as amended ("Internal Revenue Code"). Such funds were utilized during August 2015 to complete an exchange and purchase certain land and building assets for use in the Polyester Segment from an unrelated third party.

## 7. Property, Plant and Equipment, Net

Property, plant and equipment, net ("PP\&E") consists of the following:

|  | $\begin{gathered} \text { September 27, } \\ 2015 \\ \hline \end{gathered}$ |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Land | \$ | 3,048 | \$ | 2,413 |
| Land improvements |  | 11,687 |  | 11,709 |
| Buildings and improvements |  | 141,680 |  | 141,259 |
| Assets under capital leases |  | 21,525 |  | 17,371 |
| Machinery and equipment |  | 525,280 |  | 531,225 |
| Computers, software and office equipment |  | 16,578 |  | 16,782 |
| Transportation equipment |  | 4,558 |  | 4,736 |
| Construction in progress |  | 14,947 |  | 6,710 |
| Gross property, plant and equipment |  | 739,303 |  | 732,205 |
| Less: accumulated depreciation |  | $(588,700)$ |  | $(595,094)$ |
| Less: accumulated amortization - capital leases |  | $(1,328)$ |  | (889) |
| Total property, plant and equipment, net | \$ | 149,275 | \$ | $\underline{136,222}$ |

Assets under capital leases consists of the following:

|  | September 27, 2015 |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Machinery and equipment | \$ | 14,745 | \$ | 12,804 |
| Transportation equipment |  | 5,927 |  | 3,714 |
| Building improvements |  | 853 |  | 853 |
| Gross assets under capital leases | \$ | 21,525 | \$ | $\underline{17,371}$ |

During the first quarter of fiscal year 2016, the Company entered into three capital leases for machinery and transportation equipment with an aggregate present value of $\$ 4,154$.

Internal software development costs within PP\&E consist of the following:

|  | September 27,2015 |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Internal software development costs | \$ | 2,499 | \$ | 2,473 |
| Accumulated amortization |  | $(2,259)$ |  | $(2,221)$ |
| Net internal software development costs | \$ | 240 | \$ | 252 |

Depreciation expense, including the amortization of assets under capital leases, internal software development costs amortization, repairs and maintenance expenses, and capitalized interest were as follows:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \\ \hline \end{gathered}$ |  |
| Depreciation expense | \$ | 3,804 | \$ | 3,828 |
| Internal software development costs amortization |  | 38 |  | 34 |
| Repair and maintenance expenses |  | 4,496 |  | 4,658 |
| Capitalized interest |  | 76 |  | 47 |

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

## 8. Intangible Assets, Net

Intangible assets, net consists of the following:

|  | $\begin{gathered} \text { September 27, } \\ 2015 \\ \hline \end{gathered}$ |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Customer lists | \$ | 23,615 | \$ | 23,615 |
| Non-compete agreements |  | 4,293 |  | 4,293 |
| Licenses, trademarks and other |  | 844 |  | 837 |
| Total intangible assets, gross |  | 28,752 |  | 28,745 |
|  |  |  |  |  |
| Accumulated amortization - customer lists |  | $(19,740)$ |  | $(19,432)$ |
| Accumulated amortization - non-compete agreements |  | $(3,618)$ |  | $(3,537)$ |
| Accumulated amortization - licenses, trademarks and other |  | (431) |  | (388) |
| Total accumulated amortization |  | $(23,789)$ |  | $(23,357)$ |
| Total intangible assets, net | \$ | 4,963 | \$ | 5,388 |

In fiscal year 2007, the Company purchased the texturing operations of Dillon Yarn Corporation ("Dillon"), included in the Company's Polyester Segment. The valuation of the customer list acquired $(\$ 22,000)$ was determined by estimating the discounted net earnings attributable to the customer relationships that were purchased after considering items such as possible customer attrition. Based on the length and trend of the projected cash flows, an estimated useful life of thirteen years was determined. The customer list is amortized through December 2019, in a manner which reflects the expected economic benefit that will be received over its thirteen-year life. The non-compete agreement (with a gross basis of $\$ 4,000$ ) is amortized through December 2017, using the straight-line method over the period currently covered by the agreement.

On December 2, 2013, the Company acquired certain draw winding assets and the associated business from Dillon, included in the Company's Polyester Segment. A customer list (with a gross basis of $\$ 1,615$ ) and a non-compete agreement (with a gross basis of $\$ 50$ ) were recorded in connection with the business combination, utilizing similar valuation methods as described above for the fiscal year 2007 transaction. The customer list is amortized over a nineyear estimated useful life based on the expected economic benefit. The non-compete agreement is amortized using the straight line method over the five-year term of the agreement.

In fiscal year 2012, the Company acquired a controlling interest (and continues to hold such $60 \%$ membership interest) in Repreve Renewables, LLC ("Renewables"), an agricultural company focused on the development, production and commercialization of dedicated biomass feedstock for use in the animal bedding, bio energy and bio-based products markets. A non-compete agreement (with a gross basis of $\$ 243$ ) for Renewables is amortized using the straight-line method over the five-year term of the agreement. The FREEDOM ${ }^{\circledR}$ Giant Miscanthus ("FGM") license held by Renewables is amortized using the straight-line method over its estimated useful life of eight years. The FGM license is exclusive through April 26, 2020 and non-exclusive thereafter. The term of the license agreement is through March 5, 2030, which is the term of the related patent. Renewables may elect to extend the exclusive license rights through the term of the agreement by making a one-time payment to Mississippi State University ("MSU") equal to $25 \%$ of the royalties paid to MSU attributable to the ninth year of the agreement.

The Company capitalizes costs incurred to register trademarks for REPREVE ${ }^{\circledR}$ and other PVA products in various countries. The Company has determined that these trademarks have varying useful lives of up to three years and are being amortized using the straight-line method.

Amortization expense for intangible assets consists of the following:

|  | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Customer lists | \$ | 308 | \$ | 399 |
| Non-compete agreements |  | 81 |  | 80 |
| Licenses, trademarks and other |  | 43 |  | 39 |
| Total amortization expense | \$ | 432 | \$ | 518 |

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

## 9. Other Non-Current Assets

Other non-current assets consists of the following:

|  | $\begin{gathered} \text { September 27, } \\ 2015 \\ \hline \end{gathered}$ |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Biomass foundation and feedstock, net | \$ | 2,318 | \$ | 2,151 |
| Debt financing fees |  | 1,525 |  | 1,611 |
| Other |  | 211 |  | 213 |
| Total other non-current assets | \$ | 4,054 | \$ | 3,975 |

Biomass foundation and feedstock are currently being developed and propagated by Renewables for potential markets in the animal bedding and bioenergy industries and are reflected net of accumulated depreciation of $\$ 75$ and $\$ 55$ at September 27, 2015 and June 28, 2015, respectively. Other consists primarily of vendor deposits.

## 10. Accrued Expenses

Accrued expenses consists of the following:

|  | September 27,2015 |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Payroll and fringe benefits | \$ | 8,090 | \$ | 11,258 |
| Utilities |  | 2,906 |  | 2,823 |
| Property taxes |  | 1,170 |  | 790 |
| Contingent consideration |  | 563 |  | 634 |
| Other |  | 919 |  | 1,135 |
| Total accrued expenses | \$ | 13,648 | \$ | $\underline{16,640}$ |

Other consists primarily of employee-related claims and payments, interest, marketing expenses, freight expenses, rent, deferred incentives and other nonincome related taxes.

## 11. Long-Term Debt

## Debt Obligations

The following table presents the total balances outstanding for the Company's debt obligations, their scheduled maturity dates and the weighted average interest rates for borrowings as well as the applicable current portion of long-term debt:

|  | Scheduled <br> Maturity Date | Weighted Average Interest Rate as of September 27, 2015 (1) | Principal Amounts as of |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | June 28, 2015 |  |
| ABL Revolver | March 2020 | 1.7\% | \$ | 28,000 | \$ | 5,000 |
| ABL Term Loan | March 2020 | 2.2\% |  | 79,875 |  | 82,125 |
| Renewables' promissory note | September 2020 | 3.0\% |  | 135 |  | - |
| Term loan from unconsolidated affiliate | August 2016 | 3.0\% |  | 1,250 |  | 1,250 |
| Capital lease obligations | (2) | (3) |  | 18,965 |  | 15,735 |
| Total debt |  |  |  | 128,225 |  | 104,110 |
| Current portion of capital lease obligations |  |  |  | $(4,240)$ |  | $(3,385)$ |
| Current portion of long-term debt |  |  |  | $(10,275)$ |  | $(9,000)$ |
| Total long-term debt |  |  | \$ | $\underline{113,710}$ | \$ | 91,725 |

(1) The weighted average interest rate as of September 27, 2015 for the ABL Term Loan includes the effects of the interest rate swap with a notional balance of $\$ 50,000$.
(2) Scheduled maturity dates for capital lease obligations range from January 2017 to November 2027.
(3) Interest rates for capital lease obligations range from $2.3 \%$ to $4.6 \%$.

On March 26, 2015, the Company and its subsidiary, Unifi Manufacturing, Inc., entered into an Amended and Restated Credit Agreement (the "Amended Credit Agreement") for a $\$ 200,000$ senior secured credit facility (the "ABL Facility") with a syndicate of lenders. The ABL Facility consists of a $\$ 100,000$ revolving credit facility (the "ABL Revolver") and a term loan that can be reset up to a maximum amount of $\$ 100,000$ if certain future conditions are met (the "ABL Term Loan"). The ABL Facility has a maturity date of March 26, 2020. The Company paid $\$ 750$ to the lenders in connection with the Amended Credit Agreement.

The Amended Credit Agreement replaced a previous senior secured credit facility dated May 24, 2012 with a similar syndicate of lenders, which, after multiple amendments, would have matured on March 28, 2019 and consisted of a $\$ 100,000$ revolving credit facility and a $\$ 90,000$ term loan. As used herein, the terms "ABL Facility," "ABL Revolver" and "ABL Term Loan" shall mean the senior secured credit facility, the revolving credit facility or the term loan, respectively, under the Amended Credit Agreement or the previous senior secured credit facility, as applicable.

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

ABL Facility
The ABL Facility is secured by a first-priority perfected security interest in substantially all owned property and assets (together with proceeds and products) of Unifi, Inc., Unifi Manufacturing, Inc. and certain subsidiary guarantors (the "Loan Parties"). It is also secured by a first-priority security interest in all (or $65 \%$ in the case of certain first tier controlled foreign corporations, as required by the lenders) of the stock of (or other ownership interests in) each of the Loan Parties (other than the Company) and certain subsidiaries of the Loan Parties, together with all proceeds and products thereof.

If excess availability under the ABL Revolver falls below the defined Trigger Level, a financial covenant requiring the Loan Parties to maintain a fixed charge coverage ratio on a monthly basis of at least 1.05 to 1.0 becomes effective. The Trigger Level as of September 27, 2015 was $\$ 22,484$. In addition, the ABL Facility contains restrictions on certain payments and investments, including restrictions on the payment of dividends and share repurchases. Subject to certain provisions, the ABL Term Loan may be prepaid at par, in whole or in part, at any time before the maturity date, at the Company's discretion.

ABL Facility borrowings bear interest at the London Interbank Offer Rate ("LIBOR") plus an applicable margin of $1.50 \%$ to $2.00 \%$, or the Base Rate plus an applicable margin of $0.50 \%$ to $1.00 \%$, with interest currently being paid on a monthly basis. The applicable margin is based on (a) the excess availability under the ABL Revolver and (b) the consolidated leverage ratio, calculated by fiscal quarter. The Base Rate means the greater of (i) the prime lending rate as publicly announced from time to time by Wells Fargo, (ii) the Federal Funds Rate plus $0.5 \%$, and (iii) LIBOR plus $1.0 \%$. The Company's ability to borrow under the ABL Revolver is limited to a borrowing base equal to specified percentages of eligible accounts receivable and inventory and is subject to certain conditions and limitations. There is also a monthly unused line fee under the ABL Revolver of $0.25 \%$.

The ABL Term Loan is currently subject to quarterly amortizing payments of $\$ 2,250$. Additionally, principal increases are available at the Company's discretion, resetting the loan balance up to a maximum amount of $\$ 100,000$, once per fiscal year upon satisfaction of certain conditions, beginning October 1 , 2015.

As of September 27, 2015, the Company was in compliance with all financial covenants; the excess availability under the ABL Revolver was $\$ 57,089$; the consolidated leverage ratio was 1.9 to 1.0 ; the fixed charge coverage ratio was 2.7 to 1.0 ; and the Company had $\$ 235$ of standby letters of credit, none of which have been drawn upon.

## First Amendment

On June 26, 2015, the Company entered into the First Amendment to Amended and Restated Credit Agreement dated March 26, 2015 ("First Amendment"). The First Amendment modified the composition of subsidiary guarantors in connection with an internal reorganization completed during the fourth quarter of fiscal year 2015. There was no impact to the consolidated financial statements as a result of the First Amendment.

## Renewables' Promissory Note

In September 2015, Renewables delivered a promissory note in the amount of $\$ 135$, and cash, to an unrelated third party for the purchase of certain land, consisting of thirty-seven acres located in Seven Springs, North Carolina, valued at $\$ 191$. Such promissory note bears fixed interest at $3.0 \%$, with principal and interest payable annually over a five-year period.

## Renewables' Term Loan

In September 2015, Renewables entered into a secured debt financing arrangement consisting of a master loan agreement and corresponding term loan supplement, with unrelated parties, with a borrowing capacity of up to $\$ 4,000$. In October 2015, Renewables borrowed $\$ 4,000$. The agreements include representations and warranties made by Renewables, financial covenants, affirmative and negative covenants and events of default that are usual and customary for financings of this type. Lender recourse does not extend beyond the assets of Renewables. Borrowings will bear interest at LIBOR plus an applicable margin of $3.25 \%$, payable monthly in arrears.

## Term Loan from Unconsolidated Affiliate

On August 30, 2012, a foreign subsidiary of the Company entered into an unsecured loan agreement under which it borrowed $\$ 1,250$ from the Company's unconsolidated affiliate, U.N.F. Industries Ltd. The loan does not amortize and bears interest at 3\%, payable semi-annually. The entire principal balance is due August 30, 2016, the revised maturity date.

## Capital Lease Obligations

During the three months ended September 27, 2015, the Company entered into capital leases with an aggregate present value of $\$ 4,154$. Fixed interest rates for these capital leases range from $3.4 \%$ to $3.8 \%$, with maturity dates in August 2020.

