# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 24, 2013

## UNIFI, INC.

New York
(State or Other Jurisdiction of Incorporation)
7201 West Friendly Avenue
Greensboro, North Carolina
(Address of Principal Executive Offices)

(Exact name of registrant as specified in its charter) 1-10542 (Commission File Number)

11-2165495 (IRS Employer Identification No.) 27410 (Zip Code)

Registrant's telephone number, including area code: (336) 294-4410

Not Applicable									
(Former Name or Former Address, if Changed Since Last Report)									

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On April 24, 2013, Unifi, Inc. (the "Registrant") issued a press release announcing its preliminary operating results for its third fiscal quarter ended March 24, 2013, which press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

### ITEM 7.01. REGULATION FD DISCLOSURE.

On April 25, 2013, the Registrant will host a conference call to discuss its preliminary operating results for its third fiscal quarter ended March 24, 2013. The slide package prepared for use by executive management for this conference call is attached hereto as Exhibit 99.2. All of the information in the conference call is presented as of April 25, 2013, and the Registrant does not assume any obligation to update such information in the future.

The information included in the preceding paragraph, as well as the exhibit referenced therein, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended.

### ITEM 8.01. OTHER EVENTS.

On April 24, 2013, the Registrant issued a press release announcing its preliminary operating results for its third fiscal quarter ended March 24, 2013, a copy of which press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

### (d) Exhibits.

EXHIBIT NO. DESCRIPTION OF EXHIBIT

99.1 Press Release dated April 24, 2013 with respect to the Registrant's preliminary operating results for its third fiscal quarter ended March 24, 2013.

99.2 Slide Package prepared for use in connection with the Registrant's conference call to be held on April 25, 2013.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## UNIFI, INC.

By: /S/ CHARLES F. MCCOY

Charles F. McCoy

Vice President, Secretary and General Counsel

Dated: April 25, 2013

### INDEX TO EXHIBITS

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99.2



For more information, contact: Ronald L. Smith Chief Financial Officer (336) 316-5545

## **Unifi Announces Third Quarter 2013 Results**

GREENSBORO, N.C., April 24, 2013 – Unifi, Inc. (NYSE: UFI) today released preliminary operating results for its third fiscal quarter ended March 24, 2013. The Company reported net income of \$1.4 million, or \$0.07 per share, compared to net income of \$7.5 million, or \$0.38 per share, for the prior year fiscal quarter ended March 25, 2012. Net sales decreased \$10.8 million, or 6.0%, to \$168 million for the March 2013 quarter compared to net sales of \$179 million for the March 2012 quarter. Adjusted earnings before interest, taxes, depreciation and amortization (Adjusted EBITDA) for the March 2013 quarter were \$8.4 million. The quarter over prior year quarter net income decline is primarily the result of the Company extending the length of its holiday shutdown in the current quarter, a \$5.1 million decrease in the Company's share of earnings from its equity affiliates and a one-time charge related to the early extinguishment of outstanding debt.

Some highlights for the March quarter included:

- Paying off the \$13.8 million remaining balance on the Company's Term B loan;
- Improving Polyester and Nylon working capital levels, sales volumes and capacity utilization as the Company moved through the quarter;
- · Strong operating performance in China; and,
- Repurchasing and retiring 571 thousand shares of the Company's common stock at an average price of \$16.93 per share.

The Company reported net income of \$6.1 million, or \$0.30 per share, for the nine months ended March 24, 2013 compared to net income of \$0.2 million, or \$0.01 per share, for the prior year period. Net sales decreased \$3.9 million, or 0.8%, to \$513 million for the first nine months of fiscal year 2013 compared to net sales of \$517 million for the prior year period. Results for the first nine months of fiscal 2013 were positively impacted by a 220 basis point improvement in gross margin and an \$8.8 million reduction in interest expense resulting from the continued successful execution of the Company's deleveraging strategy.



"The Company improved margins during the quarter despite operating in an environment where raw material prices increased more sharply than anticipated, and we aggressively managed our inventories and cash," said Bill Jasper, Chairman and CEO of Unifi. "The on-going stability of the domestic economy, improvements in our operational efficiencies, signs of recovery in our global operations and continued growth of our premier value-added products all point to a strong June 2013 quarter, which should create positive momentum leading into our 2014 fiscal year. Our confidence in our business and its ability to generate cash from operations also allowed us to begin purchasing stock under our \$50 million stock repurchase program, and we expect to continue doing so, while maintaining a strong balance sheet."

