

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**  
**Pursuant to Section 13 or 15(d) of the**  
**Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): **January 27, 2021**

**UNIFI, INC.**

(Exact name of registrant as specified in its charter)

**New York**  
(State or other jurisdiction  
of incorporation)

**1-10542**  
(Commission  
File Number)

**11-2165495**  
(IRS Employer  
Identification No.)

**7201 West Friendly Avenue**  
**Greensboro, North Carolina**  
(Address of principal executive offices)

**27410**  
(Zip Code)

Registrant's telephone number, including area code: **(336) 294-4410**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| <b>Title of each class</b>               | <b>Trading<br/>Symbol(s)</b> | <b>Name of each exchange on which registered</b> |
|--|------------------------------|--|
| Common Stock, par value \$0.10 per share | UFI                          | New York Stock Exchange                          |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02. Results of Operations and Financial Condition.**

On January 27, 2021, the Company issued a press release announcing its operating results for the second quarter of fiscal 2021 ended December 27, 2020, a copy of which is attached hereto as Exhibit 99.1.

**Item 7.01. Regulation FD Disclosure.**

On January 28, 2021, the Company will host a conference call to discuss its operating results for the second quarter of fiscal 2021 ended December 27, 2020. A copy of the materials prepared for use by management during this conference call is attached hereto as Exhibit 99.2.

**Item 9.01. Financial Statements and Exhibits.**

(d) *Exhibits.*

| <b>Exhibit No.</b> | <b>Description</b>   |
|--------------------|--|
| 99.1               | <a href="#">Press Release of Unifi, Inc., dated January 27, 2021.</a>        |
| 99.2               | <a href="#">Earnings Call Presentation Materials.</a>                        |
| 104                | Cover Page Interactive Data File (embedded within the Inline XBRL document). |

The information in this Current Report on Form 8-K, including the exhibits attached hereto, is being furnished and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**UNIFI, INC.**

Date: January 27, 2021

By: /s/ CRAIG A. CREATURO

Craig A. Creaturo  
Executive Vice President & Chief Financial Officer



## **Unifi Announces Significantly Improved Second Quarter Fiscal 2021 Results**

*Stronger than expected performance and focused execution drives one of the best quarterly margin and profitability performances over the last decade*

**GREENSBORO, N.C., January 27, 2021** – Unifi, Inc. (NYSE: UFI), one of the world's leading innovators in recycled and synthetic yarns, today released operating results for the second quarter of fiscal 2021, which ended December 27, 2020.

### **Second Quarter Fiscal 2021 Overview**

- Net sales were \$162.8 million, a decrease of 4.0% year-over-year, but an increase of 15.0% sequentially from the first quarter of fiscal 2021.
- Revenues from REPREEVE® Fiber products represented 37% of consolidated net sales, a new quarterly record.
- Gross profit was \$25.9 million, a 66% increase year-over-year, while gross margin was 15.9% of net sales, an increase of 670 basis points year-over-year, despite the year-over-year decline in sales, influenced by the strong performance from the Brazil Segment.
- Net income was \$7.5 million, or \$0.40 of diluted earnings per share ("EPS"), and reflected the best quarterly earnings performance since June 2018, up from net income of \$0.4 million and EPS of \$0.02 year-over-year.
- Adjusted EBITDA<sup>1</sup> was \$19.2 million, the highest quarterly achievement since June 2016 and the best fiscal second quarter in more than ten years.
- Operating cash flows were \$11.8 million, improving sequentially from \$7.9 million generated in the first quarter of fiscal 2021.
- On December 27, 2020, debt principal was \$92.9 million while cash and cash equivalents were \$83.3 million, resulting in Net Debt<sup>1</sup> of \$9.6 million, the lowest level for the Company in more than 20 years.

<sup>1</sup> Adjusted EBITDA and Net Debt are non-GAAP financial measures. The schedules included in this press release reconcile each non-GAAP financial measure to its most directly comparable GAAP financial measure.

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- After the close of the fiscal second quarter, the Company completed a strategic acquisition of the nylon assets of Fiber and Yarn Products, Inc. ("FNY"); financial terms were not disclosed and did not impact second quarter fiscal 2021.

Eddie Ingle, Chief Executive Officer of Unifi, said, "Second quarter fiscal 2021 results reflected stronger than expected performance across each of our key geographies and reinforced the resilience of our global business model. We delivered significant sequential net sales improvement in each of our segments. Most impressive is the year-over-year improvement in our gross margin, especially with the record set by the Brazil Segment. The team has been diligently positioning our business to capitalize on industry recovery as we near normal demand levels. Additionally, we have been able to sustain many of the efficiencies implemented during the beginning of the pandemic, which have begun to positively impact our long-term profitability and inventory levels as sales volumes returned. The demand for sustainable solutions continues to grow, and we remain intently focused on leveraging our strong global operations and solid financial position to drive momentum for sustainable, long-term growth."

#### **Second Quarter Fiscal 2021 Compared to Second Quarter Fiscal 2020**

Net sales were \$162.8 million, compared to \$169.5 million, while consolidated sales volumes increased by 1.0% due to agility and responsiveness during demand recovery in Brazil. The net sales decline resulted from lower selling prices in connection with lower raw material costs and unfavorable foreign currency translation.

Gross profit increased to \$25.9 million from \$15.7 million in the second quarter of fiscal 2020, primarily due to an improvement in sales mix, raw material and pricing stability, and recent manufacturing efficiency gains. Each segment achieved higher-than-anticipated performance, led by a 32.9% gross margin for the Brazil Segment.

Operating income for the second quarter of fiscal 2021 was \$13.1 million, compared to \$2.6 million, primarily due to the \$10.2 million, or 65.6%, increase in gross profit. Operating income for the second quarter of fiscal 2021 includes certain benefits: (i) the record profitability performance for the Brazil Segment; (ii) raw material and pricing stability; and (iii) lack of discretionary spending due to continued travel restrictions and limitations.

Net income was \$7.5 million, or \$0.40 per share compared to \$0.4 million, or \$0.02 per share.

Debt principal was \$92.9 million on December 27, 2020, compared to \$129.3 million on December 29, 2019. Cash and cash equivalents increased to \$83.3 million on December 27, 2020, up from \$37.2 million on December 29, 2019, resulting in Net Debt of \$9.6 million compared to \$92.1 million, respectively. The favorable cash and liquidity positions on December 27, 2020 benefited from the \$60.0 million of proceeds from the April 2020 sale of the Company's minority interest in Parkdale America, LLC ("PAL"), while generating operating cash flows during

### **Year-To-Date Fiscal 2021 Compared to Year-To-Date Fiscal 2020**

Net sales were \$304.3 million for the first six months of fiscal 2021, compared to \$349.5 million. Gross margin was 13.3% for the first six months of fiscal 2021, compared to 9.5%. Operating income was \$16.0 million for the first six months of fiscal 2021, compared to \$8.9 million. Net income was \$10.9 million for the first six months of fiscal 2021, compared to \$4.1 million.