Unifi, Inc.
Notes to Condensed Consolidated Financial Statements - (Continued)

## Scheduled Debt Maturities

The following table presents the scheduled maturities of the Company's outstanding debt obligations for the remainder of fiscal year 2016 and the fiscal years thereafter:

|  | Scheduled Maturities on a Fiscal Year Basis |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2017 |  | 2018 |  | 2019 |  | 2020 |  | Thereafter |  |
| ABL Revolver | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 28,000 | \$ | - |
| ABL Term Loan |  | 6,750 |  | 9,000 |  | 9,000 |  | 9,000 |  | 46,125 |  | - |
| Renewables' promissory note |  | - |  | 25 |  | 26 |  | 27 |  | 28 |  | 29 |
| Capital lease obligations |  | 3,167 |  | 4,261 |  | 4,128 |  | 4,058 |  | 2,542 |  | 809 |
| Term loan from unconsolidated affiliate |  | - |  | 1,250 |  | - |  | - |  | - |  | - |
| Total | \$ | 9,917 | \$ | 14,536 | \$ | 13,154 | \$ | 13,085 | \$ | 76,695 | \$ | 838 |

Debt Financing Fees
Debt financing fees are classified within other non-current assets and consist of the following:

| Balance at June 28, 2015 | $\$ 1,611$ |
| :--- | :---: |
| Additions | 14 |
| Amortization charged to interest expense | $(100)$ |
| Balance at September 27, 2015 | $\$(1,525$ |

## Interest Expense

Interest expense consists of the following:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Interest on ABL Facility | \$ | 613 | \$ | 860 |
| Other |  | 212 |  | 48 |
| Subtotal of interest on debt obligations |  | 825 |  | 908 |
| Reclassification adjustment for interest rate swap |  | 19 |  | 104 |
| Amortization of debt financing fees |  | 100 |  | 112 |
| Mark-to-market adjustment for interest rate swap |  | 116 |  | (258) |
| Interest capitalized to property, plant and equipment, net |  | (76) |  | (47) |
| Subtotal of other components of interest expense |  | 159 |  | (89) |
| Total interest expense | \$ | 984 | \$ | 819 |

## 12. Other Long-Term Liabilities

Other long-term liabilities consists of the following:

|  | September 27,2015 |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Uncertain tax positions | \$ | 4,052 | \$ | 3,980 |
| Supplemental post-employment plan |  | 3,479 |  | 3,690 |
| Contingent consideration |  | 1,219 |  | 1,573 |
| Interest rate swap |  | 396 |  | 280 |
| Other |  | 1,297 |  | 1,217 |
| Total other long-term liabilities | \$ | 10,443 | \$ | 10,740 |

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

The Company maintains an unfunded supplemental post-employment plan for certain management employees. Each employee's account is credited annually based upon a percentage of the participant's base salary, with each participant's balance adjusted quarterly to reflect returns based upon a stock market index. Amounts are paid to participants only after termination of employment. (Income) expenses recorded for this plan for the quarters ended September 27, 2015 and September 28, 2014 were $\$(211)$ and $\$ 99$, respectively.

Contingent consideration represents the present value of the long-term portion of contingent payments associated with the Company's December 2013 acquisition of Dillon’s draw winding business. See "Note 16. Fair Value of Financial Instruments and Non-Financial Assets and Liabilities" for further discussion.

Other primarily includes certain retiree and post-employment medical and disability liabilities and deferred energy incentive credits.

## 13. Income Taxes

The effective income tax rates for the three months ended September 27, 2015 and September 28, 2014 were based upon the estimated effective income tax rate applicable for the full year after giving effect to any significant items related specifically to interim periods. The effective income tax rate can be impacted over the course of the fiscal year by the mix and timing of actual earnings from our U.S. and foreign sources versus annual projections and changes in foreign currency exchange rates in relation to the U.S. Dollar. As a result, the Company's effective tax rate may fluctuate significantly on a quarterly basis.

The Company's income tax provision for the three months ended September 27, 2015 and September 28, 2014 resulted in tax expense of $\$ 3,940$ and $\$ 4,161$ with an effective tax rate of $33.6 \%$ and $38.4 \%$, respectively.

The effective income tax rate for the current quarter is lower than the U.S. statutory rate due to (i) a decrease in the valuation allowance reflecting the recognition of lower taxable income versus book income for the Company's investment in Parkdale America, LLC (for which the Company maintains a full valuation allowance), which was partially offset by an increase in the valuation allowance for net operating losses, including Renewables (for which no tax benefit could be recognized); (ii) a lower overall effective tax rate for the Company's foreign earnings (reflecting free-trade zone sales in El Salvador and lower statutory tax rates in both Brazil and China) and (iii) the domestic production activities deduction. These items were partially offset by (i) state and local taxes net of the assumed federal benefit and (ii) losses in tax jurisdictions for which no tax benefit could be recognized.

The effective income tax rate for the prior year quarter is higher than the U.S. statutory rate due to the impact of state and local taxes, the timing of the Company's recognition of higher taxable versus book income for Parkdale America, LLC and losses in tax jurisdictions for which no tax benefit could be recognized, partially offset by the domestic production activities deduction.

Components of the Company's deferred tax valuation allowance are as follows:

|  | September 27, 2015 |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Investment in a former domestic unconsolidated affiliate | \$ | $(6,400)$ | \$ | $(6,503)$ |
| Equity-method investment in Parkdale America, LLC |  | $(3,009)$ |  | $(3,261)$ |
| Foreign tax credits |  | $(1,680)$ |  | $(1,680)$ |
| Book versus tax basis difference in Renewables |  | $(1,300)$ |  | $(1,359)$ |
| NOLs related to Renewables |  | $(2,963)$ |  | $(2,803)$ |
| Total deferred tax valuation allowance | \$ | $(15,352)$ | \$ | $(15,606)$ |

There have been no significant changes in the Company's liability for uncertain tax positions since June 28, 2015. The Company's estimate for the potential outcome for any uncertain tax issue is highly judgmental. Management believes that any reasonably foreseeable outcomes related to these matters have been adequately provided for. However, future results may include favorable or unfavorable adjustments to estimated tax liabilities in the period the assessments are made or resolved or when statutes of limitation on potential assessments expire.

The Company and its domestic subsidiaries file a consolidated federal income tax return, as well as income tax returns in numerous state and foreign jurisdictions. The tax years subject to examination vary by jurisdiction. The Company regularly assesses the outcomes of both completed and ongoing examinations to ensure that the Company's provision for income taxes is sufficient. Currently, the Company is subject to income tax examinations for U.S. federal income taxes for tax years 2011 through 2015, for foreign income taxes for tax years 2008 through 2015, and for state and local income taxes for tax years 2009 through 2015. The U.S. federal tax returns and state tax returns filed or to-be-filed for the 2011 through 2015 tax years have utilized carryforward tax attributes generated in prior tax years, including net operating losses, which could potentially be revised upon examination.

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

## 14. Shareholders' Equity

During fiscal year 2014, the Company completed its repurchase of shares under its $\$ 50,000$ stock repurchase program that had been approved by the Board on January 22, 2013 (the "2013 SRP"). On April 23, 2014, the Board approved a new stock repurchase program ("2014 SRP") to acquire up to an additional $\$ 50,000$ of the Company's common stock. Under the 2014 SRP (as was the case under the 2013 SRP), the Company has been authorized to repurchase shares at prevailing market prices, through open market purchases or privately negotiated transactions at such times and prices and in such manner as determined by management, subject to market conditions, applicable legal requirements, contractual obligations and other factors. Repurchases, if any, are expected to be financed through cash generated from operations and borrowings under the Company's ABL Revolver, and are subject to applicable limitations and restrictions as set forth in the ABL Facility. The 2014 SRP has no stated expiration or termination date, and there is no time limit or specific time frame otherwise for repurchases. The Company may discontinue repurchases at any time that management determines additional purchases are not beneficial or advisable.

The following table summarizes the Company's repurchases and retirements of its common stock under the 2013 SRP and the 2014 SRP.

|  | Total Number of Shares Repurchased as Part of Publicly Announced Plans or Programs | Average Price Paid per Share |  | Maximum Approximate Dollar Value that May Yet Be Repurchased Under the 2014 SRP |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal year 2013 | 1,068 | \$ | 18.08 |  |  |
| Fiscal year 2014 | 1,524 | \$ | 23.96 |  |  |
| Fiscal year 2015 | 349 | \$ | 29.72 |  |  |
| Fiscal year 2016 (through September 27, 2015) | 179 | \$ | 30.36 |  |  |
| Total | 3,120 | \$ | 22.96 | \$ | 28,376 |

All repurchased shares have been retired and have the status of authorized and unissued shares. The cost of the repurchased shares is recorded as a reduction to common stock to the extent of the par value of the shares acquired and the remainder is allocated between capital in excess of par value and retained earnings. The portion of the remainder that is allocated to capital in excess of par value is limited to a pro rata portion of capital in excess of par value.

No dividends were paid during the three months ended September 27, 2015 or in the two most recent fiscal years.

## 15. Stock-based Compensation

On October 23, 2013, the Company's shareholders approved the Unifi, Inc. 2013 Incentive Compensation Plan (the "2013 Plan"). The 2013 Plan replaced the 2008 Unifi, Inc. Long-Term Incentive Plan ("2008 LTIP"). No additional awards will be granted under the 2008 LTIP; however, prior awards outstanding under the 2008 LTIP remain subject to that plan's provisions. The 2013 Plan authorized the issuance of 1,000 shares of common stock, subject to certain increases in the event outstanding awards under the 2008 LTIP expire, are forfeited or otherwise terminate unexercised.

## Stock options

During the quarters ended September 27, 2015 and September 28, 2014, the Company granted stock options to purchase 82 and 150 shares of common stock, respectively, to certain key employees. The stock options vest ratably over the required three-year service period and have ten-year contractual terms. For the quarters ended September 27, 2015 and September 28, 2014, the weighted average exercise price of the options was $\$ 32.36$ and $\$ 27.38$ per share, respectively. The Company used the Black-Scholes model to estimate the weighted average grant date fair value of $\$ 20.27$ and $\$ 17.31$ per share, respectively.

For options granted, the valuation models used the following assumptions:

|  | For the Three Months Ended |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ | $\begin{gathered} \text { September 28, } \\ 2014 \end{gathered}$ |
| Expected term (years) | 7.6 | 7.3 |
| Risk-free interest rate | 2.1\% | 2.2\% |
| Volatility | 60.5\% | 62.6\% |
| Dividend yield | - | - |

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

The Company uses historical data to estimate the expected term and volatility. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of the grant for periods corresponding with the expected term of the options.

A summary of stock option activity for the quarter ended September 27, 2015 is as follows:

|  | Stock Options | Weighted Average Exercise Price |  | Weighted Average Remaining Contractual Life (Years) | Aggregate <br> Intrinsic Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at June 28, 2015 | 934 | \$ | 12.63 |  |  |  |
| Granted | 82 | \$ | 32.36 |  |  |  |
| Exercised | (5) | \$ | 12.02 |  |  |  |
| Forfeited | - | \$ | - |  |  |  |
| Expired | - | \$ | - |  |  |  |
| Outstanding at September 27, 2015 | 1,011 | \$ | 14.24 | 5.7 | \$ | 15,547 |
| Vested and expected to vest as of September 27, 2015 | 1,003 | \$ | 14.13 | 5.7 | \$ | 15,534 |
| Exercisable at September 27, 2015 | 796 | \$ | 10.38 | 4.8 | \$ | 15,124 |

As of September 27, 2015, all options subject to a market condition were vested. During fiscal year 2015, 10 options subject to a market condition vested when the closing price of the Company's common stock on the New York Stock Exchange was at least $\$ 30$ per share for thirty consecutive trading days.

At September 27, 2015, the remaining unrecognized compensation cost related to unvested stock options was $\$ 2,397$, which is expected to be recognized over a weighted average period of 2.4 years.

For the quarter ended September 27, 2015, the total intrinsic value of options exercised was $\$ 107$. The amount of cash received from the exercise of options was $\$ 60$ and the tax benefit realized from stock options exercised was $\$ 15$ for the quarter ended September 27, 2015.

## Restricted stock units

The Company may issue, from time to time, restricted stock units ("RSUs") to the Company's non-employee directors or certain key employees. See "Note 16. Stock-Based Compensation" included in the 2015 Form 10-K for further information regarding the Company’s RSUs. No RSUs were granted during the three months ended September 27, 2015 and September 28, 2014.

The Company estimates the fair value of RSUs based on the market price of the Company's common stock at the award grant date.
A summary of the RSU activity for the quarter ended September 27, 2015 is as follows:

|  | Non-vested | Weighted <br> Average <br> Grant Date <br> Fair Value |  | Vested | Total | Weighted Average Grant Date Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at June 28, 2015 | 20 | \$ | 18.35 | 167 | 187 | \$ | 15.35 |
| Granted | - | \$ | - | - | - | \$ | - |
| Vested | (14) | \$ | 16.52 | 14 | - | \$ | 16.52 |
| Converted | - | \$ | - | - | - | \$ | - |
| Forfeited | 二 | \$ | - | - | - | \$ | - |
| Outstanding at September 27, 2015 | 6 | \$ | 22.08 | 181 | 187 | \$ | 15.35 |

At September 27, 2015, the number of RSUs vested and expected to vest was 187 with an aggregate intrinsic value of $\$ 5,513$. The aggregate intrinsic value of the 181 vested RSUs at September 27, 2015 was $\$ 5,312$.

## Unifi, Inc.

## Summary

The total cost charged against income related to all stock-based compensation arrangements is as follows:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Stock options | \$ | 475 | \$ | 464 |
| RSUs |  | 20 |  | 62 |
| Total compensation cost | \$ | 495 | \$ | 526 |

The total income tax benefit recognized for stock-based compensation was $\$ 93$ and $\$ 101$ for the quarters ended September 27, 2015 and September 28, 2014, respectively.

As of September 27, 2015, total unrecognized compensation costs related to all unvested stock-based compensation arrangements was $\$ 2,438$. The weighted average period over which these costs are expected to be recognized is 2.4 years.

As of September 27, 2015, a summary of the number of securities remaining available for future issuance under equity compensation plans is as follows:

| Authorized under the 2013 Plan | 1,000 |
| :--- | ---: |
| Plus: Awards expired, forfeited or otherwise terminated unexercised from the 2008 LTIP | 1 |
| Less: Service-condition options granted | $(237)$ |
| Less: RSUs granted to non-employee directors | $(42)$ |
| Available for issuance under the 2013 Plan | 722 |

## 16. Fair Value of Financial Instruments and Non-Financial Assets and Liabilities

The Company may use derivative financial instruments such as foreign currency forward contracts or interest rate swaps to reduce its ongoing business exposures to fluctuations in foreign currency exchange rates or interest rates. The Company does not enter into derivative contracts for speculative purposes.

## Foreign currency forward contracts

The Company may enter into foreign currency forward contracts as economic hedges for exposures related to certain sales, inventory purchases and equipment purchases which are denominated in currencies that are not its functional currency. Foreign currency forward contracts are not designated as hedges by the Company and are marked to market each period and offset by the foreign exchange (gains) losses included in other operating (income) expense, net resulting from the underlying exposures of the foreign currency denominated assets and liabilities. As of September 27, 2015, there were no outstanding foreign currency forward contracts.

## Interest rate swap

On May 18, 2012, the Company entered into a five year, $\$ 50,000$ interest rate swap with Wells Fargo to provide a hedge against the variability of cash flows related to LIBOR-based variable rate borrowings under the Company's ABL Facility. It increased to $\$ 85,000$ in May 2013 (when certain other interest rate swaps terminated) and has decreased $\$ 5,000$ per quarter since August 2013 to the current notional balance of $\$ 50,000$, where it will remain through the life of the instrument. This interest rate swap allows the Company to fix LIBOR at $1.06 \%$ and terminates on May 24, 2017.

On November 26, 2012, the Company de-designated the interest rate swap as a cash flow hedge. See "Note 17. Accumulated Other Comprehensive Loss" for detail regarding the reclassifications of amounts from accumulated other comprehensive loss related to the interest rate swap.