Cash-on-hand as of March 24, 2013 was \$15.9 million, an increase of \$0.7 million compared to cash-on-hand as of December 23, 2012. Total debt at the end of the March 2013 quarter was \$98.4 million compared to \$106.7 million total debt as of December 23, 2012.

"During this fiscal year, strong operating cash flow combined with working capital improvements and distributions from our equity affiliates have allowed the Company to reduce net debt by \$28.2 million and repurchase \$9.7 million worth of its outstanding shares of common stock, while maintaining excellent liquidity," said Ron Smith, Chief Financial Officer of Unifi. "Much of the working capital improvement during the fiscal year came from the Company's strategic decision to extend its holiday shutdown period into the March 2013 quarter, which enabled us to reduce adjusted working capital by \$4.3 million compared to the December 2012 quarter, despite rising raw material prices."

Roger Berrier, President and Chief Operating Officer of Unifi, added: "We are very pleased with the results achieved from our latest efforts to market REPREVE® to consumers and educate them about the benefits of recycling and choosing products made with recycled content. Our program with X Games Aspen 2013 generated more than 42 million consumer impressions and engaged the target audience with the REPREVE brand. This positive exposure not only creates valuable awareness with consumers, but helps create demand for REPREVE and our other premier value-added products with downstream customers. We continue to be on track to double our premier value-added business by 2014, which is an important part of our mix enrichment strategy."



The Company will provide additional commentary regarding its third quarter results during its earnings conference call on April 25, 2013, at 8:30 a.m. Eastern Time. The call will be webcast live at <a href="http://investor.unifi.com/">http://investor.unifi.com/</a> and will available for replay approximately two hours after the live event and archived for up to twelve months. Additional supporting materials and information related to the call, as well as the Company's financial results for the March 2013 quarter will also be available at <a href="http://investor.unifi.com/">http://investor.unifi.com/</a>.

Unifi, Inc. (NYSE: UFI) is a diversified producer and processor of multi-filament polyester and nylon textured yarns and related raw materials. The Company adds value to the supply chain and enhances consumer demand for its products through the development and introduction of branded yarns that provide unique performance, comfort and aesthetic advantages. Key Unifi brands include, but are not limited to: AIO<sup>®</sup> - all-in-one performance yarns, SORBTEK<sup>®</sup>, A.M.Y.<sup>®</sup>, MYNX<sup>®</sup> UV, REPREVE<sup>®</sup>, REFLEXX<sup>®</sup>, MICROVISTA<sup>®</sup> and SATURA<sup>®</sup>. Unifi's yarns and brands are readily found in home furnishings, apparel, legwear, and sewing thread, as well as industrial, automotive, military, and medical applications. For more information about Unifi, visit www.unifi.com, or to learn more about REPREVE<sup>®</sup>, visit www.repreve.com.

###

Financial Statements to Follow



## CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (amounts in thousands, except share and per share amounts)

	Mar	ch 24, 2013	J	June 24, 2012		
ASSETS						
Cash and cash equivalents	\$	15,901	\$	10,886		
Receivables, net		97,219		99,236		
Inventories		108,749		112,750		
Income taxes receivable		1,152		596		
Deferred income taxes		3,304		7,807		
Other current assets		5,969		6,722		
Total current assets		232,294		237,997		
Property, plant and equipment, net		115,698		127,090		
Deferred income taxes		1,527		1,290		
Intangible assets, net		8,348		9,771		
Investments in unconsolidated affiliates		92,971		95,763		
Other non-current assets		10,444		10,322		
Total assets	\$	461,282	\$	482,233		
LIABILITIES AND SHADEHOLDEDS FOLUTA						
LIABILITIES AND SHAREHOLDERS' EQUITY	¢	53,561	¢	48,541		
Accounts payable Accrued expenses	\$	11,966	\$	14,402		
Income taxes payable		866		1,332		
Current portion of long-term debt		7,264		7,237		
Total current liabilities		73,657		71,512		
Long-term debt		91,104		114,315 4,832		
Other long-term liabilities  Deferred income taxes		5,156				
		1,180 171,097		794 191,453		
Total liabilities		1/1,09/		191,453		
Commitments and contingencies						
Common stock, \$0.10 par (500,000,000 shares authorized,						
19,541,755 and 20,090,094 shares outstanding)		1,954		2,009		
Capital in excess of par value		35,077		34,723		
Retained earnings		250,289		252,763		
Accumulated other comprehensive income		1,408		28		
Total Unifi, Inc. shareholders' equity		288,728		289,523		
Non-controlling interest		1,457		1,257		
Total shareholders' equity		290,185		290,780		
Total liabilities and shareholders' equity	\$	461,282	\$	482,233		



## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited) (amounts in thousands, except per share amounts)

	For the Three Months Ended			For the Nine Months Ended			s Ended
	Mar	ch 24, 2013	March 25, 2012		arch 24, 2013	Ma	arch 25, 2012
Net sales	\$	168,249	\$ 179,037	\$	513,220	\$	517,160
Cost of sales		155,568	165,447		465,828		480,858
Gross profit		12,681	13,590		47,392		36,302
Selling, general and administrative expenses		11,262	11,148		33,941		32,505
Provision (benefit) for bad debts		74	(144)		257		418
Other operating expense, net		616	669		1,777		1,118
Operating income		729	1,917		11,417		2,261
Interest income		(240)	(571)		(508)		(1,713)
Interest expense		1,236	4,189		4,041		12,791
Loss on extinguishment of debt		746	_		1,102		462
Loss on previously held equity interest		_	_		_		3,656
Other non-operating expense (income)		96	(9)		96		(1,488)
Equity in earnings of unconsolidated affiliates		(4,783)	(9,863)		(6,712)		(14,166)
Income before income taxes		3,674	8,171		13,398		2,719
Provision for income taxes		2,510	861		7,959		2,940
Net income (loss) including non-controlling interest		1,164	7,310		5,439		(221)
Less: net (loss) attributable to non-controlling interest		(235)	(225)		(680)		(434)
Net income attributable to Unifi, Inc.	\$	1,399	\$ 7,535	\$	6,119	\$	213
Net income attributable to Unifi, Inc. per common share:							
Basic	\$	0.07	\$ 0.38	\$	0.30	\$	0.01
Diluted	\$	0.07	\$ 0.37	\$	0.30	\$	0.01



## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (amounts in thousands)

	For The Nine Months Ended				
	March 24, 2013	March 25, 2012			
Cash and cash equivalents at beginning of year	\$ 10,886	\$ 27,490			
Operating activities:					
Net income (loss) including non-controlling interest	5,439	(221)			
Adjustments to reconcile net income (loss) including non-controlling interest to net cash provided by operating activities:					
Equity in earnings of unconsolidated affiliates	(6,712)	(14,166)			
Dividends received from unconsolidated affiliates	10,531	4,150			
Depreciation and amortization expense	19,263	20,384			
Loss on extinguishment of debt	1,102	462			
Loss on previously held equity interest	_	3,656			
Non-cash compensation expense, net	1,896	2,070			
Deferred income taxes	4,703	(505)			
Other	300	239			
Changes in assets and liabilities, excluding effects of					
foreign currency adjustments:					
Receivables, net	2,094	(4,009)			
Inventories	4,460	16,784			
Other current assets and income taxes receivable	564	(859)			
Accounts payable and accrued expenses	1,756	(1,574)			
Income taxes payable	(470)	843			
Net cash provided by operating activities	44,926	27,254			
Investing activities:					
Capital expenditures	(4,522)	(5,329)			
Investments in unconsolidated affiliates		(360)			
Other investments	(1,243)	<u> </u>			
Acquisition, net of cash acquired	<u> </u>	(356)			
Proceeds from sale of assets	56	224			
Other	(272)	14			
Net cash used in investing activities	(5,981)	(5,807)			
Financing activities:					
Payments of notes payable	_	(10,288)			
Proceeds from revolving credit facilities	64,100	95,600			
Payments on revolving credit facilities	(63,800)	(95,200)			
Payments on term loans	(26,530)	_			
Proceeds from related party term loan	1,250	_			
Purchase and retirement of Company stock	(9,671)	_			
Contributions from non-controlling interest	880	320			
Other	(76)	(442)			
Net cash used in financing activities	(33,847)	(10,010)			
Effect of exchange rate changes on cash and cash equivalents	(83)	(3,107)			
Net increase in cash and cash equivalents	5,015	8,330			
Cash and cash equivalents at end of period	\$ 15,901	\$ 35,820			
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## RECONCILIATIONS OF NET INCOME ATTRIBUTABLE TO UNIFI, INC. TO ADJUSTED EBITDA (Unaudited) (amounts in thousands)