After the close of the fiscal second quarter, the Company acquired certain nylon assets of FNY to enhance and expand the Company's existing nylon yarn portfolio. Financial terms were not disclosed and did not impact second quarter fiscal 2021.

### **Outlook**

Because of the continued global economic impact and uncertainty associated with the COVID-19 pandemic, the Company's outlook for the third quarter of fiscal 2021 is limited to the following expectations:

- Net sales trends continue to improve sequentially, including sales of REPREVE® Fiber, with net sales returning to the pre-pandemic level of the March 2020 quarter; and
- Adjusted EBITDA improves by a low double-digit percentage from the pre-pandemic level of the March 2020 quarter by maintaining the underlying business momentum that has occurred in fiscal 2021, with consideration for the following factors that are expected to differ from the December 2020 quarter:
  - Continued strong performance by the Brazil Segment, albeit tempered from the record setting December 2020 quarter;
  - Unfavorable seasonal domestic shutdown impacts to gross profit for the Polyester and Nylon Segments;
  - Unfavorable impact of the Chinese New Year holiday for the Asia Segment; and
  - Raw material cost pressures due to recent increases in petroleum prices.

For full year fiscal 2021, the Company expects \$22.0 to \$24.0 million of capital expenditures, excluding acquisition-related amounts.

### **Update on Recent Trade Developments**

Following antidumping and countervailing duties applied to imports of polyester textured yarn from China and India in January 2020, similar imports from Indonesia, Malaysia, Thailand, and Vietnam surged in calendar 2020, replacing the subject imports from China and India.



In December 2020, the United States International Trade Commission ("USITC") determined that there is a reasonable indication of material injury from imports of polyester textured yarn from Indonesia, Malaysia, Thailand, and Vietnam, which are allegedly sold in the U.S. at less than fair value.

As a result of the USITC's affirmative determinations, the U.S. Department of Commerce will continue its investigations of imports of polyester textured yarn from Indonesia, Malaysia, Thailand, and Vietnam, with its preliminary antidumping duty determinations expected in the second quarter of calendar 2021.

### **Second Quarter Fiscal 2021 Earnings Conference Call**

The Company will provide additional commentary regarding its second quarter fiscal 2021 results and other developments during its earnings conference call on January 28, 2021, at 8:30 a.m., Eastern Time. The call can be accessed via a live audio webcast on the Company's website at <http://investor.unifi.com>. Additional supporting materials and information related to the call will also be available on the Company's website.

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### **About Unifi**

Unifi, Inc. (NYSE: UFI) is a global textile solutions provider and one of the world's leading innovators in manufacturing synthetic and recycled performance fibers. Through REPREVE®, one of Unifi's proprietary technologies and the global leader in branded recycled performance fibers, Unifi has transformed more than 23 billion plastic bottles into recycled fiber for new apparel, footwear, home goods and other consumer products. The Company's proprietary PROFIBER™ technologies offer increased performance, comfort, and style advantages, enabling customers to develop products that perform, look, and feel better. Unifi continually innovates technologies to meet consumer needs in moisture management, thermal regulation, antimicrobial protection, UV protection, stretch, water resistance, and enhanced softness. Unifi collaborates with many of the world's most influential brands in the sports apparel, fashion, home, automotive, and other industries. For more information about Unifi, visit [www.Unifi.com](http://www.Unifi.com).

### **Contact information:**

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Financial Statements, Business Segment Information and Reconciliations of Reported Results to Adjusted Results to Follow



**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
(Unaudited)  
(In thousands, except per share amounts)

|  | For the Three Months Ended |                   | For the Six Months Ended |                   |
|--|----------------------------|-------------------|--------------------------|-------------------|
|  | December 27, 2020          | December 29, 2019 | December 27, 2020        | December 29, 2019 |
| Net sales  | \$ 162,776                 | \$ 169,511        | \$ 304,281               | \$ 349,460        |
| Cost of sales  | 136,842                    | 153,846           | 263,786                  | 316,352           |
| Gross profit   | 25,934                     | 15,665            | 40,495                   | 33,108            |
| Selling, general and administrative expenses           | 12,625                     | 12,508            | 23,989                   | 23,488            |
| Benefit for bad debts                                  | (259)                      | (258)             | (1,146)                  | (249)             |
| Other operating expense, net                           | 476                        | 854               | 1,654                    | 962               |
| Operating income                                       | 13,092                     | 2,561             | 15,998                   | 8,907             |
| Interest income  | (187)                      | (212)             | (312)                    | (422)             |
| Interest expense                                       | 833                        | 1,101             | 1,704                    | 2,358             |
| Equity in (earnings) loss of unconsolidated affiliates | (130)                      | 756               | (223)                    | 1,622             |
| Income before income taxes                             | 12,576                     | 916               | 14,829                   | 5,349             |
| Provision for income taxes                             | 5,112                      | 507               | 3,933                    | 1,228             |
| Net income   | <u>\$ 7,464</u>            | <u>\$ 409</u>     | <u>\$ 10,896</u>         | <u>\$ 4,121</u>   |
| Net income per common share:                           |                            |                   |                          |                   |
| Basic  | \$ 0.40                    | \$ 0.02           | \$ 0.59                  | \$ 0.22           |
| Diluted  | \$ 0.40                    | \$ 0.02           | \$ 0.58                  | \$ 0.22           |
| Weighted average common shares outstanding:            |                            |                   |                          |                   |
| Basic  | 18,465                     | 18,499            | 18,456                   | 18,490            |
| Diluted  | 18,732                     | 18,772            | 18,729                   | 18,745            |