## Contingent consideration

On December 2, 2013, the Company acquired certain assets in a business combination with Dillon and recorded a contingent consideration liability. The fair value of the contingent consideration is measured at each reporting period using a discounted cash flow methodology based on inputs not observable in the market (Level 3 classification in the fair value hierarchy). The inputs to the discounted cash flow model include the estimated payments through the term of the agreement based on an agreed-upon definition and schedule, adjusted to risk-neutral estimates using a market price of risk factor that considers relevant metrics of comparable entities, discounted using an observable cost of debt over the term of the estimated payments. Any change in the fair value from either the passage of time or events occurring after the acquisition date is recorded in other operating (income) expense, net. There have been no significant changes to the inputs or assumptions used to develop the fair value measurement since the acquisition date.

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A reconciliation of the changes in the fair value follows:

| Contingent consideration as of June 28, 2015 | \$ | 2,207 |
| :---: | :---: | :---: |
| Changes in fair value |  | 32 |
| Payments |  | (457) |
| Contingent consideration as of September 27, 2015 | \$ | 1,782 |

Based on the present value of the expected future payments, $\$ 563$ is reflected in accrued expenses and $\$ 1,219$ is reflected in other long-term liabilities.
The Company's financial assets and liabilities accounted for at fair value on a recurring basis and the level within the fair value hierarchy used to measure these items are as follows:

| As of September 27, 2015 | Notional Amount |  |  | USD <br> Equivalent |  | Balance Sheet Location | Fair Value Hierarchy | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest rate swap | USD | \$ | 50,000 | \$ | 50,000 | Other long-term liabilities | Level 2 | \$ | (396) |
| Contingent consideration |  |  | - |  |  | Accrued expenses and other longterm liabilities | Level 3 | \$ | $(1,782)$ |
| As of June 28, 2015 | Notional Amount |  |  | USD <br> Equivalent |  | Balance Sheet Location | Fair Value Hierarchy |  | air |
| Interest rate swap | USD | \$ | 50,000 | \$ | 50,000 | Other long-term liabilities | Level 2 | \$ | (280) |
| Contingent consideration |  |  | - |  |  | Accrued expenses and other longterm liabilities | Level 3 | \$ | $(2,207)$ |

Estimates for the fair value of the interest rate swap are obtained from month-end market quotes for contracts with similar terms.
By entering into derivative instrument contracts, the Company exposes itself to counterparty credit risk. The Company attempts to minimize this risk by selecting counterparties with investment grade credit ratings, limiting the amount of exposure to any single counterparty and regularly monitoring its market position with each counterparty. The Company's derivative instruments do not contain any credit-risk-related contingent features.

The Company believes that there have been no significant changes to its credit risk profile or the interest rates available to the Company for debt issuances with similar terms and average maturities and the Company estimates that the fair values of its debt obligations approximate the carrying amounts. Other financial instruments include cash and cash equivalents, receivables, accounts payable and accrued expenses. The financial statement carrying amounts of these items approximate the fair value due to their short-term nature.

There were no transfers into or out of the levels of the fair value hierarchy for the three months ended September 27, 2015 and September 28, 2014.

## Non-Financial Assets and Liabilities

The Company did not have any non-financial assets or liabilities that were required to be measured at fair value on a recurring basis.

## 17. Accumulated Other Comprehensive Loss

The components and the changes in accumulated other comprehensive loss, net of tax, as applicable, consist of the following:

|  | Foreign Currency Translation Adjustments |  | Unrealized (Loss) Gain On Interest Rate Swap |  | Accumulated Other Comprehensive Loss |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at June 28, 2015 | \$ | $(26,752)$ | \$ | (147) | \$ | $(26,899)$ |
| Other comprehensive (loss) income, net of tax |  | $(11,437)$ |  | 19 |  | $(11,418)$ |
| Balance at September 27, 2015 | \$ | $\underline{(38,189)}$ | \$ | (128) | \$ | $\underline{(38,317)}$ |

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## Notes to Condensed Consolidated Financial Statements - (Continued)

A summary of the pre-tax and after-tax effects of the components of other comprehensive loss for the three months ended September 27, 2015 and September 28, 2014 is provided as follows:

|  | For the Three Months Ended September 27, 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Pre-tax |  | After-tax |  |
| Other comprehensive (loss) income: |  |  |  |  |
| Foreign currency translation adjustments | \$ | $(11,038)$ | \$ | $(11,038)$ |
| Foreign currency translation adjustments for an unconsolidated affiliate |  | (399) |  | (399) |
| Reclassification adjustment on interest rate swap |  | 19 |  | 19 |
| Other comprehensive loss, net | \$ | $(11,418)$ | \$ | $(11,418)$ |


|  | For the Three Months Ended September 28, 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Pre-tax |  | After-tax |  |
| Other comprehensive (loss) income: |  |  |  |  |
| Foreign currency translation adjustments | \$ | $(7,041)$ | \$ | $(7,041)$ |
| Reclassification adjustment on interest rate swap |  | 104 |  | 104 |
| Other comprehensive loss, net | \$ | $(6,937)$ | \$ | $(6,937)$ |

## 18. Computation of Earnings Per Share

The computation of basic and diluted earnings per share ("EPS") is as follows:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Basic EPS |  |  |  |  |
| Net income attributable to Unifi, Inc. | \$ | 8,025 | \$ | 7,077 |
| Weighted average common shares outstanding |  | 17,921 |  | 18,289 |
| Basic EPS | \$ | 0.45 | \$ | 0.39 |
|  |  |  |  |  |
| Diluted EPS |  |  |  |  |
| Net income attributable to Unifi, Inc. | \$ | 8,025 | \$ | 7,077 |
|  |  |  |  |  |
| Weighted average common shares outstanding |  | 17,921 |  | 18,289 |
| Net potential common share equivalents - stock options and RSUs |  | 629 |  | 601 |
| Adjusted weighted average common shares outstanding |  | 18,550 |  | 18,890 |
| Diluted EPS | \$ | 0.43 | \$ | 0.37 |
|  |  |  |  |  |
| Excluded from the calculation of common share equivalents: |  |  |  |  |
| Anti-dilutive common share equivalents |  | 155 |  | 177 |
|  |  |  |  |  |
| Excluded from the calculation of diluted shares: |  |  |  |  |
| Unvested options that vest upon achievement of certain market conditions |  | - |  | 13 |

The calculation of earnings per common share is based on the weighted average number of the Company's common shares outstanding for the applicable period. The calculation of diluted earnings per common share presents the effect of all potential dilutive common shares that were outstanding during the respective period, unless the effect of doing so is anti-dilutive.

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

## 19. Other Operating (Income) Expense, Net

Other operating (income) expense, net consists of the following:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Foreign currency transaction (gains) losses | \$ | (90) | \$ | 313 |
| Net (gain) loss on sale or disposal of assets |  | (64) |  | 141 |
| Other, net |  | 8 |  | 146 |
| Other operating (income) expense, net | \$ | (146) | \$ | 600 |

## 20. Investments in Unconsolidated Affiliates and Variable Interest Entities

## Parkdale America, LLC

In June 1997, the Company and Parkdale Mills, Inc. ("Mills") entered into a Contribution Agreement that set forth the terms and conditions by which the two companies contributed all of the assets of their spun cotton yarn operations utilizing open-end and air-jet spinning technologies to create Parkdale America, LLC ("PAL"). In exchange for its contribution, the Company received a $34 \%$ ownership interest in PAL, which is accounted for using the equity method of accounting. Effective January 1, 2012, Mills’ interest in PAL was assigned to Parkdale Incorporated. PAL is a limited liability company treated as a partnership for income tax reporting purposes. PAL is a producer of cotton and synthetic yarns for sale to the textile industry and apparel market, both foreign and domestic. PAL has 16 manufacturing facilities located primarily in the southeast region of the U.S. and in Mexico. According to its most recently issued audited financial statements, PAL's five largest customers accounted for approximately $76 \%$ of total revenues and $78 \%$ of total gross accounts receivable outstanding. As PAL's fiscal year end is the Saturday nearest to December 31 and its results are considered significant, the Company files an amendment to each Annual Report on Form 10-K on or before 90 days subsequent to PAL's fiscal year end to provide PAL's audited financial statements for PAL's most recent fiscal year. The Company filed an amendment to its 2014 Annual Report on Form 10-K for the fiscal year ended June 29, 2014 on April 2, 2015 to provide PAL's audited financial statements for PAL's fiscal year ended January 3, 2015. The Company expects to file an amendment to the 2015 Form 10-K on or before April 1, 2016 to provide PAL's audited financial statements for PAL's fiscal year ending January 2, 2016.

The federal government maintains a program providing economic adjustment assistance to domestic users of upland cotton (the "EAP program"). The EAP program offers a subsidy for cotton consumed in domestic production, and the subsidy is paid the month after the eligible cotton is consumed. The subsidy must be used within eighteen months after the marketing year in which it is earned to purchase qualifying capital expenditures in the U.S. for production of goods from upland cotton. The marketing year is from August 1 to July 31. The program provides a subsidy of up to three cents per pound. In February 2014, the federal government extended the EAP program for five years. The cotton subsidy will remain at three cents per pound for the life of the program. PAL recognizes its share of income for the cotton subsidy when the cotton has been consumed and the qualifying assets have been acquired, with an appropriate allocation methodology considering the dual criteria of the subsidy.

PAL is subject to price risk related to anticipated fixed-price yarn sales. To protect the gross margin of these sales, PAL may enter into cotton futures to manage changes in raw material prices in order to protect the gross margin of fixed-priced yarn sales. The derivative instruments used are listed and traded on an exchange and are thus valued using quoted prices classified within Level 1 of the fair value hierarchy. As of September 2015, PAL had no futures contracts designated as cash flow hedges.

As of September 27, 2015, the Company's investment in PAL was $\$ 110,538$ and reflected within investments in unconsolidated affiliates in the Consolidated Balance Sheets. The reconciliation between the Company's share of the underlying equity of PAL and its investment is as follows:

| Underlying equity as of September 27, 2015 | $\$$ |
| :--- | :---: |
| Initial excess capital contributions | 128,859 |
| Impairment charge recorded by the Company in 2007 | 53,363 |
| Anti-trust lawsuit against PAL in which the Company did not participate | $(74,106)$ |
| EAP adjustments | 2,652 |
| Investment as of September 27, 2015 | $(230)$ |

On August 28, 2014, PAL acquired the remaining $50 \%$ ownership interest in a yarn manufacturer and related entities based in Mexico (referred to as the Summit Entities). The acquisition increases PAL's regional manufacturing capacity and expands its product offerings and customer base. PAL accounted for the transaction as a business combination under the acquisition method, recognizing the assets acquired and liabilities assumed at their respective fair values as of the acquisition date. The Company and PAL concluded that the acquisition did not represent a material business combination. Upon completion of purchase accounting, PAL recognized a bargain purchase gain of $\$ 4,430$ and recorded acquired net assets of $\$ 23,644$, as reflected in PAL's audited financial statements for PAL’s fiscal year ended January 3, 2015.

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

On February 27, 2015, PAL purchased two manufacturing facilities, plus inventory, for approximately \$13,000 cash, and entered into a yarn supply agreement with the seller. PAL has accounted for the transaction as a business combination under the acquisition method, recognizing the assets acquired and liabilities assumed at their respective provisional fair values as of the acquisition date. The Company and PAL concluded that the acquisition did not represent a material business combination. PAL has recognized a provisional bargain purchase gain of approximately $\$ 9,381$ in its initial accounting for the acquisition for all identified assets and liabilities. The Company and PAL will continue to review the acquisition accounting during the measurement period, and if new information obtained about facts and circumstances that existed at the acquisition date identifies adjustments to the assets or liabilities initially recognized, as well as any additional assets or liabilities that existed at the acquisition date, the acquisition accounting will be revised to reflect the resulting adjustments to the provisional amounts. The acquisition accounting is incomplete, primarily pending final asset valuations.

## U.N.F. Industries Ltd.

In September 2000, the Company and Nilit Ltd. ("Nilit") formed a 50/50 joint venture, U.N.F. Industries Ltd. ("UNF"), for the purpose of operating nylon extrusion assets to manufacture nylon POY. Raw material and production services for UNF are provided by Nilit under separate supply and services agreements. UNF's fiscal year end is December 31 and it is a registered Israeli private company located in Migdal Ha-Emek, Israel.

## UNF America LLC

In October 2009, the Company and Nilit America Inc. ("Nilit America") formed a 50/50 joint venture, UNF America LLC ("UNF America"), for the purpose of operating a nylon extrusion facility that manufactures nylon POY. Raw material and production services for UNF America are provided by Nilit America under separate supply and services agreements. UNF America's fiscal year end is December 31 and it is a limited liability company treated as a partnership for income tax reporting purposes located in Ridgeway, Virginia.

In conjunction with the formation of UNF America, the Company entered into a supply agreement with UNF and UNF America whereby the Company agreed to purchase all of its first quality nylon POY requirements for texturing (subject to certain exceptions) from either UNF or UNF America. The agreement has no stated minimum purchase quantities and pricing is negotiated every six months, based on market rates. As of September 27, 2015, the Company's open purchase orders related to this agreement were $\$ 1,868$.

The Company's raw material purchases under this supply agreement consist of the following:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| UNF | \$ | 1,021 | \$ | 788 |
| UNF America |  | 7,142 |  | 6,768 |
| Total | \$ | 8,163 | \$ | 7,556 |

As of September 27, 2015 and June 28, 2015, the Company had combined accounts payable due to UNF and UNF America of \$3,193 and \$4,038, respectively.

The Company has determined that UNF and UNF America are variable interest entities ("VIEs") and has also determined that the Company is the primary beneficiary of these entities, based on the terms of the supply agreement. As a result, these entities should be consolidated in the Company's financial results. As the Company purchases substantially all of the output from the two entities, the two entities' balance sheets constitute $3 \%$ or less of the Company's current assets, total assets and total liabilities (when excluding reciprocal balances), and such balances are not expected to comprise a larger portion in the future, the Company has not included the accounts of UNF and UNF America in its consolidated financial statements. As of September 27, 2015, the Company's combined investments in UNF and UNF America were $\$ 3,910$ and are shown within investments in unconsolidated affiliates in the consolidated balance sheets. The financial results of UNF and UNF America are included in the Company's financial statements with a one-month lag, using the equity method of accounting and with intercompany profits eliminated in accordance with the Company's accounting policy. Other than the supply agreement discussed above, the Company does not provide any other commitments or guarantees related to either UNF or UNF America.