The reconciliations of Net income attributable to Unifi, Inc. to EBITDA, Adjusted EBITDA Including Equity Affiliates and Adjusted EBITDA are as follows:

		For the Three Months Ended			For the Nine Mon			hs Ended
	March 24, March 25, 2013 2012		March 24, 2013			March 25, 2012		
Net income attributable to Unifi, Inc.	\$	1,399	\$	7,535	\$	6,119	\$	213
Provision for income taxes		2,510		861		7,959		2,940
Interest expense, net		996		3,618		3,533		11,078
Depreciation and amortization expense		6,087		6,677		18,718		19,692
EBITDA		10,992		18,691		36,329		33,923
Non-cash compensation expense, net		570		609		1,896		2,004
Loss on extinguishment of debt		746				1,102		462
Loss on previously held equity interest		_		_		_		3,656
Refund of Brazilian non-income related tax		_		(9)		_		(1,488)
Operating expenses for Repreve Renewables		314		315		919		602
Other		531		513		817		737
Adjusted EBITDA Including Equity Affiliates		13,153		20,119		41,063		39,896
Equity in earnings of unconsolidated affiliates		(4,783)		(9,863)		(6,712)		(14,166)
Adjusted EBITDA	\$	8,370	\$	10,256	\$	34,351	\$	25,730



#### NON-GAAP FINANCIAL MEASURES

Included in this presentation are certain non-GAAP financial measures designed to complement the financial information presented in accordance with generally accepted accounting principles in the United States of America ("GAAP") because management believes such measures are useful to investors.

EBITDA, Adjusted EBITDA Including Equity Affiliates and Adjusted EBITDA

EBITDA represents net income or loss attributable to Unifi, Inc. before income tax expense, net interest expense, and depreciation and amortization expense (excluding interest portion of amortization). Adjusted EBITDA Including Equity Affiliates represents EBITDA adjusted to exclude non-cash compensation expense net of distributions, gains or losses on extinguishment of debt, loss on previously held equity interest, refund of Brazilian non-income related tax, operating expenses for Repreve Renewables and certain other adjustments. Such other adjustments include gains or losses on sales or disposals of property, plant and equipment, currency and derivative gains or losses, restructuring and certain employee severance and healthcare expenses, and other operating or non-operating income or expense items necessary to understand the underlying operating results of the Company. Adjusted EBITDA represents Adjusted EBITDA including Equity Affiliates adjusted to exclude equity in earnings and losses of unconsolidated affiliates. We present Adjusted EBITDA as a supplemental measure of our operating performance. We also present Adjusted EBITDA because we believe such measure is frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry.

EBITDA, Adjusted EBITDA Including Equity Affiliates and Adjusted EBITDA are alternative views of performance used by management and we believe that investors' understanding of our performance is enhanced by disclosing these performance measures. Our management uses Adjusted EBITDA: (i) as a measurement of operating performance because it assists us in comparing our operating performance on a consistent basis as it removes the impact of (a) items directly related to our asset base (primarily depreciation and amortization) and (b) items that we would not expect to occur as a part of our normal operating business; (ii) for planning purposes, including the preparation of our annual operating budget; (iii) as a valuation measure for evaluating our operating performance and our capacity to incur and service debt, fund capital expenditures and expand our business; and (iv) as one measure in determining the value of other acquisitions and dispositions. Adjusted EBITDA is also a key performance metric utilized in the determination of variable compensation.

We believe that the use of EBITDA, Adjusted EBITDA Including Equity Affiliates, and Adjusted EBITDA as operating performance measures provides investors and analysts with a measure of operating results unaffected by differences in capital structures, capital investment cycles, and ages of related assets, among otherwise comparable companies. We also believe Adjusted EBITDA is an appropriate supplemental measure of debt service capacity, because cash expenditures on interest are, by definition, available to pay interest, and tax expense is inversely correlated to interest expense because tax expense decreases as deductible interest expense increases; depreciation and amortization are non-cash charges. Equity in earnings and losses of unconsolidated affiliates is excluded because such earnings or losses do not reflect our operating performance. The other items excluded from Adjusted EBITDA are excluded in order to better reflect the performance of our continuing operations.