**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(Unaudited)  
(In thousands)

| <b>ASSETS</b>                                     | <b>December 27, 2020</b> | <b>June 28, 2020</b> |
|---|--------------------------|----------------------|
| Cash and cash equivalents                         | \$ 83,321                | \$ 75,267            |
| Receivables, net                                  | 83,124                   | 53,726               |
| Inventories                                       | 111,489                  | 109,704              |
| Income taxes receivable                           | 9,283                    | 4,033                |
| Other current assets                              | 10,282                   | 11,763               |
| <b>Total current assets</b>                       | <b>297,499</b>           | <b>254,493</b>       |
| Property, plant and equipment, net                | 199,884                  | 204,246              |
| Operating lease assets                            | 8,082                    | 8,940                |
| Deferred income taxes                             | 2,425                    | 2,352                |
| Other non-current assets                          | 5,108                    | 4,131                |
| <b>Total assets</b>                               | <b>\$ 512,998</b>        | <b>\$ 474,162</b>    |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>       |                          |                      |
| Accounts payable                                  | \$ 38,786                | \$ 25,610            |
| Accrued expenses                                  | 20,331                   | 13,689               |
| Income taxes payable                              | 6,467                    | 349                  |
| Current operating lease liabilities               | 1,685                    | 1,783                |
| Current portion of long-term debt                 | 13,683                   | 13,563               |
| <b>Total current liabilities</b>                  | <b>80,952</b>            | <b>54,994</b>        |
| Long-term debt                                    | 78,621                   | 84,607               |
| Non-current operating lease liabilities           | 6,538                    | 7,251                |
| Other long-term liabilities                       | 11,010                   | 8,606                |
| Deferred income taxes                             | 1,004                    | 2,549                |
| <b>Total liabilities</b>                          | <b>178,125</b>           | <b>158,007</b>       |
| <b>Commitments and contingencies</b>              |                          |                      |
| Common stock                                      | 1,848                    | 1,845                |
| Capital in excess of par value                    | 63,972                   | 62,392               |
| Retained earnings                                 | 326,620                  | 315,724              |
| Accumulated other comprehensive loss              | (57,567)                 | (63,806)             |
| <b>Total shareholders' equity</b>                 | <b>334,873</b>           | <b>316,155</b>       |
| <b>Total liabilities and shareholders' equity</b> | <b>\$ 512,998</b>        | <b>\$ 474,162</b>    |



**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)  
(In thousands)

|   | <b>For the Six Months Ended</b> |                          |
|---|---------------------------------|--------------------------|
|   | <b>December 27, 2020</b>        | <b>December 29, 2019</b> |
| Cash and cash equivalents at beginning of period                                  | \$ 75,267                       | \$ 22,228                |
| <i>Operating activities:</i>  |                                 |                          |
| Net income  | 10,896                          | 4,121                    |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                 |                          |
| Equity in (earnings) loss of unconsolidated affiliates                            | (223)                           | 1,622                    |
| Distributions received from unconsolidated affiliates                             | —                               | 10,437                   |
| Depreciation and amortization expense   | 12,187                          | 11,610                   |
| Non-cash compensation expense   | 1,816                           | 1,837                    |
| Deferred income taxes   | (1,700)                         | (878)                    |
| Other, net  | (25)                            | (64)                     |
| Changes in assets and liabilities   | (3,225)                         | (50)                     |
| Net cash provided by operating activities   | <u>19,726</u>                   | <u>28,635</u>            |
| <i>Investing activities:</i>  |                                 |                          |
| Capital expenditures  | (6,035)                         | (8,335)                  |
| Other, net  | (925)                           | 60                       |
| Net cash used by investing activities   | <u>(6,960)</u>                  | <u>(8,275)</u>           |
| <i>Financing activities:</i>  |                                 |                          |
| Proceeds from long-term debt  | —                               | 41,100                   |
| Payments on long-term debt  | (6,725)                         | (46,085)                 |
| Other, net  | (64)                            | (70)                     |
| Net cash used by financing activities   | <u>(6,789)</u>                  | <u>(5,055)</u>           |
| Effect of exchange rate changes on cash and cash equivalents                      | 2,077                           | (323)                    |
| Net increase in cash and cash equivalents   | 8,054                           | 14,982                   |
| Cash and cash equivalents at end of period  | <u>\$ 83,321</u>                | <u>\$ 37,210</u>         |



**BUSINESS SEGMENT INFORMATION**  
(Unaudited)  
(In thousands)

Net sales details for each reportable segment of the Company are as follows:

|              | <b>For the Three Months Ended</b> |                          | <b>For the Six Months Ended</b> |                          |
|--------------|-----------------------------------|--------------------------|---------------------------------|--------------------------|
|              | <b>December 27, 2020</b>          | <b>December 29, 2019</b> | <b>December 27, 2020</b>        | <b>December 29, 2019</b> |
| Polyester    | \$ 76,696                         | \$ 82,750                | \$ 145,772                      | \$ 171,445               |
| Asia         | 44,692                            | 47,918                   | 82,415                          | 93,875                   |
| Brazil       | 24,253                            | 20,862                   | 46,859                          | 45,034                   |
| Nylon        | 16,008                            | 17,084                   | 27,037                          | 37,286                   |
| All Other    | 1,127                             | 897                      | 2,198                           | 1,820                    |
| Consolidated | <u>\$ 162,776</u>                 | <u>\$ 169,511</u>        | <u>\$ 304,281</u>               | <u>\$ 349,460</u>        |

Gross profit details for each reportable segment of the Company are as follows:

|              | <b>For the Three Months Ended</b> |                          | <b>For the Six Months Ended</b> |                          |
|--------------|-----------------------------------|--------------------------|---------------------------------|--------------------------|
|              | <b>December 27, 2020</b>          | <b>December 29, 2019</b> | <b>December 27, 2020</b>        | <b>December 29, 2019</b> |
| Polyester    | \$ 10,895                         | \$ 6,660                 | \$ 15,527                       | \$ 14,455                |
| Asia         | 6,528                             | 5,517                    | 11,106                          | 9,799                    |
| Brazil       | 7,977                             | 3,430                    | 12,590                          | 7,589                    |
| Nylon        | 395                               | 46                       | 1,060                           | 1,224                    |
| All Other    | 139                               | 12                       | 212                             | 41                       |
| Consolidated | <u>\$ 25,934</u>                  | <u>\$ 15,665</u>         | <u>\$ 40,495</u>                | <u>\$ 33,108</u>         |



**RECONCILIATIONS OF REPORTED RESULTS TO ADJUSTED RESULTS**  
(Unaudited)  
(In thousands)

*EBITDA and Adjusted EBITDA*

The reconciliations of the amounts reported under U.S. generally accepted accounting principles ("GAAP") for Net income to EBITDA and Adjusted EBITDA are as follows:

|  | For the Three Months Ended |                   | For the Six Months Ended |                   |
|--|----------------------------|-------------------|--------------------------|-------------------|
|  | December 27, 2020          | December 29, 2019 | December 27, 2020        | December 29, 2019 |
| Net income   | \$ 7,464                   | \$ 409            | \$ 10,896                | \$ 4,121          |
| Interest expense, net                                | 646                        | 889               | 1,392                    | 1,936             |
| Provision for income taxes                           | 5,112                      | 507               | 3,933                    | 1,228             |
| Depreciation and amortization expense <sup>(1)</sup> | 6,016                      | 5,863             | 12,068                   | 11,485            |
| EBITDA   | 19,238                     | 7,668             | 28,289                   | 18,770            |
| Equity in loss of PAL                                | —                          | 837               | —                        | 2,012             |
| EBITDA excluding PAL                                 | 19,238                     | 8,505             | 28,289                   | 20,782            |
| Severance <sup>(2)</sup>                             | —                          | 383               | —                        | 383               |
| Adjusted EBITDA                                      | \$ 19,238                  | \$ 8,888          | \$ 28,289                | \$ 21,165         |