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## Notes to Condensed Consolidated Financial Statements - (Continued)

Condensed balance sheet and income statement information for the Company's unconsolidated affiliates (including reciprocal balances) is presented in the following tables. As PAL is defined as significant, its information is separately disclosed.

|  | As of September 27, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | PAL |  | Other |  | Total |  |
| Current assets | \$ | 234,290 | \$ | 13,250 | \$ | 247,540 |
| Noncurrent assets |  | 219,738 |  | 1,139 |  | 220,877 |
| Current liabilities |  | 56,291 |  | 4,567 |  | 60,858 |
| Noncurrent liabilities |  | 18,739 |  | - |  | 18,739 |
| Shareholders' equity and capital accounts |  | 378,998 |  | 9,822 |  | 388,820 |
| The Company's portion of undistributed earnings |  | 41,138 |  | 1,574 |  | 42,712 |


|  | As of June 28, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | PAL |  | Other |  | Total |  |
| Current assets | \$ | 250,699 | \$ | 9,273 | \$ | 259,972 |
| Noncurrent assets |  | 216,708 |  | 3,676 |  | 220,384 |
| Current liabilities |  | 61,243 |  | 4,985 |  | 66,228 |
| Noncurrent liabilities |  | 28,935 |  | - |  | 28,935 |
| Shareholders' equity and capital accounts |  | 377,229 |  | 7,964 |  | 385,193 |


|  | For the Three Months Ended September 27, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | PAL |  | Other |  | Total |  |
| Net sales | \$ | 224,065 | \$ | 9,349 | \$ | 233,414 |
| Gross profit |  | 7,387 |  | 2,330 |  | 9,717 |
| Income from operations |  | 3,561 |  | 1,849 |  | 5,410 |
| Net income |  | 5,729 |  | 1,858 |  | 7,587 |
| Depreciation and amortization |  | 9,694 |  | 37 |  | 9,731 |
|  |  |  |  |  |  |  |
| Cash received by PAL under EAP program |  | 3,184 |  | - |  | 3,184 |
| Earnings recognized by PAL for EAP program |  | 4,354 |  | - |  | 4,354 |
|  |  |  |  |  |  |  |
| Distributions received |  | 947 |  | 1,000 |  | 1,947 |

As of the end of PAL's fiscal September 2015 period, PAL's amount of deferred revenues related to the EAP program was $\$ 0$.

|  | For the Three Months Ended September 28, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | PAL |  | Other |  | Total |  |
| Net sales | \$ | 206,236 | \$ | 7,360 | \$ | 213,596 |
| Gross profit |  | 10,969 |  | 655 |  | 11,624 |
| Income from operations |  | 6,814 |  | 293 |  | 7,107 |
| Net income |  | 9,964 |  | 339 |  | 10,303 |
| Depreciation and amortization |  | 7,208 |  | 25 |  | 7,233 |
|  |  |  |  |  |  |  |
| Cash received by PAL under EAP program |  | 4,301 |  | - |  | 4,301 |
| Earnings recognized by PAL for EAP program |  | 4,901 |  | - |  | 4,901 |

As of the end of PAL's fiscal September 2014 period, PAL's amount of deferred revenues related to the EAP program was $\$ 0$.

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

## 21. Commitments and Contingencies

Collective Bargaining Agreements
While employees of the Company's Brazilian operations are unionized, none of the labor force employed by the Company's domestic or other foreign subsidiaries is currently covered by a collective bargaining agreement.

## Environmental

On September 30, 2004, the Company completed its acquisition of the polyester filament manufacturing assets located in Kinston, North Carolina from INVISTA S.a.r.l ("Invista"). The land for the Kinston site was leased pursuant to a 99 year ground lease ("Ground Lease") with E.I. DuPont de Nemours ("DuPont"). Since 1993, DuPont has been investigating and cleaning up the Kinston site under the supervision of the U.S. Environmental Protection Agency ("EPA") and the North Carolina Department of Environment and Natural Resources ("DENR") pursuant to the Resource Conservation and Recovery Act Corrective Action program. The Corrective Action program requires DuPont to identify all potential areas of environmental concern ("AOCs"), assess the extent of containment at the identified AOCs and to clean it up to comply with applicable regulatory standards. Effective March 20, 2008, the Company entered into a Lease Termination Agreement associated with conveyance of certain assets at Kinston to DuPont. This agreement terminated the Ground Lease and relieved the Company of any future responsibility for environmental remediation, other than participation with DuPont, if so called upon, with regard to the Company's period of operation of the Kinston site which was from 2004 to 2008. However, the Company continues to own a satellite service facility acquired in the INVISTA transaction that has contamination from DuPont's operations and is monitored by DENR. This site has been remediated by DuPont, and DuPont has received authority from DENR to discontinue remediation, other than natural attenuation. DuPont's duty to monitor and report to DENR will be transferred to the Company in the future, at which time DuPont must pay the Company for seven years of monitoring and reporting costs and the Company will assume responsibility for any future remediation and monitoring of the site. At this time, the Company has no basis to determine if or when it will have any responsibility or obligation with respect to the AOCs or the extent of any potential liability for the same.

## Operating Leases

The Company routinely leases sales and administrative office space, warehousing and distribution centers, manufacturing space, transportation equipment, manufacturing equipment, and other information technology and office equipment from third parties. In addition, Renewables leases farm land for use in growing giant miscanthus. Currently, the Company does not sub-lease any of its leased property.

## Other Commitments

The Company has assumed various financial obligations and commitments in the normal course of its operations and financing activities. Financial obligations are considered to represent known future cash payments that the Company is required to make under existing contractual arrangements. During the current quarter, the Company entered into certain agreements to purchase assets in connection with the construction of a plastic bottle processing plant for the Polyester Segment. Unpaid amounts relating to these agreements total approximately $\$ 12,670$, and relate to equipment not yet received by the Company.

## 22. Related Party Transactions

For details regarding the nature of certain related party relationships, see "Note 25. Related Party Transactions" included in the 2015 Form 10-K. There were no new related party transactions during the three months ended September 27, 2015.

Related party receivables consist of the following:

|  | $\begin{gathered} \text { September 27, } \\ 2015 \\ \hline \end{gathered}$ |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cupron, Inc. | \$ | 26 | \$ | 72 |
| Salem Global Logistics, Inc. |  | 15 |  | 3 |
| Total related party receivables (included within receivables, net) | \$ | 41 | \$ | 75 |

Related party payables consist of the following:

|  | $\begin{gathered} \text { September 27, } \\ 2015 \\ \hline \end{gathered}$ |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cupron, Inc. | \$ | 574 | \$ | 506 |
| Salem Leasing Corporation |  | 263 |  | 277 |
| Total related party payables (included within accounts payable) | \$ | 837 | \$ | 783 |

Related party transactions consist of the following:

| Affiliated Entity | Transaction Type | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Salem Leasing Corporation | Transportation equipment costs | \$ | 945 | \$ | 950 |
| Salem Global Logistics, Inc. | Freight service income |  | 62 |  | 69 |
|  |  |  |  |  |  |
| Cupron, Inc. | Sales |  | 105 |  | 341 |
|  |  |  |  |  |  |
| Invemed Associates LLC | Brokerage services |  | 4 |  | 2 |

Through April 24, 2015, Mr. Mitchel Weinberger was a member of the Company's Board and President and Chief Operating Officer of Dillon. Related party transaction amounts disclosed in prior periods are omitted from current disclosures as entities affiliated with Mr. Weinberger no longer constitute related parties of the Company.

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

## 23. Business Segment Information

The Company has three reportable segments. Operations and revenues for each segment are described below:

- The Polyester Segment manufactures Chip, POY, textured, dyed, twisted, beamed and draw wound yarns, both virgin and recycled, with sales primarily to other yarn manufacturers and knitters and weavers that produce yarn and/or fabric for the apparel, hosiery, automotive upholstery, home furnishings, industrial and other end-use markets. The Polyester Segment consists of sales and manufacturing operations in the U.S. and El Salvador.
- The Nylon Segment manufactures textured yarns (both nylon and polyester) and spandex covered yarns, with sales to knitters and weavers that produce fabric primarily for the apparel and hosiery markets. The Nylon Segment consists of sales and manufacturing operations in the U.S. and Colombia.
- The International Segment's products primarily include textured polyester and various types of resale yarns and staple fiber. The International Segment sells its yarns to knitters and weavers that produce fabric for the apparel, automotive upholstery, home furnishings, industrial and other end-use markets primarily in the South American and Asian regions. This segment includes a manufacturing location and sales offices in Brazil and a sales office in China.

In addition to its reportable segments, the Company's selected financial information includes an All Other category. All Other consists primarily of Renewables (an operating segment that does not meet quantitative thresholds for reporting), for-hire transportation services and consulting services. Revenue for Renewables is primarily derived from (i) facilitating the use of miscanthus grass as bio-fuel through service agreements and (ii) delivering harvested miscanthus grass to poultry producers for animal bedding. For-hire transportation services revenues are derived from performing common carrier services utilizing the Company's fleet of transportation equipment. Revenues for consulting services are derived from providing process improvement and change management consulting services to entities across various industries.

The operations within All Other (i) are not subject to review by the chief operating decision maker at a level consistent with the Company's other operations, (ii) are not regularly evaluated using the same metrics applied to the Company's other operations and (iii) do not qualify for aggregation with an existing reportable segment. Therefore, such operations are excluded from reportable segments.

The Company evaluates the operating performance of its segments based upon Segment Profit, which represents segment gross profit plus segment depreciation expense. This measurement of segment profit or loss best aligns segment reporting with the current assessments and evaluations performed by, and information provided to, the chief operating decision maker.

In fiscal year 2015, the Company evaluated the operating performance of its segments based upon a different metric, referred to as Segment Adjusted Profit, which was defined as segment gross profit, plus segment depreciation and amortization, less segment SG\&A expenses, plus segment other adjustments. SG\&A expenses and other adjustments are no longer significant to the segment evaluations performed by the chief operating decision maker. The Company is providing current and comparative selected financial information below under the current method of evaluating segment profitability.

The accounting policies for the segments are consistent with the Company's accounting policies. Intersegment sales are omitted from the below financial information, as they are (i) insignificant to the Company's segments and consolidated operations and (ii) excluded from segment evaluations performed by the chief operating decision maker.

Selected financial information is presented below. As described in note 2, certain amounts previously reported, which comprise operating income for the three months ended September 28, 2014, have been revised to reflect reclassification into the All Other category.

|  | For the Three Months Ended September 27, 2015 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Polyester |  | Nylon |  | International |  | All Other |  | Total |  |
| Net sales | \$ | 90,568 | \$ | 40,676 | \$ | 29,371 | \$ | 1,550 | \$ | 162,165 |
| Cost of sales |  | 81,279 |  | 34,494 |  | 23,780 |  | 1,628 |  | 141,181 |
| Gross profit (loss) |  | 9,289 |  | 6,182 |  | 5,591 |  | (78) |  | 20,984 |
| Segment depreciation expense |  | 2,811 |  | 518 |  | 221 |  | 152 |  | 3,702 |
| Segment Profit | \$ | 12,100 | \$ | $\underline{6,700}$ | \$ | 5,812 | \$ | 74 | \$ | 24,686 |

Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

|  | For the Three Months Ended September 28, 2014 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Polyester |  | Nylon |  | International |  | All Other |  | Total |  |
| Net sales | \$ | 92,978 | \$ | 44,710 | \$ | 36,494 | \$ | 1,379 | \$ | 175,561 |
| Cost of sales |  | 82,702 |  | 39,561 |  | 31,181 |  | 1,667 |  | 155,111 |
| Gross profit (loss) |  | 10,276 |  | 5,149 |  | 5,313 |  | (288) |  | 20,450 |
| Segment depreciation expense |  | 2,414 |  | 462 |  | 727 |  | 110 |  | 3,713 |
| Segment Profit (Loss) | \$ | 12,690 | \$ | 5,611 | \$ | 6,040 | \$ | (178) | \$ | 24,163 |

The reconciliations of segment depreciation expense to consolidated depreciation expense are as follows:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Polyester | \$ | 2,811 | \$ | 2,414 |
| Nylon |  | 518 |  | 462 |
| International |  | 221 |  | 727 |
| All Other category |  | 152 |  | 110 |
| Segment depreciation expense |  | 3,702 |  | 3,713 |
| Other depreciation expense |  | 149 |  | 149 |
| Consolidated depreciation expense | \$ | 3,851 | \$ | 3,862 |

The reconciliations of segment gross profit (loss) to consolidated income before income taxes are as follows:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Polyester | \$ | 9,289 | \$ | 10,276 |
| Nylon |  | 6,182 |  | 5,149 |
| International |  | 5,591 |  | 5,313 |
| All Other category |  | (78) |  | (288) |
| Segment gross profit |  | 20,984 |  | 20,450 |
| SG\&A expenses |  | 10,830 |  | 11,649 |
| Provision for bad debts |  | 613 |  | 584 |
| Other operating (income) expense, net |  | (146) |  | 600 |
| Operating income |  | 9,687 |  | 7,617 |
| Interest income |  | (163) |  | (317) |
| Interest expense |  | 984 |  | 819 |
| Equity in earnings of unconsolidated affiliates |  | $(2,860)$ |  | $(3,721)$ |
| Income before income taxes | \$ | 11,726 | \$ | $\underline{10,836}$ |

The reconciliations of segment capital expenditures to consolidated capital expenditures are as follows:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Polyester | \$ | 13,973 | \$ | 6,602 |
| Nylon |  | 563 |  | 194 |
| International |  | 512 |  | 506 |
| All Other category |  | 513 |  | - |
| Segment capital expenditures |  | 15,561 |  | 7,302 |
| Other capital expenditures |  | 314 |  | 81 |
| Capital expenditures | \$ | 15,875 | \$ | 7,383 |

The reconciliations of segment total assets to consolidated total assets are as follows:

|  | $\begin{gathered} \text { September 27, } \\ 2015 \end{gathered}$ |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Polyester | \$ | 219,680 | \$ | 203,574 |
| Nylon |  | 75,138 |  | 71,332 |
| International |  | 53,238 |  | 63,031 |
| Segment total assets |  | 348,056 |  | 337,937 |
| Other current assets |  | 3,920 |  | 5,844 |
| Other PP\&E |  | 16,164 |  | 13,544 |
| Other non-current assets |  | 4,709 |  | 5,146 |
| Investments in unconsolidated affiliates |  | 114,448 |  | 113,901 |
| Total assets | \$ | 487,297 | \$ | 476,372 |

## Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements - (Continued)

Geographic Data:
Geographic information for net sales based on the operating locations from where the items were produced or distributed, is as follows:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| U.S. | \$ | 120,324 | \$ | 128,382 |
| Brazil |  | 19,904 |  | 30,007 |
| Remaining Foreign |  | 21,937 |  | 17,172 |
| Total | \$ | 162,165 | \$ | 175,561 |
|  |  |  |  |  |
| Export sales from the Company's U.S. operations to external customers | \$ | 28,874 | \$ | 27,173 |


|  | September 27,2015 |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| U.S. | \$ | 257,235 | \$ | 242,042 |
| Brazil |  | 6,420 |  | 8,207 |
| Remaining Foreign |  | 9,085 |  | 9,237 |
| Total | \$ | 272,740 | \$ | 259,486 |

Long-lived assets are comprised of property, plant and equipment, net, intangible assets, net, investments in unconsolidated affiliates and other non-current assets.

Geographic information for total assets is as follows:

|  | $\begin{gathered} \text { September 27, } \\ 2015 \end{gathered}$ |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| U.S. | \$ | 409,297 | \$ | 388,766 |
| Brazil |  | 40,444 |  | 50,300 |
| Remaining Foreign |  | 37,556 |  | 37,306 |
| Total | \$ | 487,297 | \$ | $\underline{476,372}$ |

## 24. Supplemental Cash Flow Information

Cash payments for interest and taxes consist of the following:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \\ \hline \end{gathered}$ |  |
| Interest, net of capitalized interest | \$ | 762 | \$ | 870 |
| Income taxes, net of refunds |  | 1,250 |  | 3,508 |

Cash payments for taxes shown above consist primarily of income and withholding tax payments made by the Company in both U.S. and foreign jurisdictions.

## Non-Cash Investing and Financing Activities

As of September 27, 2015 and June 28, 2015, $\$ 895$ and $\$ 1,726$, respectively, were included in accounts payable for unpaid capital expenditures. As of September 28, 2014 and June 29, 2014, $\$ 1,395$ and $\$ 5,023$, respectively, were included in accounts payable for unpaid capital expenditures.