## NON-GAAP FINANCIAL MEASURES (continued)

In evaluating EBITDA, Adjusted EBITDA Including Equity Affiliates and Adjusted EBITDA, you should be aware that in the future we may incur expenses similar to the adjustments in this presentation. Our presentation of EBITDA, Adjusted EBITDA Including Equity Affiliates and Adjusted EBITDA should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items. EBITDA, Adjusted EBITDA Including Equity Affiliates, and Adjusted EBITDA are not measurements of our financial performance under GAAP and should not be considered as alternatives to net income, operating income or any other performance measures derived in accordance with GAAP or as an alternative to cash flow from operating activities as a measure of our liquidity.

Each of our Adjusted EBITDA and Adjusted EBITDA Including Equity Affiliates measures has limitations as an analytical tool, and you should not consider it in isolation or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

- it does not reflect our cash expenditures, future requirements for capital expenditures or contractual commitments;
- it does not reflect changes in, or cash requirements for, our working capital needs;
- it does not reflect the significant interest expense or the cash requirements necessary to service interest or principal payments on our debt;
- although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and our Adjusted EBITDA (or our Adjusted EBITDA Including Equity Affiliates) measure does not reflect any cash requirements for such replacements;
- it is not adjusted for all non-cash income or expense items that are reflected in our statements of cash flows;
- it does not reflect the impact of earnings or charges resulting from matters we consider not indicative of our on-going operations;
- it does not reflect limitations on or costs related to transferring earnings from our subsidiaries to us; and
- other companies in our industry may calculate this measure differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, neither of Adjusted EBITDA or Adjusted EBITDA Including Equity Affiliates should be considered as a measure of discretionary cash available to us to invest in the growth of our business or as a measure of cash that will be available to us to meet our obligations, including those under our outstanding debt obligations. You should compensate for these limitations by relying primarily on our GAAP results and using Adjusted EBITDA only as supplemental information.



### CAUTIONARY STATEMENT ON FORWARD-LOOKING STATEMENTS

Certain statements included herein contain forward-looking statements within the meaning of federal securities laws about the financial condition and results of operations of Unifi, Inc. (the "Company") that are based on management's current expectations, estimates and projections about the markets in which the Company operates, as well as management's beliefs and assumptions. Words such as "expects," "anticipates," "believes," "estimates," variations of such words and other similar expressions are intended to identify such forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions, which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in, or implied by, such forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's judgment only as of the date hereof. The Company undertakes no obligation to update publicly any of these forward-looking statements to reflect new information, future events or otherwise.

Factors that may cause actual outcome and results to differ materially from those expressed in, or implied by, these forward-looking statements include, but are not necessarily limited to, availability, sourcing and pricing of raw materials, the success of our subsidiaries, pressures on sales prices and volumes due to competition and economic conditions, reliance on and financial viability of significant customers, operating performance of joint ventures and other equity investments, technological advancements, employee relations, changes in construction spending, capital expenditures and long-term investments (including those related to unforeseen acquisition opportunities), continued availability of financial resources through financing arrangements and operations, market price of the Company's stock, restrictions imposed by the Company's credit facility, outcomes of pending or threatened legal proceedings, negotiation of new or modifications of existing contracts for asset management and for property and equipment construction and acquisition, regulations governing tax laws, other governmental and authoritative bodies' policies and legislation, and proceeds received from the sale of assets held for disposal. In addition to these representative factors, forward-looking statements could be impacted by general domestic and international economic and industry conditions in the markets where the Company competes, such as changes in currency exchange rates, interest and inflation rates, recession and other economic and political factors over which the Company has no control. Other risks and uncertainties may be described from time to time in the Company's other reports and filings with the Securities and Exchange Commission.



## Unifi, Inc.

For the Third Quarter Ended March 24, 2013

Conference Call Slide Presentation

Unifi, Inc. Third Qtr. Conf. Call April 25, 2013 (Unaudited)

## **Cautionary Statement**

Certain statements included herein contain forward-looking statements within the meaning of federal securities laws about the financial condition and results of operations of Unifi, Inc. (the "Company") that are based on management's current expectations, estimates and projections about the markets in which the Company operates, as well as management's beliefs and assumptions. Words such as "expects," "anticipates," "believes," "estimates," variations of such words and other similar expressions are intended to identify such forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions, which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in, or implied by, such forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's judgment only as of the date hereof. The Company undertakes no obligation to update publicly any of these forward-looking statements to reflect new information, future events or otherwise.