- (1) Within this reconciliation, depreciation and amortization expense excludes the amortization of debt issuance costs, which are reflected in interest expense, net. Within the condensed consolidated statements of cash flows, amortization of debt issuance costs is reflected in depreciation and amortization expense.
- (2) In the second quarter of fiscal 2020, UNIFI commenced a shutdown plan for its operations in Sri Lanka. The adjustment primarily reflects accrued severance and exit costs.

*Adjusted Net Income and Adjusted EPS*

The tables below set forth reconciliations of (i) income before income taxes ("Pre-tax Income"), provision for income taxes ("Tax Impact") and net income ("Net Income") to Adjusted Net Income and (ii) Diluted Earnings Per Share ("Diluted EPS") to Adjusted EPS. Rounding may impact certain of the below calculations.

|  | For the Three Months Ended December 27, 2020 |            |            |             | For the Three Months Ended December 29, 2019 |            |            |             |
|--|--|------------|------------|-------------|--|------------|------------|-------------|
|  | Pre-tax Income                               | Tax Impact | Net Income | Diluted EPS | Pre-tax Income                               | Tax Impact | Net Income | Diluted EPS |
| GAAP results                               | \$ 12,576                                    | \$ (5,112) | \$ 7,464   | \$ 0.40     | \$ 916                                       | \$ (507)   | \$ 409     | \$ 0.02     |
| Severance <sup>(1)</sup>                   | —  | —          | —          | —           | 383  | (80)       | 303        | 0.02        |
| Adjusted results                           | \$ 12,576                                    | \$ (5,112) | \$ 7,464   | \$ 0.40     | \$ 1,299                                     | \$ (587)   | \$ 712     | \$ 0.04     |
| Weighted average common shares outstanding | 18,732                                       |            |            |             | 18,772                                       |            |            |             |

|  | For the Six Months Ended December 27, 2020 |            |            |             | For the Six Months Ended December 29, 2019 |            |            |             |
|--|--|------------|------------|-------------|--|------------|------------|-------------|
|  | Pre-tax Income                             | Tax Impact | Net Income | Diluted EPS | Pre-tax Income                             | Tax Impact | Net Income | Diluted EPS |
| GAAP results                               | \$ 14,829                                  | \$ (3,933) | \$ 10,896  | \$ 0.58     | \$ 5,349                                   | \$ (1,228) | \$ 4,121   | \$ 0.22     |
| Severance <sup>(1)</sup>                   | —  | —          | —          | —           | 383  | (80)       | 303        | 0.02        |
| Adjusted results                           | \$ 14,829                                  | \$ (3,933) | \$ 10,896  | \$ 0.58     | \$ 5,732                                   | \$ (1,308) | \$ 4,424   | \$ 0.24     |
| Weighted average common shares outstanding | 18,729                                     |            |            |             | 18,745                                     |            |            |             |

- (1) In the second quarter of fiscal 2020, UNIFI commenced a shutdown plan for its operations in Sri Lanka. The adjustment primarily reflects accrued severance and exit costs.



*Net Debt*

Reconciliations of Net Debt are as follows:

|                                   | <b>December 27, 2020</b> | <b>June 28, 2020</b> |
|-----------------------------------|--------------------------|----------------------|
| Long-term debt                    | \$ 78,621                | \$ 84,607            |
| Current portion of long-term debt | 13,683                   | 13,563               |
| Unamortized debt issuance costs   | 592                      | 711                  |
| Debt principal                    | 92,896                   | 98,881               |
| Less: cash and cash equivalents   | 83,321                   | 75,267               |
| Net Debt                          | <u>\$ 9,575</u>          | <u>\$ 23,614</u>     |

*Cash and cash equivalents*

At December 27, 2020 and June 28, 2020, the Company's domestic operations held approximately 60% and 54% of consolidated cash and cash equivalents, respectively.



## **Non-GAAP Financial Measures**

Certain non-GAAP financial measures included herein are designed to complement the financial information presented in accordance with GAAP. These non-GAAP financial measures include Earnings Before Interest, Taxes, Depreciation and Amortization ("EBITDA"), Adjusted EBITDA, Adjusted Net Income, Adjusted EPS and Net Debt (together, the "non-GAAP financial measures").

- EBITDA represents Net income before net interest expense, income tax expense, and depreciation and amortization expense.
- Adjusted EBITDA represents EBITDA adjusted to exclude equity in loss of PAL and, from time to time, certain other adjustments necessary to understand and compare the underlying results of UNIFI.
- Adjusted Net Income represents Net income calculated under GAAP adjusted to exclude certain amounts. Management believes the excluded amounts do not reflect the ongoing operations and performance of UNIFI and/or exclusion may be necessary to understand and compare the underlying results of UNIFI.
- Adjusted EPS represents Adjusted Net Income divided by UNIFI's weighted average common shares outstanding.
- Net Debt represents debt principal less cash and cash equivalents.

The non-GAAP financial measures are not determined in accordance with GAAP and should not be considered a substitute for performance measures determined in accordance with GAAP. The calculations of the non-GAAP financial measures are subjective, based on management's belief as to which items should be included or excluded in order to provide the most reasonable and comparable view of the underlying operating performance of the business. We may, from time to time, modify the amounts used to determine our non-GAAP financial measures.

We believe that these non-GAAP financial measures better reflect Unifi's underlying operations and performance and that their use, as operating performance measures, provides investors and analysts with a measure of operating results unaffected by differences in capital structures, capital investment cycles, and ages of related assets, among otherwise comparable companies.

Management uses Adjusted EBITDA (i) as a measurement of operating performance because it assists us in comparing our operating performance on a consistent basis, as it removes the impact of (a) items directly related to our asset base (primarily depreciation and amortization) and (b) items that we would not expect to occur as a part of our normal business on a regular basis; (ii) for planning purposes, including the preparation of our annual operating budget; (iii) as a valuation measure for evaluating our operating performance and our capacity to incur and service debt, fund capital expenditures, and expand our business; and (iv) as one measure in determining the value of other acquisitions and dispositions. Adjusted EBITDA is a key performance metric utilized in the determination of variable compensation. We also believe Adjusted EBITDA is an appropriate supplemental measure of debt service capacity, because it serves as a high-level proxy for cash generated from operations. Equity in loss of PAL is excluded from Adjusted EBITDA because such results do not reflect our operating performance.