During August 2015, the Company utilized $\$ 1,390$ of funds held by a qualified intermediary to purchase certain land and building assets.
During the three months ended September 27, 2015, the Company entered into capital leases with an aggregate present value of \$4,154.
During the three months ended September 27, 2015, Renewables acquired certain land valued at $\$ 191$ utilizing a promissory note for \$135 and cash.

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is management's discussion and analysis of certain significant factors that have affected the Company's operations, and material changes in financial condition, during the periods included in the accompanying Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

Our discussions below in this Item 2 are based upon the more detailed discussions about our business, operations and financial condition included in the 2015 Form 10-K. Our discussions here focus on our results during, or as of, the first quarter of fiscal year 2016, and the comparable period of fiscal year 2015, and, to the extent applicable, any material changes from the information discussed in the 2015 Form 10-K or other important intervening developments or information. These discussions should be read in conjunction with the 2015 Form 10-K for more detailed and background information.

## Forward-Looking Statements

This report contains statements that may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995, which we discuss in detail under Item 1 of the 2015 Form 10-K. Important factors currently known to management that could cause actual results to differ materially from those forward-looking statements include risks and uncertainties associated with economic conditions in the textile industry as well as the risks and uncertainties discussed under the heading "Risk Factors" included in Item 1A of the 2015 Form 10-K, which discussion is hereby incorporated by reference. The Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

## Overview and Significant General Matters

The Company remains committed to making improvements to its core business, growing the market for its value-added products, and generating positive cash flow from operations to fund select capital projects, strategic growth opportunities and potential share repurchases. The Company's core strategies include: continuously improving all operational and business processes, both to enhance product quality and customer responsiveness and to derive cost efficiencies; enriching our product mix by aggressively growing our higher-margin premier value-added products and increasing our market share of compliant yarns; deriving value from sustainability-based initiatives, including polyester and nylon recycling; increasing sales in global growth markets, including Central America, South America, and China; and maintaining our beneficial joint venture relationships. The Company remains committed to these core business strategies, which it believes will increase our profitability and generate improved cash flows from operations to fund select strategic opportunities that will enhance shareholder value.

The Company has three reportable segments for its operations - the Polyester Segment, the Nylon Segment and the International Segment - as well as certain ancillary operations that include Repreve Renewables, LLC ("Renewables"), for-hire transportation services and consulting services, which comprise an All Other category. The ancillary operations classified within All Other are insignificant for all periods presented; therefore, the Company's discussion and analysis of those activities is generally limited to their impact on consolidated results, where appropriate.

Significant GAAP and non-GAAP highlights for the September 2015 quarter include the following items, each of which is outlined in more detail below:

- Gross profit improved to $\$ 20,984$, or $12.9 \%$ of net sales, from $\$ 20,450$, or $11.6 \%$ of net sales, for the prior year first quarter.
- Net income improved to $\$ 8,025$, or $\$ 0.45$ per basic share, on net sales of $\$ 162,165$, from net income of $\$ 7,077$, or $\$ 0.39$ per basic share, on net sales of $\$ 175,561$ for the prior year first quarter.
- Adjusted EBITDA (as defined below) was $\$ 15,381$, an improvement from $\$ 14,047$ for the prior year first quarter.
- Adjusted EPS (as defined below) was $\$ 0.45$ versus $\$ 0.37$ for the prior year first quarter.
- The Company repurchased 179 shares of common stock, at an average per share price of $\$ 30.36$, under the 2014 SRP.


## Key Performance Indicators and Non-GAAP Financial Measures

The Company continuously reviews performance indicators to measure its success. The following are the key indicators management uses to assess performance of the Company's business, including certain GAAP and non-GAAP financial measures:

- sales volume for the Company and for each of its reportable segments;
- unit conversion margin, which represents unit net sales price less unit raw material costs, for the Company and for each of its reportable segments;
- gross profit and gross margin for the Company and for each of its reportable segments;
- working capital, which represents current assets less current liabilities;
- net income and earnings per share for the Company;
- Earnings Before Interest, Taxes, Depreciation and Amortization ("EBITDA"), which represents net income or loss attributable to Unifi, Inc. before net interest expense, income tax expense and depreciation and amortization expense;
- Adjusted EBITDA Including Equity Affiliates, which represents EBITDA adjusted to exclude non-cash compensation expense, losses on extinguishment of debt and certain other adjustments. Such other adjustments include restructuring charges and start-up costs, gains or losses on sales or disposals of assets, currency and derivative gains or losses, and other operating or non-operating income or expense items necessary to understand and compare the underlying results of the Company;
- Adjusted EBITDA, which represents Adjusted EBITDA Including Equity Affiliates adjusted to exclude equity in earnings of Parkdale America, LLC (the Company may, from time to time, change the items included within Adjusted EBITDA);
- Segment Profit, which equals segment gross profit, plus segment depreciation expense;
- Adjusted Net Income, which represents Net income attributable to Unifi, Inc. calculated under GAAP, adjusted to exclude the approximate after-tax impact of certain income or expense items (as well as specific impacts to the provision for income taxes) necessary to understand and compare the underlying results of the Company. Adjusted Net Income excludes certain amounts that management believes do not reflect the ongoing operations and performance of the Company. Such amounts are excluded from Adjusted Net Income in order to better reflect the Company's underlying operations and performance;
- Adjusted EPS, which represents Adjusted Net Income divided by the Company's basic weighted average common shares outstanding; and
- Adjusted Working Capital (receivables plus inventory, less accounts payable and certain accrued expenses), which is an indicator of the Company's production efficiency and ability to manage inventory and receivables.

EBITDA, Adjusted EBITDA Including Equity Affiliates, Adjusted EBITDA, Segment Profit, Adjusted Net Income, Adjusted EPS and Adjusted Working Capital are not determined in accordance with generally accepted accounting principles ("GAAP") and should not be considered a substitute for performance measures determined in accordance with GAAP. EBITDA, Adjusted EBITDA Including Equity Affiliates, Adjusted EBITDA, Segment Profit, Adjusted Net Income, Adjusted EPS and Adjusted Working Capital are non-GAAP financial measurements that management uses to facilitate its analysis and understanding of the Company's business operations. Management believes they are useful to investors because they provide a supplemental way to understand the underlying operating performance and debt service capacity of the Company. The calculations of EBITDA, Adjusted EBITDA Including Equity Affiliates, Adjusted EBITDA, Segment Profit, Adjusted Net Income, Adjusted EPS and Adjusted Working Capital are subjective measures based on management's belief as to which items should be included or excluded in order to provide the most reasonable view of the underlying operating performance of the business.

## Select Segment and Reconciliation Information

The following tables present select financial information on a Segment basis, or set forth the reconciliations of non-GAAP financial measures used by the Company.

|  | For the Three Months Ended September 27, 2015 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Polyester |  | Nylon |  | International |  | All Other |  | Total |  |
| Net sales | \$ | 90,568 | \$ | 40,676 | \$ | 29,371 | \$ | 1,550 | \$ | 162,165 |
| Cost of sales |  | 81,279 |  | 34,494 |  | 23,780 |  | 1,628 |  | 141,181 |
| Gross profit (loss) |  | 9,289 |  | 6,182 |  | 5,591 |  | (78) |  | 20,984 |
| Segment depreciation expense |  | 2,811 |  | 518 |  | 221 |  | 152 |  | 3,702 |
| Segment Profit | \$ | 12,100 | \$ | 6,700 | \$ | 5,812 | \$ | 74 | \$ | $\underline{24,686}$ |

Net sales in the All Other category includes $\$ 107, \$ 1,396$ and $\$ 47$ for Renewables, for-hire transportation services and consulting services, respectively.

|  | For the Three Months Ended September 28, 2014 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Polyester |  | Nylon |  | International |  | All Other |  | Total |  |
| Net sales | \$ | 92,978 | \$ | 44,710 | \$ | 36,494 | \$ | 1,379 | \$ | 175,561 |
| Cost of sales |  | 82,702 |  | 39,561 |  | 31,181 |  | 1,667 |  | 155,111 |
| Gross profit (loss) |  | 10,276 |  | 5,149 |  | 5,313 |  | (288) |  | 20,450 |
| Segment depreciation expense |  | 2,414 |  | 462 |  | 727 |  | 110 |  | 3,713 |
| Segment Profit (Loss) | \$ | 12,690 | \$ | 5,611 | \$ | 6,040 | \$ | (178) | \$ | 24,163 |

Net sales in the All Other category includes $\$ 57, \$ 1,322$ and $\$ 0$ for Renewables, for-hire transportation services and consulting services, respectively.
The reconciliations of segment depreciation expense to consolidated depreciation expense are as follows:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Polyester | \$ | 2,811 | \$ | 2,414 |
| Nylon |  | 518 |  | 462 |
| International |  | 221 |  | 727 |
| All Other category |  | 152 |  | 110 |
| Segment depreciation expense |  | 3,702 |  | 3,713 |
| Other depreciation expense |  | 149 |  | 149 |
| Consolidated depreciation expense | \$ | 3,851 | \$ | 3,862 |

All Other depreciation expense for the three months ended September 27, 2015 includes $\$ 81$ and $\$ 71$ for Renewables and for-hire transportation services, respectively. All Other depreciation expense for the three months ended September 28, 2014 includes $\$ 75$ and $\$ 35$ for Renewables and for-hire transportation services, respectively.

The reconciliations of segment capital expenditures to consolidated capital expenditures are as follows:

|  | e Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \\ \hline \end{gathered}$ |  |
| Polyester | \$ | 13,973 | \$ | 6,602 |
| Nylon |  | 563 |  | 194 |
| International |  | 512 |  | 506 |
| All Other category |  | 513 |  | - |
| Segment capital expenditures |  | 15,561 |  | 7,302 |
| Other capital expenditures |  | 314 |  | 81 |
| Capital expenditures | \$ | 15,875 | \$ | 7,383 |

Other capital expenditures for the three months ended September 27, 2015 includes $\$ 441$ and $\$ 72$ for Renewables and for-hire transportation services, respectively.

The reconciliations of Net income attributable to Unifi, Inc. to EBITDA, Adjusted EBITDA Including Equity Affiliates and Adjusted EBITDA are presented below. Certain line items below are not reflective of consolidated amounts due to the impact of non-controlling interest.

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Net income attributable to Unifi, Inc. | \$ | 8,025 | \$ | 7,077 |
| Interest expense, net |  | 821 |  | 502 |
| Provision for income taxes |  | 3,940 |  | 4,161 |
| Depreciation and amortization expense |  | 4,241 |  | 4,341 |
| EBITDA |  | 17,027 |  | 16,081 |
|  |  |  |  |  |
| Non-cash compensation expense |  | 284 |  | 625 |
| Foreign currency transaction (gains) losses |  | (90) |  | 313 |
| Net (gain) loss on sale or disposal of assets |  | (53) |  | 85 |
| Other, net |  | 178 |  | 347 |
| Adjusted EBITDA Including Equity Affiliates |  | 17,346 |  | 17,451 |
|  |  |  |  |  |
| Equity in earnings of Parkdale America, LLC |  | $(1,965)$ |  | $(3,404)$ |
| Adjusted EBITDA | \$ | 15,381 | \$ | $\underline{14,047}$ |

The reconciliations of Income before income taxes, Net income attributable to Unifi, Inc. ("Net Income") to Adjusted Net Income and Basic Earnings Per Share ("Basic EPS") to Adjusted EPS are detailed in the tables below. Excluding the GAAP results in the tables below, amounts reported under the Net Income columns are generally calculated by applying the statutory tax rate of the jurisdiction for which the amount relates, or, when no impact to Income before income taxes exists, amounts represent components of the respective period's provision for income taxes.

|  | For the Three Months Ended September 27, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Income Before Income Taxes |  | Net Income |  | Basic EPS |  |
| GAAP results | \$ | 11,726 | \$ | 8,025 | \$ | 0.45 |
| Change in uncertain tax positions |  | - |  | 72 |  | - |
| Net gain on sale or disposal of assets |  | (64) |  | (39) |  | - |
| Adjusted results | \$ | 11,662 | \$ | 8,058 | \$ | $\underline{0.45}$ |
| Weighted average common shares outstanding |  |  |  |  |  | 7,921 |


|  | For the Three Months Ended September 28, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Income Before Income Taxes |  | Net Income |  | Basic EPS |  |
| GAAP results | \$ | 10,836 | \$ | 7,077 | \$ | 0.39 |
| Bargain purchase gain for an equity affiliate |  | $(1,122)$ |  | (690) |  | (0.03) |
| Change in specific tax valuation allowances |  | - |  | 294 |  | 0.01 |
| Change in uncertain tax positions |  | - |  | 23 |  | - |
| Net loss on sale or disposal of assets |  | 141 |  | 52 |  | - |
| Adjusted results | \$ | 9,855 | \$ | 6,756 | \$ | 0.37 |
| Weighted average common shares outstanding |  |  |  |  |  | 18,289 |

## Results of Operations

## First Quarter of Fiscal Year 2016 Compared to First Quarter of Fiscal Year 2015

## Consolidated Overview

The components of net income attributable to Unifi, Inc., each component as a percentage of net sales, and the percentage increase or decrease over the prior period amounts are presented in the table below.

|  | For the Three Months Ended |  |  |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 27, 2015 |  |  | September 28, 2014 |  |  |  |
|  |  |  | $\begin{aligned} & \hline \text { \% of Net } \\ & \text { Sales } \end{aligned}$ |  |  | $\begin{aligned} & \hline \text { \% of Net } \\ & \text { Sales } \end{aligned}$ |  |
| Net sales | \$ | 162,165 | 100.0 | \$ | 175,561 | 100.0 | (7.6) |
| Cost of sales |  | 141,181 | 87.1 |  | 155,111 | 88.4 | (9.0) |
| Gross profit |  | 20,984 | 12.9 |  | 20,450 | 11.6 | 2.6 |
| Selling, general and administrative expenses |  | 10,830 | 6.7 |  | 11,649 | 6.6 | (7.0) |
| Provision for bad debts |  | 613 | 0.3 |  | 584 | 0.3 | 5.0 |
| Other operating (income) expense, net |  | (146) | (0.1) |  | 600 | 0.3 | nm |
| Operating income |  | 9,687 | 6.0 |  | 7,617 | 4.4 | 27.2 |
| Interest expense, net |  | 821 | 0.5 |  | 502 | 0.3 | 63.5 |
| Equity in earnings of unconsolidated affiliates |  | $(2,860)$ | (1.7) |  | $(3,721)$ | (2.1) | (23.1) |
| Income before income taxes |  | 11,726 | 7.2 |  | 10,836 | 6.2 | 8.2 |
| Provision for income taxes |  | 3,940 | 2.4 |  | 4,161 | 2.4 | (5.3) |
| Net income including non-controlling interest |  | 7,786 | 4.8 |  | 6,675 | 3.8 | 16.6 |
| Less: net (loss) attributable to non-controlling interest |  | (239) | (0.1) |  | (402) | (0.2) | (40.5) |
| Net income attributable to Unifi, Inc. | \$ | 8,025 | 4.9 | \$ | 7,077 | 4.0 | 13.4 |

$n m$ - change is not meaningful

## Consolidated Net Sales

Consolidated net sales for the September 2015 quarter decreased by $\$ 13,396$, or $7.6 \%$, as compared to the prior year September quarter. The decrease was attributable to (i) unfavorable currency translation due to the devaluation of the Brazilian Real versus the U.S. Dollar, (ii) lower sales volumes for our Brazilian subsidiary due to soft local markets, (iii) lower average pricing in the Polyester and Nylon Segments, driven by reductions in raw material costs as well as sales mix changes in the Nylon Segment and (iv) a decline in sales volumes for certain domestic product lines, partially offset by (a) an increase in regional Polyester Texturing sales and PVA sales volumes and (b) higher sales volume and prices for our China subsidiary. PVA products for the quarter comprised approximately $33 \%$ of the Company's consolidated net sales as compared to $30 \%$ for fiscal year 2015.