Factors that may cause actual outcome and results to differ materially from those expressed in, or implied by, these forward-looking statements include, but are not necessarily limited to, availability, sourcing and pricing of raw materials, the success of our subsidiaries, pressures on sales prices and volumes due to competition and economic conditions, reliance on and financial viability of significant customers, operating performance of joint ventures and other equity investments, technological advancements, employee relations, changes in construction spending, capital expenditures and long-term investments (including those related to unforeseen acquisition opportunities), continued availability of financial resources through financing arrangements and operations, market price of the Company's stock, restrictions imposed by the Company's credit facility, outcomes of pending or threatened legal proceedings, negotiation of new or modifications of existing contracts for asset management and for property and equipment construction and acquisition, regulations governing tax laws, other governmental and authoritative bodies' policies and legislation, and proceeds received from the sale of assets held for disposal. In addition to these representative factors, forward-looking statements could be impacted by general domestic and international economic and industry conditions in the markets where the Company competes, such as changes in currency exchange rates, interest and inflation rates, recession and other economic and political factors over which the Company has no control. Other risks and uncertainties may be described from time to time in the Company's other reports and filings with the Securities and Exchange Commission.



# Net Sales and Gross Profit Highlights (Amounts in Thousands, Except Percentages)

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Vegr	17700	Year

	Quarter over (	Quarter	For The Nine Mo	onths Ended
	March 24, 2013 vs. N	March 25, 2012	March 24, 2013 vs. N	March 25, 2012
	Volume Price		Volume	Price
Net Sales:				
Polyester	(4.7%)	(0.9%)	1.0%	(2.0%)
Nylon	(1.3%)	(1.7%)	1.6%	(2.8%)
International	(9.4%)	(1.0%)	9.4%	(9.0%)
Consolidated	(5.5%)	(0.5%)	3.1%	(3.9%)

		For the Three	Months E	nded		For the Nine	Months Er	nded
	Marc	eh 24, 2013	Marc	ch 25, 2012	Marc	ch 24, 2013	Marc	eh 25, 2012
Gross Profit:								
Polyester	\$	5,034	\$	5,859	\$	21,678	\$	11,810
Nylon		3,682		3,401		11,768		12,279
International		3,965		4,330		13,946		12,213
Consolidated	\$	12,681	\$	13,590	\$	47,392	\$	36,302



# Income Statement Highlights (Amounts in Thousands, Except Percentages and Per Share Amounts)

	For the Three Months Ended								
	March 24, 2013				March 25, 2012				
Net sales	\$	168,249	100.0%	\$	179,037	100.0%			
Gross profit		12,681	7.5%		13,590	7.6%			
Selling, general and administrative expenses		11,262	6.7%		11,148	6.2%			
Operating income		729	0.4%		1,917	1.1%			
Interest expense		1,236			4,189				
Income before income taxes		3,674	2.2%		8,171	4.6%			
Net income attributable to Unifi, Inc.		1,399	0.8%		7,535	4.2%			
Earnings per share (basic)	\$	0.07		\$	0.38				
Weighted average shares outstanding		20,082			20,089				



# Income Statement Highlights (Amounts in Thousands, Except Percentages and Per Share Amounts)

	For the Nine Months Ended							
	R	March 24,	2013	March 25, 2012				
Net sales	\$	513,220	100.0%	\$	517,160	100.0%		
Gross profit		47,392	9.2%		36,302	7.0%		
Selling, general and administrative expenses		33,941	6.6%		32,505	6.3%		
Operating income		11,417	2.2%		2,261	0.4%		
Interest expense		4,041			12,791			
Income before income taxes		13,398	2.6%		2,719	0.5%		
Net income attributable to Unifi, Inc.		6,119	1.2%		213	0.0%		
Earnings per share (basic)	\$	0.30		\$	0.01			
Weighted average shares outstanding		20,091			20,088			