Management uses Adjusted Net Income and Adjusted EPS (i) as measurements of net operating performance because they assist us in comparing such performance on a consistent basis, as they remove the impact of (a) items that we would not expect to occur as a part of our normal business on a regular basis and (b) components of the provision for income taxes that we would not expect to occur as a part of our underlying taxable operations; (ii) for planning purposes, including the preparation of our annual operating budget; and (iii) as measures in determining the value of other acquisitions and dispositions.

Management uses Net Debt as a liquidity and leverage metric to determine how much debt would remain if all cash and cash equivalents were used to pay down debt principal.

In evaluating non-GAAP financial measures, investors should be aware that, in the future, we may incur expenses similar to the adjustments included herein. Our presentation of non-GAAP financial measures should not be construed as indicating that our future results will be unaffected by unusual or non-recurring items. Each of our non-GAAP financial measures has limitations as an analytical tool, and investors should not consider it in isolation or as a substitute for analysis of our results or liquidity measures as reported under GAAP. Some of these limitations are (i) it is not adjusted for all non-cash income or expense items that are reflected in our statements of cash flows; (ii) it does not reflect the impact of earnings or charges resulting from matters we consider not indicative of our ongoing operations; (iii) it does not reflect changes in, or cash requirements for, our working capital needs; (iv) it does not reflect the cash requirements necessary to make payments on our debt; (v) it does not reflect our future requirements for capital expenditures or contractual commitments; (vi) it does not reflect limitations on or costs related to transferring earnings from our subsidiaries to us; and (vii) other companies in our industry may calculate this measure differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, these non-GAAP financial measures should not be considered as a measure of discretionary cash available to us to invest in the growth of our business or as a measure of cash that will be available to us to meet our obligations, including those under our outstanding debt obligations. Investors should compensate for these limitations by relying primarily on our GAAP results and using these measures only as supplemental information.



#### **Cautionary Statement on Forward-Looking Statements**

Certain statements included herein contain "forward-looking statements" within the meaning of federal securities laws about the financial condition and results of operations of Unifi that are based on management's beliefs, assumptions and expectations about our future economic performance, considering the information currently available to management. An example of such forward-looking statements include, among others, guidance pertaining to our financial outlook. The words "believe," "may," "could," "will," "should," "would," "anticipate," "plan," "estimate," "project," "expect," "intend," "seek," "strive" and words of similar import, or the negative of such words, identify or signal the presence of forward-looking statements. These statements are not statements of historical fact, and they involve risks and uncertainties that may cause our actual results, performance or financial condition to differ materially from the expectations of future results, performance or financial condition that we express or imply in any forward-looking statement.

Factors that could contribute to such differences include, but are not limited to: the competitive nature of the textile industry and the impact of global competition; changes in the trade regulatory environment and governmental policies and legislation; the availability, sourcing and pricing of raw materials; general domestic and international economic and industry conditions in markets where Unifi competes, including economic and political factors over which Unifi has no control; changes in consumer spending, customer preferences, fashion trends and end uses for products; the financial condition of Unifi's customers; the loss of a significant customer or brand partner; natural disasters, industrial accidents, power or water shortages, extreme weather conditions and other disruptions at one of our facilities; the disruption of operations, global demand, or financial performance as a result of catastrophic or extraordinary events, including epidemics or pandemics such as the recent strain of coronavirus; the success of Unifi's strategic business initiatives; the volatility of financial and credit markets; the ability to service indebtedness and fund capital expenditures and strategic business initiatives; the availability of and access to credit on reasonable terms; changes in foreign currency exchange, interest and inflation rates; fluctuations in production costs; the ability to protect intellectual property; the strength and reputation of our brands; employee relations; the ability to attract, retain and motivate key employees; the impact of environmental, health and safety regulations; the impact of tax laws, the judicial or administrative interpretations of tax laws and/or changes in such laws or interpretations; the operating performance of joint ventures and other equity method investments; and the accurate financial reporting of information from equity method investees.

All such factors are difficult to predict, contain uncertainties that may materially affect actual results and may be beyond our control. New factors emerge from time to time, and it is not possible for management to predict all such factors or to assess the impact of each such factor on Unifi. Any forward-looking statement speaks only as of the date on which such statement is made, and we do not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made, except as may be required by federal securities laws. The above and other risks and uncertainties are described in Unifi's most recent Annual Report on Form 10-K, and additional risks or uncertainties may be described from time to time in other reports filed by Unifi with the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934, as amended.

-end-



# Conference Call Presentation

Second Quarter Ended  
**December 27, 2020**

(Unaudited Results)



January 28, 2021

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## Cautionary Statement on Forward-Looking Statements

Certain statements included herein contain "forward-looking statements" within the meaning of federal securities laws about the financial condition and results of operations of the Company that are based on management's beliefs, assumptions and expectations about our future economic performance, considering the information currently available to management. An example of such forward-looking statements include, among others, guidance pertaining to our financial outlook. The words "believe," "may," "could," "will," "should," "would," "anticipate," "plan," "estimate," "project," "expect," "intend," "seek," "strive" and words of similar import, or the negative of such words, identify or signal the presence of forward-looking statements. These statements are not statements of historical fact, and they involve risks and uncertainties that may cause our actual results, performance or financial condition to differ materially from the expectations of future results, performance or financial condition that we express or imply in any forward-looking statement.

Factors that could contribute to such differences include, but are not limited to: the competitive nature of the textile industry and the impact of global competition; changes in the trade regulatory environment and governmental policies and legislation; the availability, sourcing and pricing of raw materials; general domestic and international economic and industry conditions in markets where the Company competes, including economic and political factors over which the Company has no control; changes in consumer spending, customer preferences, fashion trends and end uses for products; the financial condition of the Company's customers; the loss of a significant customer or brand partner; natural disasters, industrial accidents, power or water shortages, extreme weather conditions and other disruptions at one of our facilities; the disruption of operations, global demand, or financial performance as a result of catastrophic or extraordinary events, including epidemics or pandemics such as the recent strain of coronavirus; the success of the Company's strategic business initiatives; the volatility of financial and credit markets; the ability to service indebtedness and fund capital expenditures and strategic business initiatives; the availability of and access to credit on reasonable terms; changes in foreign currency exchange, interest and inflation rates; fluctuations in production costs; the ability to protect intellectual property; the strength and reputation of our brands; employee relations; the ability to attract, retain and motivate key employees; the impact of environmental, health and safety regulations; the impact of tax laws, the judicial or administrative interpretations of tax laws and/or changes in such laws or interpretations; the operating performance of joint ventures and other equity method investments; and the accurate financial reporting of information from equity method investees.