Consolidated sales volumes decreased $1.8 \%$ from the prior period as volumes decreased $7.0 \%$ in the Nylon Segment, due to the timing of seasonal shutdowns and changes in inventory levels for certain customers, along with a volume decrease of $5.8 \%$ in the International Segment, driven by lower manufactured and resale product volumes in Brazil due to soft local markets, partially offset by the success of PVA programs in China. Polyester Segment sales volumes increased $1.2 \%$ as the Company experienced higher sales of its PVA products, partially offset by competitive pressure from low-priced imports on certain of its sales volumes for commodity-based products.

Consolidated sales pricing declined approximately 6\%, primarily due to (i) the devaluation of the Brazilian Real versus the U.S. Dollar, (ii) lower pricing in the Polyester Segment due to lower raw material costs and (iii) lower pricing in the Nylon Segment due to changes in sales mix and lower raw material costs, partially offset by pricing improvements attributable to (a) the continued success of PVA programs and (b) local currency sales price increases for our Brazil subsidiary.

## Consolidated Gross Profit

Gross profit for the September 2015 quarter increased by $\$ 534$, or $2.6 \%$, as compared to the prior year September quarter, reflecting increases in gross profit for the Nylon and International Segments, partially offset by a decrease in the Polyester Segment. Lower gross profit for the Polyester Segment was primarily driven by (i) the impact on volumes from low-priced imports, (ii) manufacturing variances with respect to the timing of shut-down periods and (iii) an increase in depreciation expense due to recent capital expenditures, partially offset by mix enrichment achieved through increased demand for our PVA yarns. Gross profit increased for the Nylon Segment primarily due to improved margins for textured and air covered products, partially offset by lower sales volumes in certain other product lines. Gross profit increased for the International Segment due to (i) higher sales volumes and higher gross margins in China due to the transition of certain PVA programs from the Nylon Segment and (ii) improved gross margins in Brazil on a local currency basis, partially offset by unfavorable currency translation due to the devaluation of the Brazilian Real against the U.S. Dollar and lower sales volumes for Brazil manufactured and resale products.

Further details regarding the changes in net sales and gross profit from the prior fiscal period follow.

## Polyester Segment

The components of Segment Profit, each component as a percentage of net sales, and the percentage increase or decrease over the prior period amounts for the Polyester Segment are as follows:

|  | For the Three Months Ended |  |  |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 27, 2015 |  |  | September 28, 2014 |  |  |  |
|  |  |  | $\begin{aligned} & \hline \text { \% of Net } \\ & \text { Sales } \end{aligned}$ |  |  | $\begin{aligned} & \hline \text { \% of Net } \\ & \text { Sales } \end{aligned}$ |  |
| Net sales | \$ | 90,568 | 100.0 | \$ | 92,978 | 100.0 | (2.6) |
| Cost of sales |  | 81,279 | 89.7 |  | 82,702 | 88.9 | (1.7) |
| Gross profit |  | 9,289 | 10.3 |  | 10,276 | 11.1 | (9.6) |
| Depreciation expense |  | 2,811 | 3.1 |  | 2,414 | 2.6 | 16.4 |
| Segment Profit | \$ | 12,100 | 13.4 | \$ | 12,690 | 13.7 | (4.6) |

The change in net sales from the first quarter of fiscal year 2015 to the first quarter of fiscal year 2016 for the Polyester Segment is as follows:
Net sales for the first quarter of fiscal year 2015
Decrease in average selling price
Increase in sales volumes
Net sales for the first quarter of fiscal year 2016

The overall decrease in net sales is primarily attributable to (i) a lower average selling price for several product lines in connection with lower raw material costs (approximately ten cents per pound) and (ii) lower sales volumes within the commodity portion of our product offering due to pressure from low-priced imports. An increase in sales volumes is driven by textured polyester yarn due to continued growth in the NAFTA and CAFTA region and greater demand for the Company's PVA yarns.

The change in Segment Profit from the first quarter of fiscal year 2015 to the first quarter of fiscal year 2016 for the Polyester Segment is as follows:
Segment Profit for the first quarter of fiscal year 2015
Decrease in underlying gross margins
Increase in sales volumes
Segment Profit for the first quarter of fiscal year 2016

Polyester Segment Profit was favorably impacted by mix enrichment achieved through increased demand for our PVA yarns and increased sales volumes for regional textured yarns. However, an overall decrease in Segment Profit for the Polyester Segment was due to (i) the impact on sales volumes and gross margins from low-priced commodity-based imports (driving comparative unit conversion margins to essentially flat), and (ii) manufacturing variances with respect to the timing of shut-down periods.

Polyester Segment net sales and Segment Profit as a percentage of total consolidated amounts were 55.8\% and $49.0 \%$ for the first quarter of fiscal year 2016, compared to $53.0 \%$ and $52.5 \%$ for the first quarter of fiscal year 2015, respectively.

## Nylon Segment

The components of Segment Profit, each component as a percentage of net sales, and the percentage increase or decrease over the prior period amounts for the Nylon Segment are as follows:

|  | For the Three Months Ended |  |  |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 27, 2015 |  |  | September 28, 2014 |  |  |  |
|  |  |  | $\begin{gathered} \hline \% \text { of } \\ \text { Net Sales } \end{gathered}$ |  |  | $\begin{gathered} \text { \% of Net } \\ \text { Sales } \end{gathered}$ |  |
| Net sales | \$ | 40,676 | 100.0 | \$ | 44,710 | 100.0 | (9.0) |
| Cost of sales |  | 34,494 | 84.8 |  | 39,561 | 88.5 | (12.8) |
| Gross profit | \$ | 6,182 | 15.2 | \$ | 5,149 | 11.5 | 20.1 |
| Depreciation expense |  | 518 | 1.3 |  | 462 | 1.0 | 12.1 |
| Segment Profit | \$ | 6,700 | 16.5 | \$ | 5,611 | 12.5 | 19.4 |

The change in net sales from the first quarter of fiscal year 2015 to the first quarter of fiscal year 2016 for the Nylon Segment is as follows:

| Net sales for the first quarter of fiscal year 2015 | $\mathbf{4 4 , 7 1 0}$ |
| :--- | ---: |
| Decrease in sales volumes | $(3,124)$ |
| Decrease in average selling price and change in sales mix | $(910)$ |
| Net sales for the first quarter of fiscal year 2016 | 40,676 |

The decrease in net sales is attributable to (i) lower sales volume, primarily due to (a) the timing of shut-down periods and changes in inventory levels for certain customers and (b) changes in sales mix as a result of the transitioning of certain PVA sales programs from the U.S. to China and (ii) a decrease in pricing following the decline in raw material costs, partially offset by increased sales volume for certain covered yarns.

The change in Segment Profit from the first quarter of fiscal year 2015 to the first quarter of fiscal year 2016 for the Nylon Segment is as follows:

| Segment Profit for the first quarter of fiscal year 2015 | $\$$ |
| :--- | :---: |
| Improvement in underlying gross margins | 5,611 |
| Decrease in sales volumes | 1,481 |
| Segment Profit for the first quarter of fiscal year 2016 | $(392)$ |

The increase in Segment Profit was primarily due to (i) an increase in sales volumes and margins for certain covered yarns and (ii) improved margins and lower converting costs for textured yarns (despite lower volumes). These favorable changes were partially offset by the transitioning of certain PVA sales programs from the U.S. to China (as the transition generates an overall net decrease in sales volumes for the Nylon Segment).

Nylon Segment net sales and Segment Profit, as a percentage of total consolidated amounts, were $25.1 \%$ and $27.1 \%$ for the first quarter of fiscal year 2016, compared to $25.4 \%$ and $23.2 \%$ for the first quarter of fiscal year 2015, respectively.

## International Segment

The components of Segment Profit, each component as a percentage of net sales, and the percentage increase or decrease over the prior period amounts for the International Segment are as follows:

|  | For the Three Months Ended |  |  |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 27, 2015 |  |  | September 28, 2014 |  |  |  |
|  |  |  | \% of Net Sales |  |  | $\begin{aligned} & \hline \text { \% of Net } \\ & \text { Sales } \end{aligned}$ |  |
| Net sales | \$ | 29,371 | 100.0 | \$ | 36,494 | 100.0 | (19.5) |
| Cost of sales |  | 23,780 | 81.0 |  | 31,181 | 85.4 | (23.7) |
| Gross profit | \$ | 5,591 | 19.0 | \$ | 5,313 | 14.6 | 5.2 |
| Depreciation expense |  | 221 | 0.8 |  | 727 | 2.0 | (69.6) |
| Segment Profit | \$ | 5,812 | 19.8 | \$ | 6,040 | 16.6 | (3.8) |

The change in net sales from the first quarter of fiscal year 2015 to the first quarter of fiscal year 2016 for the International Segment is as follows:

| Net sales for the first quarter of fiscal year 2015 | 36,494 |
| :--- | ---: |
| Unfavorable currency translation effects | $(10,802)$ |
| Decrease in sales volumes | $(2,108)$ |
| Improvement in average selling price and change in sales mix | 5,787 |
| Net sales for the first quarter of fiscal year 2016 | 29,371 |

The decrease in net sales was attributable to (i) unfavorable currency translation due to the devaluation of the Brazilian Real versus the U.S. Dollar (using a weighted average exchange rate of 3.53 Real/U.S. Dollar versus 2.28 ) and (ii) $9 \%$ lower sales volumes for our Brazilian subsidiary due to soft local markets. Conversely, sales volumes for our subsidiary in China increased 10\%, benefiting from several new sales programs, including the transitioning of certain PVA sales programs from the Company's U.S. operations. Improvements in average selling price and sales mix were achieved by (i) increased local-currency pricing for our Brazil subsidiary and (ii) strong margins for PVA products for our China subsidiary.

The change in Segment Profit from the first quarter of fiscal year 2015 to the first quarter of fiscal year 2016 for the International Segment is as follows:

| Segment Profit for the first quarter of fiscal year 2015 | $\$$ |
| :--- | ---: |
| Improvements in underlying gross margins | 6,040 |
| Unfavorable currency translation effects | 1,965 |
| Decrease in sales volumes | $(1,844)$ |
| Segment Profit for the first quarter of fiscal year 2016 | $(349)$ |

The decrease in Segment Profit was attributable to (i) unfavorable currency translation effects due to the devaluation of the Brazilian Real against the U.S. Dollar and (ii) lower sales volume for our subsidiary in Brazil due to soft market conditions. The decrease was partially offset by (i) an increase in sales volumes and margins for our subsidiary in China, driven by the factors described in the net sales analysis above and (ii) for our subsidiary in Brazil, improved unit conversion margin for both manufactured and resale products, including the benefit of increased pricing (on a local currency basis).

International Segment net sales and Segment Profit as a percentage of total consolidated amounts were $18.1 \%$ and $23.5 \%$ for the first quarter of fiscal year 2016, compared to $20.8 \%$ and $25.0 \%$ for the first quarter of fiscal year 2015, respectively.

## Consolidated Selling, General and Administrative Expenses

The change in selling, general and administrative ("SG\&A") expenses from the first quarter of fiscal year 2015 to the first quarter of fiscal year 2016 is as follows:

| Selling, general and administrative expenses for the first quarter of fiscal year 2015 | $\$$ |
| :--- | ---: |
| Decrease in non-cash compensation expense | $(31,649$ |
| Decrease in sales commissions and service fees | $(120)$ |
| Decrease in professional fees | $(115)$ |
| Decrease in depreciation and amortization expenses | $(82)$ |
| Increase in consumer marketing and branding expenses | 283 |
| Other, net | $(444)$ |
| Selling, general and administrative expenses for the first quarter of fiscal year 2016 | $\$(10,830$ |

Total SG\&A expenses were lower versus the prior year quarter, with changes among various components, including (as quantified in the table above): (i) a decrease in non-cash compensation expense for an unfunded post-employment plan, driven by changes in a significant equity market index, (ii) a decrease in sales commissions and service fees primarily due to changes in sales agency agreements, (iii) a decrease in professional fees due to a reduction in out-sourced auxiliary tax, legal and other services, (iv) a decrease in depreciation and amortization expenses due to lower amortization of customer lists and (v) a net decrease among other items, including the impact of currency translation, employee costs, insurance and facilities expenses. These decreases were partially offset by an increase in consumer marketing and branding expenses resulting from the timing of expenses for advertising and sponsorship agreements, primarily for REPREVE ${ }^{\circledR}$.

## Consolidated Provision for Bad Debts

Provision for bad debts increased $\$ 29$, from $\$ 584$ for the first quarter of fiscal year 2015 to $\$ 613$ for the first quarter of fiscal year 2016. Each period is primarily comprised of a provision for specifically identified customer balances originating in the Company's Brazilian operations, for which the Company has determined recovery to be unlikely.

## Consolidated Other Operating (Income) Expense, Net

Other operating (income) expense, net decreased by $\$ 746$ from an expense of $\$ 600$ for the first quarter of fiscal year 2015 to income of $\$ 146$ for the first quarter of fiscal year 2016, consisting of the following:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Foreign currency transaction (gains) losses |  | (90) |  | 313 |
| Net (gain) loss on sale or disposal of assets | \$ | (64) | \$ | 141 |
| Other, net |  | 8 |  | 146 |
| Other operating (income) expense, net | \$ | (146) | \$ | 600 |

The decrease was driven by a year-over-year decrease of $\$ 403$ in foreign currency transaction (gains) losses, as the prior period primarily included losses for our Brazilian subsidiary, while the current period primarily included gains for our Colombian subsidiary. The change in other, net is primarily attributable to certain post-employment expenses and accretion expense (for a contingent consideration liability) included in the prior year quarter.

## Consolidated Interest Expense, Net

Interest expense, net increased from $\$ 502$ for the first quarter of fiscal year 2015 to $\$ 821$ for the first quarter of fiscal year 2016, and reflected the following components:

|  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2014 \end{gathered}$ |  |
| Interest on ABL Facility | \$ | 613 | \$ | 860 |
| Other |  | 212 |  | 48 |
| Subtotal of interest on debt obligations |  | 825 |  | 908 |
| Reclassification adjustment for interest rate swap |  | 19 |  | 104 |
| Amortization of debt financing fees |  | 100 |  | 112 |
| Mark-to-market adjustment for interest rate swap |  | 116 |  | (258) |
| Interest capitalized to property, plant and equipment, net |  | (76) |  | (47) |
| Subtotal of other components of interest expense |  | 159 |  | (89) |
| Total interest expense |  | 984 |  | 819 |
| Interest income |  | (163) |  | (317) |
| Interest expense, net | \$ | 821 | \$ | 502 |

The change in interest expense, net from the prior period is primarily attributable to the $\$ 374$ net unfavorable change in the mark-to-market adjustments for the Company's $\$ 50,000$ interest rate swap, which is subject to external factors such as changes in third party estimates or forecasts for interest rates.