# Equity Affiliates Highlights (Amounts in thousands, Except Percentages)

	For the Three Months Ended					For the Nine	Months E	nths Ended		
	Marcl	March 24, 2013		March 25, 2012		March 24, 2013		ch 25, 2012		
Earnings (Loss):										
Parkdale America (34%)	\$	4,294	\$	9,719	\$	4,990	\$	14,213		
Other		489		144		1,722		(47)		
Total	\$	4,783	\$	9,863	\$	6,712	\$	14,166		
Distributions: Parkdale America (34%)	\$	7,807	\$	1,645	\$	10,031	\$	3,650		
Other	9	280	32 <u>-</u>	500	94	500		500		
Total	\$	7,807	\$	2,145	\$	10,531	\$	4,150		



# Reconciliations of Net Income to Adjusted EBITDA (Amounts in Thousands)

	]	For the Three	Months I	Ended		Months E	Inded	
	Marc	h 24, 2013	Marc	h 25, 2012	Marc	March 24, 2013		ch 25, 2012
Net income attributable to Unifi, Inc.	\$	1,399	\$	7,535	\$	6,119	\$	213
Provision for income taxes		2,510		861		7,959		2,940
Interest expense, net		996		3,618		3,533		11,078
Depreciation and amortization expense	12	6,087	36	6,677	25	18,718		19,692
EBITDA		10,992		18,691		36,329		33,923
Non-cash compensation expense, net		570		609		1,896		2,004
Loss on extinguishment of debt		746		<u>~</u> \		1,102		462
Loss on previously held equity interest		-		-		-		3,656
Refund of Brazilian non-income related tax		-		(9)		į.		(1,488)
Operating expenses for Repreve Renewables		314		315		919		602
Other		531		513		817		737
Adjusted EBITDA Including Equity Affiliates		13,153	20-	20,119	1.	41,063		39,896
Equity in earnings of unconsolidated affiliates		(4,783)		(9,863)		(6,712)		(14,166)
Adjusted EBITDA	\$	8,370	\$	10,256	\$	34,351	\$	25,730



# Working Capital Highlights (Amounts in Thousands)

	March 24, 2013		December 23, 2012		June 24, 2012	
Receivables, net	\$	97,219	\$	88,618	\$	99,236
Inventory		108,749		107,101		112,750
Accounts payable		(53,561)		(38,623)		(48,541)
Accrued expenses		(11,761)		(12, 162)		(14,004)
Adjusted Working Capital	\$	140,646	\$	144,934	\$	149,441
Adjusted Working Capital	\$	140,646	\$	144,934	\$	149,441
Cash		15,901		15,246		10,886
Other current assets		10,425		13,515		15,125
Accrued interest		(205)		(260)		(398)
Other current liabilities		(8,130)		(7,421)		(8,569)
Working Capital	\$	158,637	\$	166,014	\$	166,485



# Capital Structure (Amounts in Thousands)

	March 24, 2013		December 23, 2012		June 24, 2012	
Cash	\$	15,901	\$	15,246	\$	10,886
Revolver Availability, Net		34,199		35,447		37,122
Total Liquidity	\$	50,100	\$	50,693	\$	48,008
ABL Revolver	\$	51,300	\$	44,000	\$	51,000
ABL Term Loan		44,600		46,400		50,000
Term B Loan		-		13,800		20,515
Other		2,468		2,482		37
Total Debt	\$	98,368	\$	106,682	\$	121,552
Cash		15,901		15,246		10,886
Net Debt	\$	82,467	\$	91,436	\$	110,666
Shares Outstanding		19,542		20,104		20,090



## **Key Dates**

Form 10-Q for quarter ended March 24, 2013

• Filing due on Friday, May 3, 2013

Quiet period for quarter ended June 30, 2013

- Begins on Friday, June 28, 2013
- Extends through our Earnings Release date
  - Expected to be Thursday, July 25, 2013



Unifi, Inc. Third Qtr. Conf. Call April 25, 2013 (Unaudited)

## **Non-GAAP Financial Measures**

Included in this presentation are certain non-GAAP financial measures designed to complement the financial information presented in accordance with generally accepted accounting principles in the United States of America ("GAAP") because management believes such measures are useful to investors.