All such factors are difficult to predict, contain uncertainties that may materially affect actual results and may be beyond our control. New factors emerge from time to time, and it is not possible for management to predict all such factors or to assess the impact of each such factor on the Company. Any forward-looking statement speaks only as of the date on which such statement is made, and we do not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made, except as may be required by federal securities laws. The above and other risks and uncertainties are described in the Company's most recent Annual Report on Form 10-K, and additional risks or uncertainties may be described from time to time in other reports filed by the Company with the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934, as amended.

## Non-GAAP Financial Measures

Certain non-GAAP financial measures are designed to complement the financial information presented in accordance with GAAP. These non-GAAP financial measures include Earnings Before Interest, Taxes, Depreciation and Amortization ("EBITDA"), Adjusted EBITDA, Adjusted Net (Loss) Income, Adjusted EPS, Adjusted Working Capital and Net Debt (collectively, the "non-GAAP financial measures").

- EBITDA represents Net income before net interest expense, income tax expense, and depreciation and amortization expense.
- Adjusted EBITDA represents EBITDA adjusted to exclude equity in loss of Parkdale America, LLC ("PAL") and, from time to time, certain other adjustments necessary to understand and compare the underlying results of the Company.
- Adjusted Working Capital represents receivables plus inventory and other current assets, less accounts payable and accrued expenses, which is an indicator of the Company's production efficiency and ability to manage its inventory and receivables.
- Net Debt represents debt principal less cash and cash equivalents.

The non-GAAP financial measures are not determined in accordance with GAAP and should not be considered a substitute for performance measures determined in accordance with GAAP. The calculations of the non-GAAP financial measures are subjective, based on management's belief as to which items should be included or excluded in order to provide the most reasonable and comparable view of the underlying operating performance of the business. The Company may, from time to time, modify the amounts used to determine its non-GAAP financial measures.

We believe that these non-GAAP financial measures better reflect the Company's underlying operations and performance and that their use, as operating performance measures, provides investors and analysts with a measure of operating results unaffected by differences in capital structures, capital investment cycles and ages of related assets, among otherwise comparable companies.

Management uses Adjusted EBITDA (i) as a measurement of operating performance because it assists us in comparing our operating performance on a consistent basis, as it removes the impact of (a) items directly related to our asset base (primarily depreciation and amortization) and (b) items that we would not expect to occur as a part of our normal business on a regular basis; (ii) for planning purposes, including the preparation of our annual operating budget; (iii) as a valuation measure for evaluating our operating performance and our capacity to incur and service debt, fund capital expenditures and expand our business; and (iv) as one measure in determining the value of other acquisitions and dispositions. Adjusted EBITDA is a key performance metric utilized in the determination of variable compensation. We also believe Adjusted EBITDA is an appropriate supplemental measure of debt service capacity, because it serves as a high-level proxy for cash generated from operations. Equity in loss of PAL is excluded from Adjusted EBITDA because such results do not reflect our operating performance.

Management uses Adjusted Working Capital as an indicator of the Company's production efficiency and ability to manage inventory and receivables. In the first quarter of fiscal 2019, in connection with changes to balance sheet presentation required by the adoption of new revenue recognition guidance, the Company updated the definition of Adjusted Working Capital to include Other current assets for current and historical calculations of the non-GAAP financial measure. Other current assets includes amounts capitalized for future conversion into inventory or receivables (e.g., vendor deposits and contract assets), and management believes that its inclusion in the definition of Adjusted Working Capital improves the understanding of the Company's capital that is supporting production and sales activity.

Management uses Net Debt as a liquidity and leverage metric to determine how much debt would remain if all cash and cash equivalents were used to pay down debt principal.

In evaluating non-GAAP financial measures, investors should be aware that, in the future, we may incur expenses similar to the adjustments included herein. Our presentation of non-GAAP financial measures should not be construed as indicating that our future results will be unaffected by unusual or non-recurring items. Each of our non-GAAP financial measures has limitations as an analytical tool, and you should not consider it in isolation or as a substitute for analysis of our results or liquidity measures as reported under GAAP. Some of these limitations are (i) it is not adjusted for all non-cash income or expense items that are reflected in our statements of cash flows; (ii) it does not reflect the impact of earnings or charges resulting from matters we consider not indicative of our ongoing operations; (iii) it does not reflect changes in, or cash requirements for, our working capital needs; (iv) it does not reflect the cash requirements necessary to make payments on our debt; (v) it does not reflect our future requirements for capital expenditures or contractual commitments; (vi) it does not reflect limitations on or costs related to transferring earnings from our subsidiaries to us; and (vii) other companies in our industry may calculate this measure differently than we do, limiting its usefulness as a comparative measure.

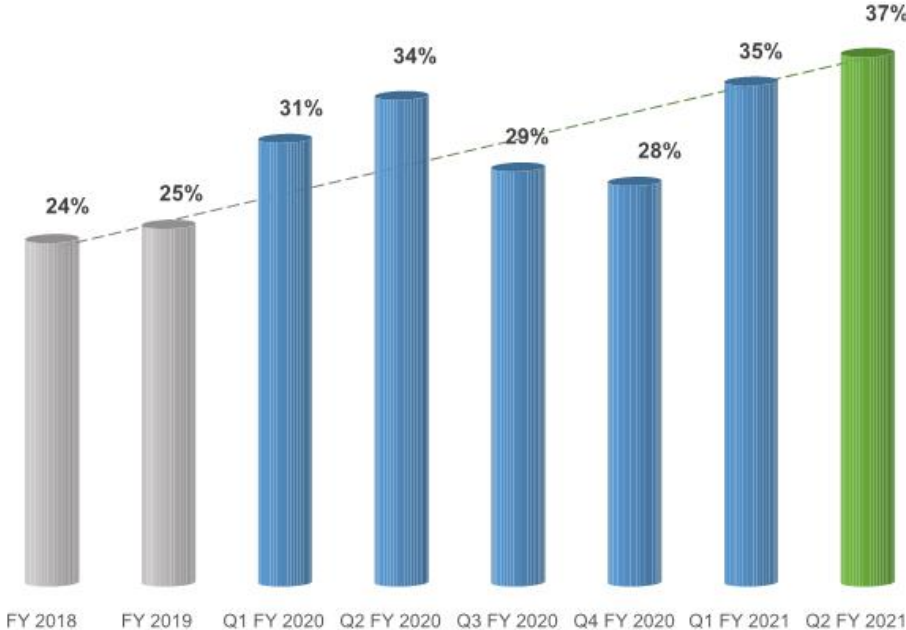
Because of these limitations, these non-GAAP financial measures should not be considered as a measure of discretionary cash available to us to invest in the growth of our business or as a measure of cash that will be available to us to meet our obligations, including those under our outstanding debt obligations. You should compensate for these limitations by relying primarily on our GAAP results and using these measures only as supplemental information.