Interest on debt obligations was impacted by (i) an increase in the average debt balance from $\$ 107,864$ for the first quarter of fiscal year 2015 to $\$ 121,821$ for the first quarter of fiscal year 2016, while (ii) the weighted average interest rate declined from $3.3 \%$ to $2.5 \%$. The $\$ 13,942$ increase in the average outstanding debt balance was primarily a result of the Company's investment in capital projects and new capital leases. The annual weighted average interest rate decline is primarily due to the favorable amended terms (established March 26, 2015) for the Company's credit facility.

Interest income in each period includes earnings recognized on cash equivalents held globally. Interest income decreased from the comparative prior year period due to a lower average balance of interest-bearing cash equivalents held by our Brazil subsidiary (where interest rates are highest among the Company's subsidiaries).

## Consolidated Earnings from Unconsolidated Affiliates

For the first quarter of fiscal year 2016, the Company generated $\$ 11,726$ of income before income taxes, of which $\$ 2,860$ was generated from its investments in unconsolidated affiliates. For the first quarter of fiscal year 2015, the Company generated $\$ 10,836$ of income before income taxes, of which $\$ 3,721$ was generated from its investments in unconsolidated affiliates.

The Company's $34 \%$ share of PAL's earnings decreased from $\$ 3,404$ in the first quarter of fiscal year 2015 to $\$ 1,965$ in the first quarter of fiscal year 2016, primarily attributable to (i) a bargain purchase gain (the Company's share of which was $\$ 1,122$ ) recognized in the prior year quarter by PAL from the acquisition of the remaining $50 \%$ joint venture interest in a yarn manufacturer based in Mexico (referred to as Summit), (ii) lower earnings recognized under the Farm Bill's economic adjustment assistance program in the current period as compared to the prior year period and (iii) lower operating margins primarily as a result of higher startup and depreciation expenses in connection with recent expansions. The remaining change in earnings from unconsolidated affiliates relates to improved combined operating results for the Company's two nylon extrusion joint ventures that supply POY to the Company's Nylon Segment, resulting from increased volumes and lower raw material costs.

## Consolidated Income Taxes

The Company's income tax provision for the current quarter resulted in tax expense of $\$ 3,940$, with an effective tax rate of $33.6 \%$. The Company's income tax provision for the prior year quarter resulted in tax expense of $\$ 4,161$, with an effective tax rate of $38.4 \%$.

The effective income tax rate for the current quarter is lower than the U.S. statutory rate due to (i) a decrease in the valuation allowance reflecting the recognition of lower taxable income versus book income for the Company's investment in PAL (for which the Company maintains a full valuation allowance), which was partially offset by an increase in the valuation allowance for net operating losses, including Renewables (for which no tax benefit could be recognized); (ii) a lower overall effective tax rate for the Company's foreign earnings (reflecting free-trade zone sales in El Salvador and lower statutory tax rates in both Brazil and China) and (iii) the domestic production activities deduction. These items were partially offset by (a) state and local taxes net of the assumed federal benefit and (b) losses in tax jurisdictions for which no tax benefit could be recognized.

The effective income tax rate for the prior year quarter is higher than the U.S. statutory rate due to the impact of state and local taxes, the timing of the Company's recognition of higher taxable versus book income for PAL and losses in tax jurisdictions for which no tax benefit could be recognized, partially offset by the domestic production activities deduction.

## Consolidated Net Income Attributable to Unifi, Inc.

Net income attributable to Unifi, Inc. for the first quarter of fiscal year 2016 was $\$ 8,025$, or $\$ 0.45$ per basic share, compared to $\$ 7,077$, or $\$ 0.39$ per basic share, for the prior period. As discussed above, the increase is primarily attributable to (i) an increase in gross profit, (ii) a decrease in SG\&A expenses and (iii) a decrease in the effective tax rate, partially offset by lower earnings from unconsolidated affiliates.

## Liquidity and Capital Resources

The Company's primary capital requirements are for working capital, capital expenditures, debt service and stock repurchases. The Company's primary sources of capital are cash generated from operations and borrowings available under the ABL Revolver of its credit facility, as described below. For the first quarter of fiscal year 2016, cash generated from operations was $\$ 787$, and at September 27, 2015, excess availability under the ABL Revolver was $\$ 57,089$.

As of September 27, 2015, $\$ 126,840$ of the Company's $\$ 128,225$ of debt obligations were guaranteed by certain of its domestic operating subsidiaries, while a substantial portion of the Company's cash and cash equivalents were held by other subsidiaries within the consolidated group. Cash and cash equivalents held by such other subsidiaries may not be presently available to fund the Company's domestic capital requirements, including its domestic debt obligations. The Company employs a variety of tax planning and financing strategies to ensure that its worldwide cash is available in the locations where it is needed. For the Company's U.S., Brazilian and other foreign subsidiaries, the following table presents a summary of cash and cash equivalents, liquidity, working capital and total debt obligations as of September 27, 2015:

|  | U.S. |  | Brazil |  | All Others ${ }^{(1)}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 13 | \$ | 2,647 | \$ | 7,294 | \$ | 9,954 |
| Borrowings available under ABL Revolver |  | 57,089 |  | - |  | - |  | 57,089 |
| Liquidity | \$ | 57,102 | \$ | 2,647 | \$ | $\xrightarrow{7,294}$ | \$ | $\underline{67,043}$ |
|  |  |  |  |  |  |  |  |  |
| Working capital | \$ | 90,781 | \$ | 30,507 | \$ | 20,357 | \$ | 141,645 |
| Total debt obligations | \$ | 126,840 | \$ | - | \$ | 1,385 | \$ | 128,225 |

(1) Includes Renewables. Although Renewables operates in the U.S., presenting its liquidity measures separate from U.S. operations provides a more accurate depiction of the Company's domestic liquidity.

As of September 27, 2015, $\$ 57,738$ of earnings and profits of the Company's foreign operations are deemed to be permanently reinvested, including all cash and cash equivalents on-hand at the Company's wholly-owned foreign subsidiaries. In accordance with ASC 740-30-25-17, the Company has no current or deferred tax liabilities recorded (which considers any applicable U.S. federal income taxes and foreign withholding taxes) based on this indefinite reinvestment assertion. Nevertheless, in future periods, the Company will continue to assess the existing circumstances, including any changes in tax laws, and reevaluate the necessity for any deferred tax liability. Computation of the potential tax liabilities associated with indefinitely reinvested earnings is not practicable.

## Debt Obligations

On March 26, 2015, the Company and its subsidiary, Unifi Manufacturing, Inc., entered into an Amended and Restated Credit Agreement (as subsequently amended on June 26, 2015, the "Amended Credit Agreement") for a $\$ 200,000$ senior secured credit facility (the "ABL Facility") with a syndicate of lenders. The ABL Facility consists of a $\$ 100,000$ revolving credit facility (the "ABL Revolver") and a term loan that can be reset up to a maximum amount of $\$ 100,000$ if certain future conditions are met (the "ABL Term Loan"). The ABL Facility has a maturity date of March 26, 2020.

The Amended Credit Agreement replaced a previous senior secured credit facility dated May 24, 2012 with a similar syndicate of lenders, which, after multiple amendments, would have matured on March 28, 2019 and consisted of a $\$ 100,000$ revolving credit facility and a $\$ 90,000$ term loan. As used herein, the terms "ABL Facility," "ABL Revolver" and "ABL Term Loan" shall mean the senior secured credit facility, the revolving credit facility or the term loan, respectively, under the Amended Credit Agreement or the previous senior secured credit facility, as applicable.

The Amended Credit Agreement includes representations and warranties made by the Loan Parties, affirmative and negative covenants and events of default that are usual and customary for financings of this type. In addition, the ABL Facility contains restrictions on certain payments and investments, including restrictions on the payment of dividends and share repurchases. Subject to certain provisions, the ABL Term Loan may be prepaid at par, in whole or in part, at any time before the maturity date, at the Company's discretion.

ABL Facility borrowings bear interest at variable rates determined based on a margin applied to a benchmark rate. There is also a monthly unused line fee under the ABL Revolver of $0.25 \%$.

The ABL Term Loan is currently subject to quarterly amortizing payments of $\$ 2,250$. Additionally, principal increases are available at the Company's discretion, resetting the loan balance up to a maximum amount of $\$ 100,000$, once per fiscal year upon satisfaction of certain conditions, beginning October 1 , 2015.

As of September 27, 2015, the Company was in compliance with all financial covenants; the excess availability under the ABL Revolver was $\$ 57,089$; the consolidated leverage ratio was 1.9 to 1.0; and the fixed charge coverage ratio was 2.7 to 1.0 .

The following table presents the total balances outstanding for the Company's debt obligations, their scheduled maturity dates and the weighted average interest rates for borrowings as well as the applicable current portion of long-term debt:

|  | Scheduled <br> Maturity Date | Weighted Average Interest Rate as of September 27, 2015 (1) | Principal Amounts as of |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \hline \text { September 27, } \\ 2015 \end{gathered}$ |  | June 28, 2015 |  |
| ABL Revolver | March 2020 | 1.7\% | \$ | 28,000 | \$ | 5,000 |
| ABL Term Loan | March 2020 | 2.2\% |  | 79,875 |  | 82,125 |
| Renewables' promissory note | September 2020 | 3.0\% |  | 135 |  | - |
| Term loan from unconsolidated affiliate | August 2016 | 3.0\% |  | 1,250 |  | 1,250 |
| Capital lease obligations | (2) | (3) |  | 18,965 |  | 15,735 |
| Total debt |  |  |  | 128,225 |  | 104,110 |
| Current portion of capital lease obligations |  |  |  | $(4,240)$ |  | $(3,385)$ |
| Current portion of long-term debt |  |  |  | $(10,275)$ |  | $(9,000)$ |
| Total long-term debt |  |  | \$ | 113,710 | \$ | 91,725 |

(1) The weighted average interest rate as of September 27, 2015 for the ABL Term Loan includes the effects of the interest rate swap with a notional balance of \$50,000.
(2) Scheduled maturity dates for capital lease obligations range from January 2017 to November 2027.
(3) Interest rates for capital lease obligations range from 2.3\% to 4.6\%.

In addition to payments in accordance with the scheduled maturities of debt required under its existing debt obligations, the Company may, from time to time, elect to repay additional amounts borrowed under the ABL Facility. Funds to make such repayments may come from the operating cash flows of the business or other sources and will depend upon the Company's strategy, prevailing market conditions, liquidity requirements, contractual restrictions and other factors.

## Scheduled Debt Maturities

The following table presents the scheduled maturities of the Company's outstanding debt obligations for the remainder of fiscal year 2016 and the fiscal years thereafter:

|  | Scheduled Maturities on a Fiscal Year Basis |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2017 |  | 2018 |  | 2019 |  | 2020 |  | Thereafter |  |
| ABL Revolver | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 28,000 | \$ | - |
| ABL Term Loan |  | 6,750 |  | 9,000 |  | 9,000 |  | 9,000 |  | 46,125 |  | - |
| Renewables' promissory note |  | - |  | 25 |  | 26 |  | 27 |  | 28 |  | 29 |
| Capital lease obligations |  | 3,167 |  | 4,261 |  | 4,128 |  | 4,058 |  | 2,542 |  | 809 |
| Term loan from unconsolidated affiliate |  | - |  | 1,250 |  | - |  | - |  | - |  | - |
| Total | \$ | 9,917 | \$ | 14,536 | \$ | 13,154 | \$ | 13,085 | \$ | 76,695 | \$ | 838 |

Further discussion of the terms and conditions of the Amended Credit Agreement and Company's existing indebtedness is outlined in "Note 11. Long-Term Debt" to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

## Repreve Renewables, LLC

During the first quarter of fiscal year 2016, Renewables incurred $\$ 135$ of seller-financed debt for the purchase of thirty-seven acres of land located in Seven Springs, North Carolina, valued at $\$ 191$. The related promissory note bears fixed interest at $3.0 \%$, with principal and interest payable annually over a fiveyear period. Also, Renewables entered into a secured debt financing arrangement, consisting of a master loan agreement and corresponding term loan supplement with a borrowing capacity of $\$ 4,000$, with CoBank, ACB and Carolina Farm Credit, ACA. The financing arrangement includes representations and warranties made by Renewables, financial covenants, affirmative and negative covenants and events of default that are usual and customary for financings of this type. Lender recourse does not extend beyond the assets of Renewables.

In October 2015, Renewables borrowed $\$ 4,000$ on the above term loan, under which borrowings will bear interest at LIBOR plus an applicable margin of $3.25 \%$, payable monthly in arrears. Principal payments of $\$ 111$ per month begin in September 2019 and are payable through July 2022, followed by a final payment equal to the remaining unpaid principal balance in August 2022.

These borrowings will help Renewables (i) accelerate expansion of its operations, including the construction of a new processing center in North Carolina and (ii) secure additional land leases and execute its fiscal 2016 planting targets, which are intended to meet the growing demand for giant miscanthus in applications as poultry bedding and bio-fuel.

## Working Capital

Working capital increased from $\$ 140,623$ as of June 28, 2015 to $\$ 141,645$ as of September 27, 2015, while Adjusted Working Capital increased from $\$ 133,973$ to $\$ 141,836$.

The following table presents a summary of the components of the Company's Adjusted Working Capital and the reconciliation from Adjusted Working Capital to working capital:

|  | September 27,2015 |  | June 28, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Receivables, net | \$ | 84,960 | \$ | 83,863 |
| Inventories |  | 112,778 |  | 111,615 |
| Accounts payable |  | $(42,398)$ |  | $(45,023)$ |
| Accrued expenses (1) |  | $(13,504)$ |  | $(16,482)$ |
| Adjusted Working Capital |  | 141,836 |  | 133,973 |
| Cash and cash equivalents |  | 9,954 |  | 10,013 |
| Other current assets |  | 5,951 |  | 9,856 |
| Accrued interest |  | (144) |  | (158) |
| Other current liabilities |  | $(15,952)$ |  | $(13,061)$ |
| Working capital | \$ | 141,645 | \$ | 140,623 |

(1) Excludes accrued interest

The increase in receivables, net is primarily attributable to a comparative decrease in customer receipts (a decrease in receivable turns), partially offset by the devaluation of the Brazilian Real versus the U.S. Dollar. The increase in inventories (and decrease in inventory turns) represents a greater amount of finished goods and raw material units on-hand (primarily for our domestic operations), partially offset by lower raw material costs and devaluation of the Brazilian Real versus the U.S. Dollar. The decrease in accounts payable reflects the timing of vendor payments primarily with respect to capital expenditures (as accounts payable at June 28, 2015 was comprised of a larger portion of unpaid capital expenditures) and lower raw material costs. The decrease in accrued expenses is primarily attributable to the payment of amounts due for variable compensation earned in fiscal year 2015. Working capital was further impacted by a decrease in other current assets due to (i) a decrease in the income tax receivable due to the timing of payments and (ii) the utilization of proceeds held by a qualified intermediary to purchase certain fixed assets in August 2015. An increase in other current liabilities further impacted working capital, reflecting (i) the classification of $\$ 1,250$ to current maturities of long-term debt for a term loan from an unconsolidated affiliate and (ii) an increase in short-term payments due for capital lease obligations resulting from the addition of capital leases during the period.