EBITDA, Adjusted EBITDA Including Equity Affiliates and Adjusted EBITDA

EBITDA represents net income or loss attributable to Unifi, Inc. before income tax expense, net interest expense, and depreciation and amortization expense (excluding interest portion of amortization). Adjusted EBITDA Including Equity Affiliates represents EBITDA adjusted to exclude non-cash compensation expense net of distributions, gains or losses on extinguishment of debt, loss on previously held equity interest, refund of Brazilian non-income related tax, operating expenses for Repreve Renewables, and certain other adjustments. Such other adjustments include gains or losses on sales or disposals of property, plant and equipment, currency and derivative gains or losses, restructuring and certain employee severance and healthcare expenses, and other operating or non-operating income or expense items necessary to understand the underlying results of the Company. Adjusted EBITDA represents Adjusted EBITDA Including Equity Affiliates adjusted to exclude equity in earnings and losses of unconsolidated affiliates. We present Adjusted EBITDA as a supplemental measure of our operating performance. We also present Adjusted EBITDA because we believe such measure is frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry.

EBITDA, Adjusted EBITDA Including Equity Affiliates and Adjusted EBITDA are alternative views of performance used by management and we believe that investors' understanding of our performance is enhanced by disclosing these performance measures. Our management uses Adjusted EBITDA: (i) as a measurement of operating performance because it assists us in comparing our operating performance on a consistent basis as it removes the impact of (a) items directly related to our asset base (primarily depreciation and amortization) and (b) items that we would not expect to occur as a part of our normal operating business; (ii) for planning purposes, including the preparation of our annual operating budget; (iii) as a valuation measure for evaluating our operating performance and our capacity to incur and service debt, fund capital expenditures and expand our business; and (iv) as one measure in determining the value of other acquisitions and dispositions. Adjusted EBITDA is also a key performance metric utilized in the determination of variable compensation.

We believe that the use of EBITDA, Adjusted EBITDA Including Equity Affiliates, and Adjusted EBITDA as operating performance measures provides investors and analysts with a measure of operating results unaffected by differences in capital structures, capital investment cycles, and ages of related assets, among otherwise comparable companies. We also believe Adjusted EBITDA is an appropriate supplemental measure of debt service capacity, because cash expenditures on interest are, by definition, available to pay interest, and tax expense is inversely correlated to interest expense because tax expense decreases as deductible interest expense increases; depreciation and amortization are non-cash charges. Equity in earnings and losses of unconsolidated affiliates is excluded because such earnings or losses do not reflect our operating performance. The other items excluded from Adjusted EBITDA are excluded in order to better reflect the performance of our continuing operations.

In evaluating EBITDA, Adjusted EBITDA Including Equity Affiliates and Adjusted EBITDA, you should be aware that in the future we may incur expenses similar to the adjustments in this presentation. Our presentation of EBITDA, Adjusted EBITDA Including Equity Affiliates and Adjusted EBITDA should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items. EBITDA, Adjusted EBITDA Including Equity Affiliates, and Adjusted EBITDA are not measurements of our financial performance under GAAP and should not be considered as alternatives to net income, operating income or any other performance measures derived in accordance with GAAP or as an alternative to cash flow from operating activities as a measure of our liquidity.



## Non-GAAP Financial Measures - continued

Each of our Adjusted EBITDA and Adjusted EBITDA Including Equity Affiliates measures has limitations as an analytical tool, and you should not consider it in isolation or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

- · it does not reflect our cash expenditures, future requirements for capital expenditures or contractual commitments;
- · it does not reflect changes in, or cash requirements for, our working capital needs;
- · it does not reflect the significant interest expense or the cash requirements necessary to service interest or principal payments on our debt;
- although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future,
   and our Adjusted EBITDA (or our Adjusted EBITDA Including Equity Affiliates) measure does not reflect any cash requirements for such replacements;
- · it is not adjusted for all non-cash income or expense items that are reflected in our statements of cash flows;
- · it does not reflect the impact of earnings or charges resulting from matters we consider not indicative of our ongoing operations;
- · it does not reflect limitations on or costs related to transferring earnings from our subsidiaries to us; and
- · other companies in our industry may calculate this measure differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, neither of Adjusted EBITDA or Adjusted EBITDA Including Equity Affiliates should be considered as a measure of discretionary cash available to us to invest in the growth of our business or as a measure of cash that will be available to us to meet our obligations, including those under our outstanding debt obligations. You should compensate for these limitations by relying primarily on our GAAP results and using Adjusted EBITDA only as supplemental information.