## Q2 FISCAL 2021 CEO COMMENTARY

- Recovery building momentum
  - Revenues nearing pre-pandemic levels
  - Up 15% sequentially, with strength across all segments
- Gross margin initiatives and/or drivers:
  - Manufacturing efficiencies
  - Market share capture in Brazil
  - Mix improvements
  - Raw material and pricing stability
- Best quarterly profitability since 2016 and best Q2 profitability in the last 10 years
- Momentum from new products, customer adoptions, and co-branding, as REPVE® Fibers comprises 37% of consolidated net sales
- Leveraging strong balance sheet through strategic acquisition of Fiber and Yarn Products, Inc.'s nylon portfolio
  - Closed during Q3 fiscal 2021
  - Easy to integrate into the Nylon Segment



# REPREEVE® FIBER SALES AS A % OF NET SALES QUARTERLY RECORD



REPREEVE® Fiber represents our collection of fiber products on our recycled platform, in either base recycled form or with added technologies.

June 2020 quarter suppressed by pandemic



# NET SALES OVERVIEW (SEQUENTIAL QUARTER)

(dollars in thousands)

## Three-Month Comparison (Q1 FY21 vs. Q2 FY21)

|              | <u>Q1 FY21</u> | <u>Volume Change</u> | <u>Price/Mix Change</u> | <u>FX Change <sup>1</sup></u> | <u>Total Change</u> | <u>Q2 FY21</u> |
|--------------|----------------|----------------------|-------------------------|-------------------------------|---------------------|----------------|
| Polyester    | \$ 69,076      | 4.5%                 | 6.5%                    | —                             | 11.0%               | \$ 76,696      |
| Asia         | 37,723         | 14.0%                | 0.3%                    | 4.2%                          | 18.5%               | 44,692         |
| Brazil       | 22,606         | (6.5%)               | 13.5%                   | 0.3%                          | 7.3%                | 24,253         |
| Nylon        | 11,029         | 49.0%                | (4.0%)                  | 0.1%                          | 45.1%               | 16,008         |
| All Other    | 1,071          | nm                   | nm                      | nm                            | 5.2%                | 1,127          |
| Consolidated | \$ 141,505     | 6.0%                 | 7.8%                    | 1.2%                          | 15.0%               | \$ 162,776     |

<sup>1</sup> Approximates the impact of foreign currency translation.

nm – Not meaningful

# GROSS PROFIT OVERVIEW (SEQUENTIAL QUARTER)

(dollars in thousands)

## Three-Month Comparison (Q1 FY21 vs. Q2 FY21)

| <u>Gross Profit</u> | <u>Polyester</u> | <u>Asia</u> | <u>Brazil</u> | <u>Nylon</u> | <u>All Other</u> | <u>Consolidated</u> |
|---------------------|------------------|-------------|---------------|--------------|------------------|---------------------|
| Q1 FY21             | \$ 4,632         | \$ 4,578    | \$ 4,613      | \$ 665       | \$ 73            | \$ 14,561           |
| <i>Margin Rate</i>  | 6.7%             | 12.1%       | 20.4%         | 6.0%         | <i>nm</i>        | 10.3%               |
| Q2 FY21             | \$ 10,895        | \$ 6,528    | \$ 7,977      | \$ 395       | \$ 139           | \$ 25,934           |
| <i>Margin Rate</i>  | 14.2%            | 14.6%       | 32.9%         | 2.5%         | <i>nm</i>        | 15.9%               |

nm – Not meaningful

# NET SALES OVERVIEW (YEAR-OVER-YEAR)

(dollars in thousands)

## Three-Month Comparison (Q2 FY20 vs. Q2 FY21)

|              | <u>Prior Period</u> | <u>Volume Change</u> | <u>Price/Mix Change</u> | <u>FX Change <sup>1</sup></u> | <u>Total Change</u> | <u>Current Period</u> |
|--------------|---------------------|----------------------|-------------------------|-------------------------------|---------------------|-----------------------|
| Polyester    | \$ 82,750           | (1.1%)               | (6.2%)                  | —                             | (7.3%)              | \$ 76,696             |
| Asia         | 47,918              | (8.1%)               | (4.9%)                  | 6.3%                          | (6.7%)              | 44,692                |
| Brazil       | 20,862              | 21.7%                | 18.9%                   | (24.3%)                       | 16.3%               | 24,253                |
| Nylon        | 17,084              | (0.7%)               | (5.2%)                  | (0.4%)                        | (6.3%)              | 16,008                |
| All Other    | 897                 | nm                   | nm                      | nm                            | 25.6%               | 1,127                 |
| Consolidated | \$ 169,511          | 1.0%                 | (3.7%)                  | (1.3%)                        | (4.0%)              | \$ 162,776            |

<sup>1</sup> Approximates the impact of foreign currency translation.

nm – Not meaningful

Note: The "Prior Period" ended on December 29, 2019. The "Current Period" ended on December 27, 2020. The Prior Period and the Current Period each contained 13 fiscal weeks.

# GROSS PROFIT OVERVIEW (YEAR-OVER-YEAR)

(dollars in thousands)

## Three-Month Comparison (Q2 FY20 vs. Q2 FY21)

| <u>Gross Profit</u> | <u>Polyester</u> | <u>Asia</u> | <u>Brazil</u> | <u>Nylon</u> | <u>All Other</u> | <u>Consolidated</u> |
|---------------------|------------------|-------------|---------------|--------------|------------------|---------------------|
| Prior Period        | \$ 6,660         | \$ 5,517    | \$ 3,430      | \$ 46        | \$ 12            | \$ 15,665           |
| Margin Rate         | 8.0%             | 11.5%       | 16.4%         | 0.3%         | nm               | 9.2%                |
| Current Period      | \$ 10,895        | \$ 6,528    | \$ 7,977      | \$ 395       | \$ 139           | \$ 25,934           |
| Margin Rate         | 14.2%            | 14.6%       | 32.9%         | 2.5%         | nm               | 15.9%               |

nm – Not meaningful

Note: The "Prior Period" ended on December 29, 2019. The "Current Period" ended on December 27, 2020. The Prior Period and the Current Period each contained 13 fiscal weeks.