## Capital Projects

In addition to its normal working capital requirements, the Company requires cash to fund capital projects. The Company expects to invest approximately $\$ 85,000$ in capital projects over the course of fiscal years 2016 and 2017, which is inclusive of approximately $\$ 10,000$ of maintenance capital expenditures per year (expenditures that extend the useful life of existing assets and/or increase the capabilities or production capacity of the assets). This estimate reflects initiatives to expand our existing business and pursue PVA growth opportunities, including backward integration into plastic bottle processing and bottle flake production, primarily for the Polyester Segment, specifically for REPREVE ${ }^{\circledR}$. During the first three months of fiscal year 2016, the Company invested approximately $\$ 18,000$ in capital projects, primarily for machinery and transportation equipment.

The total amount for such fiscal years could be more or less depending on the timing and scale of contemplated initiatives, and is expected to be funded by a combination of cash from operations, borrowings under the ABL Revolver and new capital lease obligations. The Company expects the capital projects undertaken over the course of fiscal years 2016 and 2017 to provide significant benefits to future profitability. The additional assets from these capital projects consist primarily of machinery and equipment.

As a result of our continued focus on REPREVE ${ }^{\circledR}$ and other PVA yarns as part of our mix enrichment strategy, we may incur additional expenditures for capital projects, beyond the currently estimated amount, as we pursue new, currently unanticipated, opportunities in order to expand our manufacturing capabilities for these products, for other strategic growth initiatives or to further streamline our manufacturing process, in which case we may be required to increase the amount of our working capital and long-term borrowings. If our strategy is successful, we would expect higher gross profit as a result of the combination of potentially higher sales volumes and an improved mix from higher-margin yarns.

## Stock Repurchase Program

The Company repurchased a total of 179 shares during the current quarter, at an average price of $\$ 30.36$. As of September 27, 2015, the Company has repurchased a total of 3,120 shares, at an average price of $\$ 22.96$ (for a total of $\$ 71,665$ inclusive of commission costs) pursuant to its two Board-approved stock repurchase programs. \$28,376 remains available under the current Board-approved stock repurchase program as of September 27, 2015.

## Liquidity Summary

The Company has met its historical liquidity requirements for working capital, capital expenditures, debt service requirements and other operating needs from its cash flows from operations and available borrowings. The Company believes that its existing cash balances, cash provided by operating activities, and borrowings available under the ABL Revolver will enable the Company to comply with the terms of its indebtedness and meet its foreseeable liquidity requirements. Domestically, the Company's cash balances, cash provided by operating activities and borrowings available under the ABL Revolver continue to be sufficient to fund the Company's domestic operating activities as well as cash commitments for its investing and financing activities. For its foreign operations, the Company expects its existing cash balances and cash provided by operating activities will provide the needed liquidity to fund its foreign operating activities and any foreign investing activities, such as future capital expenditures.

## Cash Provided by Operating Activities

Net cash provided by operating activities increased from $\$ 102$ for the prior year quarter to $\$ 787$ for the current quarter. The increase is primarily attributable to (i) $\$ 1,947$ of distributions from unconsolidated affiliates received in the current quarter, when no such receipts occurred in the comparative prior quarter and (ii) higher net income (including non-controlling interest) of $\$ 1,111$ in the current quarter. The increase in distributions from unconsolidated affiliates is driven by timing. The increase in net income is discussed above, and is attributable to higher gross profits, lower SG\&A expenses and a lower effective tax rate.

These increases were partially offset by unfavorable changes in working capital (also discussed above under the caption "Working Capital" for the current period) primarily due to (i) a comparative decline in customer receipts, (ii) an increase in inventories primarily attributable to the expansion of domestic recycling operations and (iii) other changes due to the timing of vendor payments, partially offset by a comparatively lower payout of variable compensation in the current quarter and lower raw material costs. Working capital changes for customer receipts and inventories were less significant in the prior period than the current period. However, the prior period changes were partially offset by a higher payout of variable compensation and higher raw material costs.

## Cash Used in Investing Activities and Financing Activities

The Company utilized $\$ 14,134$ for net investing activities and provided $\$ 14,456$ from net financing activities during the current quarter. Significant investing activities include $\$ 15,875$ for capital expenditures, which primarily relate to the addition of machinery, equipment and infrastructure for the Company's new plastic bottle processing plant at our existing location in Reidsville, North Carolina, which is expected to begin production in the middle of calendar year 2016, along with other capital expenditures to improve the Company's manufacturing flexibility and capability to produce PVA products and to increase the capacity of our REPREVE ${ }^{\circledR}$ Recycling Center. Significant financing activities include $\$ 20,750$ for net borrowings on the ABL Facility and $\$ 5,439$ for stock repurchases.

## Contractual Obligations

The Company has assumed various financial obligations and commitments in the normal course of its operations and financing activities. Financial obligations are considered to represent known future cash payments that the Company is required to make under existing contractual arrangements, such as debt and lease agreements.

Changes to the Company's obligations under various debt and financing arrangements during the current quarter have been outlined in "Note 11. Long-Term Debt" to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q, with supplemental discussions above in this Item 2.

During the current quarter, the Company entered into certain agreements to purchase assets in connection with the construction of a plastic bottle processing plant (as previously discussed) for the Polyester Segment. Unpaid amounts relating to these agreements total approximately $\$ 12,670$, and relate to equipment not yet received by the Company. During the current quarter, the Company also purchased certain land and building assets that were previously under an operating lease with monthly payments of $\$ 55$.

There have been no further material changes in the scheduled maturities of the Company's contractual obligations as disclosed in the table under the subheading "Contractual Obligations" of Item 7 in the 2015 Form 10-K.

## Off Balance Sheet Arrangements

The Company is not a party to any off-balance sheet arrangements that have, or are reasonably likely to have, a current or future material effect on the Company's financial condition, results of operations, liquidity or capital expenditures.

## Critical Accounting Policies

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The SEC has defined a company's most critical accounting policies as those involving accounting estimates that require management to make assumptions about matters that are highly uncertain at the time and where different reasonable estimates or changes in the accounting estimates from quarter to quarter could materially impact the presentation of the financial statements. The Company's critical accounting policies are discussed in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the 2015 Form 10-K. There have been no material changes to these policies during the current period.

## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company is exposed to market risks associated with changes in interest rates, fluctuation in currency exchange rates, and raw material and commodity costs, which may adversely affect its financial position, results of operations or cash flows. The Company does not enter into derivative financial instruments for trading purposes, nor is it a party to any leveraged financial instruments.

## Interest Rate Risk

The Company is exposed to interest rate risk through its borrowing activities. As of September 27, 2015, the Company had borrowings under its ABL Revolver and ABL Term Loan that totaled $\$ 107,875$ and contained variable rates of interest; however, the Company hedges a significant portion of such interest rate variability using an interest rate swap. After considering the variable rate debt obligations that have been hedged and the Company's outstanding debt obligations with fixed rates of interest, the Company's sensitivity analysis shows that a 50 -basis point increase in LIBOR as of September 27, 2015 would result in an increase of $\$ 289$ in annual interest expense.

## Currency Exchange Rate Risk

The Company conducts its business in various foreign countries and in various foreign currencies. Each of the Company's subsidiaries may enter into transactions (sales, purchases, fixed purchase commitments, etc.) that are denominated in currencies other than the subsidiary's functional currency and thereby expose the Company to foreign currency exchange risk. The Company may enter into foreign currency forward contracts to hedge this exposure. The Company may also enter into foreign currency forward contracts to hedge its exposure for certain equipment or inventory purchase commitments. As of September 27, 2015, the Company had no outstanding foreign forward currency contracts.

A significant portion of raw materials purchased by the Company's Brazilian subsidiary are denominated in U.S. Dollars, requiring the Company to regularly exchange Brazilian Real. During recent years, and most notably in fiscal year 2015, the Company has been negatively impacted by a devaluation of the Brazilian Real. For fiscal year 2015, the Brazilian Real declined approximately $40 \%$ in relation to the U.S. Dollar, thereby reducing the utility of cash and cash equivalents held by the Company's Brazilian subsidiary. Further devaluation of the Brazilian Real occurred during the first quarter of fiscal year 2016. Predicting fluctuations in the Brazilian Real is impracticable. Discussion and analysis surrounding the impact of the devaluation of the Brazilian Real on the Company's results of operations is included above in "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations".

As of September 27, 2015, the Company's subsidiaries outside the U.S., whose functional currency is other than the U.S. Dollar, held approximately $11.4 \%$ of the Company's consolidated total assets. The Company does not enter into foreign currency derivatives to hedge its net investment in its foreign operations.

As of September 27, 2015, $\$ 7,464$, or $75.0 \%$, of the Company's cash and cash equivalents were held outside the U.S., of which approximately $\$ 1,132$ were held in U.S. Dollar equivalents.

More information regarding the Company's derivative financial instruments as of September 27, 2015 is provided in "Note 16. Fair Value of Financial Instruments and Non-Financial Assets and Liabilities" to the Condensed Consolidated Financial Statements included in this Form 10-Q.

## Raw Material and Commodity Risks

A significant portion of the Company's raw materials and energy costs are derived from petroleum-based chemicals. The prices for petroleum and petroleumrelated products and energy costs are volatile and dependent on global supply and demand dynamics, including certain geo-political risks. The Company does not use financial instruments to hedge its exposure to changes in these costs. The costs of the primary raw materials that the Company uses throughout all of its operations are generally based on U.S. Dollar pricing; and such materials are purchased at market or at fixed prices that are established with individual vendors as part of the purchasing process for quantities expected to be consumed in the ordinary course of business.

## Other Risks

The Company is also exposed to political risk, including changing laws and regulations governing international trade, such as quotas, tariffs and tax laws. The degree of impact and the frequency of these events cannot be predicted.

## Item 4. CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures. As of September 27, 2015, an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in its reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission rules and forms, and that information required to be disclosed by the Company in the reports the Company files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

Changes in internal control over financial reporting. During the Company's first quarter of fiscal year 2016, there was no change in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) of the Exchange Act) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## Part II. OTHER INFORMATION

## Item 1. LEGAL PROCEEDINGS

There are no pending legal proceedings, other than ordinary routine litigation incidental to the Company's business, to which the Company is a party or to which any of its property is the subject.

## Item 1A. RISK FACTORS

There are no material changes to the Company's risk factors set forth under "Item 1A. Risk Factors" in the 2015 Form 10-K.

## Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Items 2(a) and (b) are not applicable.
(c) The following table summarizes the Company's purchases of its common stock during the fiscal quarter ended September 27, 2015, all of which purchases were made under the stock repurchase program approved by the Board on April 23, 2014, under which the Company is authorized to acquire up to $\$ 50,000$ of common stock. The repurchase program has no stated expiration or termination date, and there is no time limit or specific time frame for repurchases.

| Period | Total Number of Shares Purchased | Average Price Paid per Share |  | Total Number of Shares <br> Purchased as Part of Publicly Announced Plans or Programs | Maximum Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6/29/15-7/27/15 | - | \$ | - | - | \$ | 33,811 |
| 7/28/15-8/27/15 | 179 | \$ | 30.36 | 179 |  | 28,376 |
| 8/28/15-9/27/15 | - | \$ | - | - |  | 28,376 |
| Total | 179 | \$ | 30.36 | 179 |  |  |

Repurchases are subject to applicable limitations and requirements set forth in the ABL Facility. For additional information, including information regarding limitations on payment of dividends and share repurchases, see "Note 11. Long-Term Debt" to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

## Item 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

## Item 4. MINE SAFETY DISCLOSURES

Not applicable.

## Item 5. OTHER INFORMATION

Not applicable.

Exhibit Number
3.1(i)(a) Restated Certificate of Incorporation of Unifi, Inc. (the "Company"), as amended (incorporated by reference to Exhibit 3a to the Company's Annual Report on Form 10-K for the fiscal year ended June 27, 2004 (Reg. No. 001-10542) filed on September 17, 2004).
3.1(i)(b) Certificate of Change to the Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K (Reg. No. 001-10542) dated July 25, 2006).
3.1(i)(c) Certificate of Amendment to Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to the Company’s Current Report on Form 8-K (Reg No. 001-10542) dated November 3, 2010).
3.1(ii) Restated By-laws of the Company (last amended July 23, 2014) (incorporated by reference to Exhibit 3.1 to the Company’s Current Report on Form 8-K (Reg. No. 001-10542) filed on July 23, 2014).
The Company has long-term debt but has not filed the instruments evidencing such debt as part of Exhibit 4 as none of such instruments authorize the issuance of debt exceeding 10 percent of the total consolidated assets of the Company. The Company agrees to furnish a copy of each such agreement to the Securities and Exchange Commission upon request.
31.1+ Chief Executive Officer’s certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2+ Chief Financial Officer's certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1+
32.2+

101+ Chief Executive Officer's certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Chief Financial Officer's certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
The following materials from the Company's Quarterly Report on Form 10-Q for the quarterly period ended September 27, 2015, formatted in eXtensbile Business Reporting Language ("XBRL"): (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Income, (iii) Condensed Consolidated Statements of Comprehensive (Loss) Income, (iv) Condensed Consolidated Statement of Shareholders’ Equity, (v) Condensed Consolidated Statements of Cash Flows, and (vi) Notes to Condensed Consolidated Financial Statements.

+ Filed herewith


## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UNIFI, INC.
(Registrant)

## EXHIBIT INDEX

3.1(i)(a) Restated Certificate of Incorporation of Unifi, Inc. (the "Company"), as amended (incorporated by reference to Exhibit 3a to the Company's Annual Report on Form 10-K for the fiscal year ended June 27, 2004 (Reg. No. 001-10542) filed on September 17, 2004)
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3.1(ii) Restated By-laws of the Company (last amended July 23, 2014) (incorporated by reference to Exhibit 3.1 to the Company’s Current Report on Form 8-K (Reg. No. 001-10542) filed on July 23, 2014). The Company has long-term debt but has not filed the instruments evidencing such debt as part of Exhibit 4 as none of such instruments authorize the issuance of debt exceeding 10 percent of the total consolidated assets of the Company. The Company agrees to furnish a copy of each such agreement to the Securities and Exchange Commission upon request.
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Chief Executive Officer's certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Chief Financial Officer's certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
The following materials from the Company's Quarterly Report on Form 10-Q for the quarterly period ended September 27, 2015, formatted in eXtensbile Business Reporting Language ("XBRL"): (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Income, (iii) Condensed Consolidated Statements of Comprehensive (Loss) Income, (iv) Condensed Consolidated Statement of Shareholders’ Equity, (v) Condensed Consolidated Statements of Cash Flows, and (vi) Notes to Condensed Consolidated Financial Statements.

+ Filed herewith


## Exhibit 31.1

## Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, William L. Jasper, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Unifi, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## William L. Jasper

Chairman of the Board and Chief Executive Officer
(Principal Executive Officer)

## Exhibit 31.2

## Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Christopher A. Smosna, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Unifi, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
$\qquad$
Date: __ November 5,2015
/s/ CHRISTOPHER A. SMOSNA
Christopher A. Smosna
Vice President and Treasurer, and
Interim Chief Financial Officer
(Principal Financial Officer)

## Exhibit 32.1

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Unifi, Inc. (the "Company") Quarterly Report on Form 10-Q for the period ended September 27, 2015 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, William L. Jasper, Chairman of the Board and Chief Executive Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

William L. Jasper
Chairman of the Board and Chief Executive Officer (Principal Executive Officer)

## Exhibit 32.2

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Unifi, Inc. (the "Company") Quarterly Report on Form 10-Q for the period ended September 27, 2015 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Christopher A. Smosna, Vice President and Treasurer, and Interim Chief Financial Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