# NET SALES OVERVIEW (YEAR-OVER-YEAR)

(dollars in thousands)

## Six-Month Comparison (YTD FY20 vs. YTD FY21)

|              | <u>Prior Period</u> | <u>Volume Change</u> | <u>Price/Mix Change</u> | <u>FX Change</u> <sup>1</sup> | <u>Total Change</u> | <u>Current Period</u> |
|--------------|---------------------|----------------------|-------------------------|-------------------------------|---------------------|-----------------------|
| Polyester    | \$ 171,445          | (7.2%)               | (7.8%)                  | —                             | (15.0%)             | \$ 145,772            |
| Asia         | 93,875              | (13.0%)              | (3.1%)                  | 3.9%                          | (12.2%)             | 82,415                |
| Brazil       | 45,034              | 20.3%                | 9.0%                    | (25.2%)                       | 4.1%                | 46,859                |
| Nylon        | 37,286              | (21.3%)              | (5.7%)                  | (0.5%)                        | (27.5%)             | 27,037                |
| All Other    | 1,820               | nm                   | nm                      | nm                            | 20.8%               | 2,198                 |
| Consolidated | \$ 349,460          | (4.0%)               | (6.7%)                  | (2.2%)                        | (12.9%)             | \$ 304,281            |

<sup>1</sup> Approximates the impact of foreign currency translation.

nm – Not meaningful

Note: The "Prior Period" ended on December 29, 2019. The "Current Period" ended on December 27, 2020. The Prior Period and the Current Period each contained 26 fiscal weeks.





# GROSS PROFIT OVERVIEW (YEAR-OVER-YEAR)

(dollars in thousands)

## Six-Month Comparison (YTD FY20 vs. YTD FY21)

| Gross Profit   | Polyester | Asia      | Brazil    | Nylon    | All Other | Consolidated |
|----------------|-----------|-----------|-----------|----------|-----------|--------------|
| Prior Period   | \$ 14,455 | \$ 9,799  | \$ 7,589  | \$ 1,224 | \$ 41     | \$ 33,108    |
| Margin Rate    | 8.4%      | 10.4%     | 16.9%     | 3.3%     | nm        | 9.5%         |
| Current Period | \$ 15,527 | \$ 11,106 | \$ 12,590 | \$ 1,060 | \$ 212    | \$ 40,495    |
| Margin Rate    | 10.7%     | 13.5%     | 26.9%     | 3.9%     | nm        | 13.3%        |

nm – Not meaningful

Note: The "Prior Period" ended on December 29, 2019. The "Current Period" ended on December 27, 2020. The Prior Period and the Current Period each contained 26 fiscal weeks.

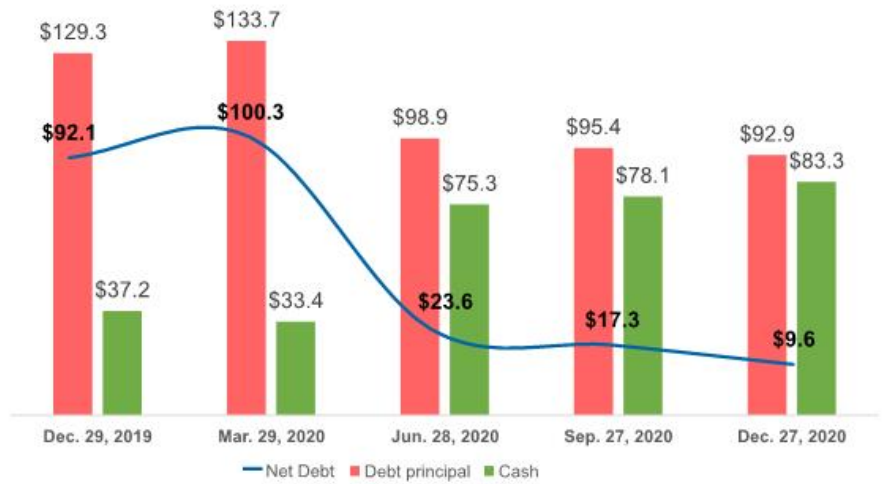
# BALANCE SHEET HIGHLIGHTS

(dollars in millions)

➤ Continued diligence around balance sheet leads to highly opportunistic leverage position

➤ Capital allocation strategy remains balanced and focused on:

- Capital expenditures
  - ✓ New texturing technology
- Acquisitions
  - ✓ FY 2021: TSI & FNY
- Share repurchases
  - ✓ FY 2020: \$2.0 million
- Debt reduction
  - ✓ FY 2020 and FY 2021



## RECENT TRADE DEVELOPMENTS

- Following antidumping and countervailing duties applied to imports of polyester textured yarn from China and India in January 2020, similar imports from Indonesia, Malaysia, Thailand, and Vietnam surged in calendar 2020, replacing the subject imports from China and India.
- In December 2020, the United States International Trade Commission (“USITC”) determined that there is a reasonable indication of material injury from imports of polyester textured yarn from Indonesia, Malaysia, Thailand, and Vietnam, which are allegedly sold in the U.S. at less than fair value.
- As a result of the USITC’s affirmative determinations, the U.S. Department of Commerce will continue its investigations of imports of polyester textured yarn from Indonesia, Malaysia, Thailand, and Vietnam, with its preliminary antidumping duty determinations expected in the second quarter of calendar 2021.

Building Momentum For Long-Term Growth

Because of the continued global economic impact and uncertainty associated with the COVID-19 pandemic, the Company's outlook for the third quarter of fiscal 2021 is limited to the following expectations:

- Net sales trends continue to improve sequentially, including sales of REPREVE® Fiber, with net sales returning to the pre-pandemic level of the March 2020 quarter; and
- Adjusted EBITDA improves by a low double-digit percentage from the pre-pandemic level of the March 2020 quarter by maintaining the underlying business momentum that has occurred in fiscal 2021, with consideration for the following factors that are expected to differ from the December 2020 quarter:
  - Continued strong performance by the Brazil Segment, albeit tempered from the record setting December 2020 quarter;
  - Unfavorable seasonal domestic shutdown impacts to gross profit for the Polyester and Nylon Segments;
  - Unfavorable impact of the Chinese New Year holiday for the Asia Segment; and
  - Raw material cost pressures due to recent increases in petroleum prices.

For full year fiscal 2021, the Company expects \$22.0 to \$24.0 million of capital expenditures, excluding acquisition-related amounts.

Thank You!



